

Kinnock wins 'second best' on selections

Unions assure vote for wider franchise

By Philip Webster and Tim Jones

The block vote of the big trade unions will be cast today to ensure that they retain their traditional role in selecting Labour parliamentary candidates.

Mr Neil Kinnock is assured of a decisive vote on the opening day of the Labour conference in Brighton for widening the party franchise.

Yesterday he flattened a last-ditch attempt by the left to delay any change. But it is expected to be achieved by a formula which many of Mr Kinnock's closest colleagues, including Mr Roy Hattersley and Mr Bryan Gould, regard as second best, and which many union leaders fear will be unworkable.

Fresh bid for Conran empire

By Joe Joseph

Less than a week after seeing one suitor to the door, Sir Terence Conran was yesterday approached with an audacious £2 billion bid for his beleaguered Storehouse retail empire from Benlox Holdings, a small engineering and investment holding company.

Sir Terence, who first heard his company was back in the firing line when Mr Andrew Millar, Benlox's chairman, telephoned him yesterday, said: "I am shocked that this sort of thing can be allowed to go on. It is a serious problem for the City when a tiny company like this, which hasn't got any cash to offer, is allowed to behave so irresponsibly."

"It can't be welcomed by the shareholders and it certainly isn't welcomed by the employees."

Benlox is offering 11 of its own shares for every two of its target, valuing each Storehouse share at 501p compared with a closing price on Friday of 350p and with the 445p a share cash offer that Mountleigh was ready to pay. There is no cash alternative.

Benlox offer, page 25

On This Day

More than 6,000 paratroops were dropped at Arnhem in 1944 to secure a bridgehead over the Rhine. Ten days later only 2,000 returned... Page 17

IN PART 2

Arrow's hopes

Blue Arrow, the world's largest employment agency, expects a safe landing for its record £837 million equity fund-raising, which closes today... Page 25

Portfolio Gold

● The Times Portfolio Gold weekly competition prize of £2,000 was shared by three readers on Saturday. The daily prize, which was worth £12,000 because there were no winners on two previous days, was shared by five readers. Details, page 3 ● Portfolio list, page 30

INDEX

Home News	2-5
Overseas	9-12
Business	25-30
Sport	36-40
Arts	20
Births, deaths, marriages	19
City Diary	27
Court	18
Crème de la Crème	33-35
Crosswords	15-24
Diary	31-33
Educational	22
Entertainment	22
Features	14-16, 21
Information	22
Leading articles	17
Letters	19
Nature notes	17
Obituary	18
Religion	18
Science	18
TV & Radio	23
Weather	24

Labour relents over defence

By Robin Oakley
Political Editor

Mr Neil Kinnock, the Labour leader, will tonight signal that there are to be no sacred cows — not even defence — as the party launches a drastic overhaul of the policies which have led to three election defeats in a row.

But tensions were already showing in the party last night, even among Mr Kinnock's close colleagues, as the revision process began. Fringe meetings in Brighton heard furious protests from the left at what they called the "supplication" of Labour's electoral stance.

Immediately after the election Labour's leader had suggested that defence would be excluded from the fundamental reviews which would include tax policy, public ownership, local government finance and Labour's attitude to shareholding. But he has relented under pressure from Shadow Cabinet colleagues.

Mr Bryan Gould, the campaign co-ordinator in June and now a key figure in Labour's planned two-year rethink, said at a Brighton fringe meeting that Labour had to adapt or die. If it did not win the next election, "the future of the Labour Party itself comes into question", he said.

On BBC Television's *This Week Next* yesterday Mr Roy Hattersley disclosed that Labour had been warned by its private pollster, Mr Robert Worcester, of MORI, 10 days before polling day, that defence was "a major vote loser" and "the greatest liability of all".

With left-wing figures like Mr Ken Livingstone, Mr Dennis Skinner and Mr Tony Benn already complaining of a self-out, the battle by the Labour leadership to recast the party's policies which will begin with a conference debate today will be bitterly contested.

But Mr Kinnock and Mr Gould are determined to force through a total rethink of Labour's policies in their attempt to create a mass membership party, reorganize the machine to overcome Labour's financial crisis and to create a popular socialism as a counterpart to Mrs Thatcher's popular capitalism.

The tensions are not confined to the left. Mr Hattersley is clearly resentful of the growing influence of the

Continued on page 24, col 3

A day of driving success for British sport



Nigel Mansell, whose hopes of the world motor racing championship soared yesterday with victory in Spain, consoles the defending champion, Alain Prost, on finishing second.

Europe retains trophy

Great Britain and Europe's golfers retained the Ryder Cup and Nigel Mansell won the Spanish Grand Prix on a day of outstanding sporting success for Britain on both sides of the Atlantic yesterday.

The Europeans, bidding for their first victory in the history of the 60-year history of the competition, had to withstand a courageous rally by the Americans in Columbus, Ohio. Leading by 10½-5½ from the second day and needing 3½ points from the 12 singles matches yesterday, they were kept waiting until the tenth match before Severiano Ballesteros beat Curtis Strange to ensure that the trophy, won in 1976 at The Belfry, remained in Britain.

Mansell's fifth grand prix victory of the season in Jerez kept alive his chances of the world motor racing championship. The British driver took his Canon Williams-Honda to a comfortable victory and, with three races remaining, trails his teammate, the Brazilian, Nelson Piquet, by 18 points.

Limping from a pinched nerve in his left leg and suffering a blistered right hand due to difficulty in changing gear, Mansell took the lead from Piquet on the last corner of the opening lap.

Reports, pages 39, 40

Britain set to pressure Fiji regime with aid cut

By Andrew McEwen, Diplomatic Correspondent

The Government is considering cutting off aid to Fiji and may co-ordinate its economic pressure with other Commonwealth countries.

Intense diplomatic activity between Britain, Australia and New Zealand is expected today as the three Governments decide how to respond to Lieutenant-Colonel Sitiveni Rabuka's second coup.

Their aim will be to focus his mind on the high economic cost of breaking with the Queen and Commonwealth. There is still a slim hope that his talk of declaring a republic and asking the Governor-General, Ratu Sir Penaia Ganilau, to become president may be kitted-flying.

Colonel Rabuka said he had "asked the Governor-General to let me run the country", but the request had been rejected. "If a republic is the only solution, so be it. I believe it will have to be a republic. We can't remain in the same status as we are in now."

Britain's scope for pressure would be limited if it acted alone, but substantial if backed by others. Only £1 million of Britain's £4 million

annual aid could be cut off immediately, because most of the rest passes through European Community channels.

The £1 million is mainly the cost of 50 Britons seconded to work in Fiji's judiciary, civil service and the University of the South Pacific.

But if Australia cut its aid too, the effect would be far greater. After the first coup on May 14, Mr Bob Hawke, the Prime Minister, stopped Aus-

tralian military assistance, but not development aid.

A strugglehold on the Fijian economy, which depends on sugar and tourism, would not be hard to achieve.

A hint of the Government's thinking was given yesterday by Sir Geoffrey Howe, the Foreign Secretary, in a BBC radio interview on *The World This Week*.

He declared: "We (the Commonwealth nations concerned) shall all be urgently reviewing our policies towards Fiji, including the wisdom or otherwise of continuing pre-

sent aid relationships and other benefits."

To make Fiji a republic would be "a quite bad development, not just for the Commonwealth but for Fiji itself." Fiji would automatically lose its Commonwealth membership, and could only be re-admitted if all 48 other nations were unanimous.

"That is certainly not to be taken for granted in the present circumstances."

He held the coup leaders "strictly accountable" for the safety of more than 600 Britons in Fiji. "Our High Commissioner has already protested in the strongest terms about the arrest of a British subject who has been serving as a judge there."

The High Commissioner, Mr Roger Balfour, was contacted by the Foreign Office yesterday as he prepared for further efforts to gain access to Mr Justice Frank Roomey, an Irish-born Briton, who has been held under house arrest.

Continued on page 24, col 6

CBI chief attacks new tax

By David Walker

The man who has probably most influenced Mrs Thatcher's thinking on the future of local government has advised that the proposed community charge should be scrapped.

Mr John Banham, former controller of the Audit Com-

mission and now Director General of the CBI, has offered to help the Government draw up new proposals.

He has sent a four point plan to the Department of the Environment following a request to the CBI ruling council that he be empowered to carry out confidential negotiations "to get the Government off the hook".

Mr Banham's handling of the Liverpool budgetary crisis and studies of council spending did much to convince the Prime Minister that her distrust of the municipalities was right; but now he has caused embarrassment by proposing a complete reworking of Government policy.

He is suggesting that the cost of schools, social work

Continued on page 24, col 6

Economic turning point

Reagan agrees to cut deficit

From Bailey Morris and Rodney Lord, Washington

Ministers of the world's seven most powerful industrial nations, expressing a surprising degree of harmony in decisions here at the weekend, have reaffirmed their six-month-old accord to stabilize exchange rates.

The agreement keeps the target value of all currencies unchanged.

President Reagan's reluctant decision to sign a new law to cut the US budget deficit was seen as a turning point in the two-year effort of the Group of Seven nations to coordinate economic policies to ensure sufficient global

growth. In taking the decision, the US demonstrated its continuing political commitment to the process.

The Chancellor said Mr Reagan's decision was "significant" because it showed that "the US is now seriously engaged in seeking to reduce its fiscal deficits". There was general agreement

Lawson plan.....12
Growth predicted.....25
Comment.....27

among the G-7 nations, the Chancellor said, that the huge imbalances which threaten the global economy are largely caused by America's fiscal deficit.

In reaffirming the "Louvre Accord" to stabilize exchange rates, the ministers acknowledge that they must take further steps, as appropriate, to strengthen global growth. West Germany's disappointing rate of growth, estimated at between 1.5 per cent and 2 per cent, was singled out during the talks, which included central bankers and finance ministers of the US, Britain, Japan, West Germany, France, Italy and Can-

ada, who are in Washington for the joint annual meeting of the World Bank and the International Monetary Fund.

It was in this vein, that the ministers pressed West Germany to lower its interest rates, which had been creeping upward against US rates, to stabilize currencies better.

Representatives of the developing nations were much more pessimistic in their separate assessment of current economic conditions. They said there was an urgent need for increases in official development aid to these countries and in support for a special fund to help the poorest nations.

The Chancellor said in his remarks to the interim committee of the International Monetary Fund that the weakness in growth which surfaced last April had been only temporary.

Now there are strong signs that "there will be a recovery and it may be a rather greater recovery than the IMF is forecasting", Mr Lawson said. He cited gains in the world's two largest economies, the US and Japan, as important signs.

Continued on page 24, col 1

Treasury's £50m for Aids patients

By Jill Sherman, Social Services Correspondent

Future funding for the treatment and care of Aids patients will come direct from the Treasury rather than from the health service budget.

It is understood at least £50 million will be allocated for next year to cope with the rising cost of the disease which is expected to infect more than 3,000 people by 1989.

Until now the Department of Health and Social Security, which has campaigned for the Treasury to take over funding, has only allocated relatively small amounts for the treatment of Aids. It has infected 1,013 people of whom 572 have died.

In 1986-87 the DHSS gave three of the four London regions an additional £3 million which was upped to £7 million last year. Although the money was earmarked for Aids it had to compete with other demands on health service spending. However, as

the number of Aids cases doubles every 10 months, authorities face soaring costs.

Senior DHSS officials have estimated that each Aids patient costs at least £20,000 per annum to treat. With the widespread introduction of the drug AZT this cost is now rising to about £25,000.

By the end of the financial year 1988-89 more than £50 million will be needed to treat a projected 4,000 cases of Aids, most of whom will have died. An estimated £10 million extra will be needed for public education on Aids.

Last February doctors said the £7 million allocated for Aids was totally inadequate and would jeopardize any expansion of existing facilities. Health authorities outside London also complained that they were having to plough significant sums of their tightly stretched budgets into caring for Aids victims.

Pretender, 22, entrusted with French monarchy

From Philip Jacobson, Amboise

In surroundings of medieval splendour once enjoyed by his ancestors, the man who would be king of the staunchly republican French yesterday named his successor to the grand, if hollow, title of official Pretender to the throne.

Before an audience of some 2,000 ardent royalists in the courtyard of the magnificent chateau of Amboise the Count of Paris embraced his grandson, Jean, aged 22, and entrusted him with the future of the monarchy.

The university student upon whose shoulders the additional title of Duke of Vendôme and Angoulême now rests looked solemn and offered a short speech on the theme of the continuing virtues of monarchy and tradition.

If one believes the opinion polls, one million or more French now support the return of a monarchy which came to an abrupt end in 1848.

A great many more are unashamedly fascinated by the doings of royal families elsewhere in Europe, above all the House of Windsor. It is a rare week when the face of La Princesse Di or Fergie is not seen on the newsstands, though many of the stories — fantasies would be a better word — appearing in France would appal the Buckingham Palace spokesman.

The Count of Paris has always emphasized that the House of Orléans can only regain the French throne with the wholehearted support of the people. The celebrations for Jean

were, he said, "an affair of the whole nation".

Well, up to a point. Among the local people dressed up in splendid period costumes at the chateau was the King's Fool, complete with cap and bells. I have it on his authority that royalism is a dead duck as far as Amboise is concerned. A man-at-arms volunteered that the mayor of the town, M. Michel Debré, a former Prime Minister of France, had diplomatically absented himself in order not to compromise his republican principles.

It turned out to be a jolly and informal day at the chateau, especially when the sun emerged as an enormous open-air buffet was being served.

The Orléans are not exactly rolling

in wealth — one newspaper here claims their former fortune has been sadly "dilapidated". The Count of Paris runs an old people's home, while the elder son he controversially passed over as Pretender, the Count of Clermont, runs a perfume and handbag company which utilizes his "royal" crest.

The *houkaha* about Clermont's disinclination — due mainly to his divorcing his first wife — has greatly entertained the French public, who see the whole saga as another form of soap opera. There were rumours yesterday that he and devoted followers might turn up and demand entrance. All passed off smoothly, though connoisseurs of deposed royalty were unable to spot a single pretender to other long-lost thrones.

PAY ALL YOUR CREDIT CARDS AND BILLS NOW

REPAY 48 50% LESS PER MONTH with UK Finance

YOUR REPAYMENTS DO NOT START FOR 4 MONTHS NOTHING TO REPAY UNTIL FEB '88

1st PAYMENT FREE at an APR of only 18.8% VARIABLE

ANY PURPOSE SECURED LOANS FROM £2000 UPWARDS FOR HOMEOWNERS AND MORTGAGE PAYERS

EXAMPLE: £10,000 LOAN

WHY PAY 36 months at £369 pm = £13,284

WHEN YOU CAN PAY 36 months at £369 pm = £12,916

WITH UK YOU SAVE £368

FOR FAST FRIENDLY ADVICE

DAILY 9.00 a.m. - 5.00 p.m. INCLUDING SUNDAY

UK 0800 717171

IT'S FREE UK are paying for your call

UK FINANCE LTD. FREEPOST Limited Kingston House, Waterhouse, Bristol BS17 1BR

Please send me full details

Name _____

Address _____

Post Code _____

Yes I am a Homeowner ☐ Tenant ☐ Other ☐

NEWS SUMMARY

CND denies role in spy's escape

The Campaign for Nuclear Disarmament last night denied allegations that George Blake, the double agent jailed for 42 years in 1961, had escaped from prison with the help of members of the Committee of 100, a militant offshoot which is virtually defunct.

Miss Meg Beresford, general secretary of CND, said: "We refute all these allegations utterly. We simply do not believe it. It is highly, highly improbable."

Miss Beresford was responding to allegations in a book published today, *George Blake, Superspy and Double Agent*, which claims that two of the Committee of 100 men involved, and the wife of one, helped raise money for the escape and smuggled Blake to East Berlin in a Dormobile. It also says that a CND doctor treated Blake.

Blake, who admitted five charges of spying for the Soviet Union, escaped from Wormwood Scrubs prison, London, in 1966. He has since lived in Moscow. Previous versions of the Blake story have said that the KGB, either directly or using the IRA as a "sub-contractor", arranged Blake's escape.

BT bills apology

British Telecom has apologized to customers in the Bristol area after a new method of paying bills led to wrongly disconnected lines and final demands for bills already paid.

Sevenside district was one of six in England where paying by direct debit was introduced. Applications to join doubled those expected, swamping local resources. Applications were sent to London for processing without the knowledge of local accounts staff who sent out final demands for bills paid.

Nuclear 'cover-up'

The Prime Minister was yesterday accused of a "disgraceful" cover-up because of her refusal to hold a public inquiry into the after-effects of the Chernobyl nuclear disaster on Britain.

The claim by Dr David Clark, the Opposition agriculture spokesman, who said many farms declared clean were now found to be contaminated. Welsh sheep farmers will today demonstrate in Whitehall over alleged Government incompetence in handling their claims for compensation.

Peace camp rivals

The women's peace camp at Greenham Common, which has waged a six-year campaign against American cruise missiles in Britain, is on the brink of disintegration after a take-over move by a prostitutes' collective.

Two rival camps have now been established at opposite ends of the Berkshire base after a seven-hour "kangaroo court" hearing which resulted in a leading Greenham woman, Miss Rebecca Johnson, leaving the base for good.

Camp protesters last night claimed that the new group, headed by Miss Wilmette Brown, representing the King's Cross Women's Collective and the English Collective of Prostitutes, had deliberately disrupted the Greenham protest, shouting abuse at everybody until they left.

Chatwin charged

Mr Robert Chatwin, who owned a chain of jewellery shops in the Midlands, is to appear before magistrates in Sutton Coldfield, West Midlands, today charged with stealing a diamond worth £2,500.

Mr Chatwin, aged 45, formerly of Whitnash, Leamington, Warwickshire, arrived at Gatwick Airport on Saturday after returning from Spain where he has been living for the past five years.

'Audio nasty' claim

The sound of someone being carved into pieces with an electric knife in BBC Saturday Night Theatre radio production was described yesterday as an "audio nasty" by Mrs Mary Whitehouse, secretary of the National Viewers' and Listeners' Association.

She complained to the BBC about other incidents in the same play, *A Memory Longer Than Death* by John Naismith, in which an electric fire was thrown in a bath, killing the occupant, and a man was stabbed to death.

She said such drawn-out sound effects could be as nasty as the sight of violence. The BBC had admitted it was wrong and said it would talk to the person concerned.

Aerospace calls for £250m development budget

Britain slips in world space race

By Pearce Wright
Science Editor

Britain could become entirely dependent on other countries for space technology before the end of the next decade, according to Mr John Holt, managing director of space and communications operations for British Aerospace.

The warning comes in a letter sent to MPs and to peers of the House of Lords. It is a call for the Government to adopt a space plan for the United Kingdom close to that proposed by the British National Space Centre.

The British Aerospace proposal is for an increase in spending to £250 million a year over the next three years, aimed at maintaining Britain's current position as a member of the European Space Agency.

British Aerospace estimates that the industrial return from space work is £300 million a year.

In a background briefing on international spending on space, British Aerospace says: "The United Kingdom cannot afford to delay any longer. As long-established industries decline and North Sea oil revenues fall, we must emulate America, Japan, and much of the rest of Europe."

"The UK must invest wholeheartedly in space, taking advantage today of its technology advances and preparing for the range of new industries it will provide."

The UK is seventh in the league table of spending by non-communist countries in space — the United States, £4,500 million a year; France, £600 million; Japan, £550 million; Germany, £400 million.

Italy, £300 million; India, £150 million; and Britain, £116 million.

Space activities in the UK are said to cover 385 separate organizations, including 300 companies, consultants and trade associations; 67 universities, polytechnics and research institutes and 18 government departments, councils and research organizations.

British Aerospace lists the benefits from space as cheaper and more efficient communications on a global scale; improved earth and atmospheric observation for civil and defence applications; unique facilities for scientific research; developments in new technology and materials for use in industry and, finally, international prestige and influence.

Spin-offs from space technology will have an increasing impact on industrial development as high technology, high value-added industries continue to offset the decline in traditional ones.

British Aerospace says it is already clear from experience that the extreme specifications for new materials, components and procedures demanded by the space industry increasingly set the standard for everyday applications.

France, Germany and Japan are said to have chosen space as a major element of their industrial policies for technological advancement.

Five priorities are outlined. They are that Britain should:

● Support the European Space Agency and the British National Space Centre in accordance with a government approved national space plan.

● Build upon successes in the telecommunications and science fields.

● Develop abilities in fields which have wealth-creating potential such as earth observation and space processing.

● Influence the development of programmes such as HST, the revolutionary space plane designed by British Aerospace and Rolls-Royce, and the Columbus space platform.

● Ensure that British industry maintains its ability both to act as prime contractor and supplier of high technology equipment for future international projects.

British Aerospace argues that government commitment and support is essential because the nature of the space industry is international, with many underlying foreign policy implications.

Letters, page 17

Ministers consider report on Ruskin

Ministers are still deciding whether to publish a report which is said partly to absolve Ruskin College, Oxford, of infringing the principles of academic freedom.

At the heart of the issue is a forthcoming legal action in which the college is sued for breach of contract and constructive dismissal by a former lecturer censured for writing an article for *The Times* during the Wapping print dispute.

Lord Goodman, who is acting for Mr David Selbourne, the lecturer, said yesterday that the report should have no effect on the legal action. "The investigation was an academic, and not a judicial inquiry," he said.

The report, chaired by Sir Albert Sloman, former vice-Chancellor of Essex University, was ordered by the Government last March, six months after Mr Selbourne left the college where he had been boycotted by students.

Mr Selbourne, who taught at Ruskin for 21 years, is claiming that the boycott amounted to constructive dismissal and breach of contract. Sir Albert said yesterday that the report was an investigation of the general principles of academic freedom and not of Mr Selbourne's own case. It was delivered to Mr Kenneth Baker, Secretary of State for Education and Science, almost two months ago.

The Government had earlier threatened that unless Ruskin College respected academic freedom it would lose its grant.

The college's subsidy for next year has been agreed. The Department of Education and Science says ministers are still "considering their response" to the Sloman report.

His committee was asked to investigate because the Government felt that Ruskin's own academic advisers had whitewashed their college in an earlier inquiry.

Youth heads the fun run field



Young runners prepare for the start of the tenth Sunday Times national fun run in Hyde Park, London yesterday. Up to 30,000 runners, from serious athletes to occasional joggers, took part. Most of the runners, who included teams from the Cabinet Office and the Soviet news agency Tass, were sponsored for charity. (Photograph: Julian Herbert)

Inner city renewal

Ridley lures squires to council estates

By Nicholas Wood, Political Correspondent

More details of the Government's plans to rejuvenate the inner cities by reversing the flight of the affluent middle class to the suburbs will be unveiled tomorrow.

Under the scheme, problem council estates are to be broken up and given expensive facilities with some refurbished flats and houses being sold as luxury homes for entrepreneurs and professionals.

The aim, senior ministers say, is to break the "ghetto mentality" of vast estates populated by thousands of people relying on state hand-outs and to create genuine communities with a broad social mix and access to high-quality facilities such as shops, banks and leisure centres.

One Cabinet insider likens the planned upheaval to an attempt to recreate the traditional English village in urban areas, complete with "squire, parson, schoolmaster, labourer and a couple of down and outs".

The blueprint for a key element in Mrs Margaret Thatcher's programme of inner city renewal will be sketched out by Mr Nicholas Ridley, Secretary of State for the Environment, and Mr William Waldegrave, the Housing Minister, when they publish a White Paper on housing.

It will flesh out the Conservative's manifesto commitment to set up housing action trusts to take over substantial portions of municipal housing empires and transfer property to the private sector.

With Mr Ridley still negotiating cash allocation with the Treasury over, he will not be able to give firm figures for the number and budgets of the new trusts, which are expected to start work early in 1989.

Mr Ridley originally proposed to set up just one or two big trusts in areas where, he believes, local authorities have mismanaged their housing accounts. But he now plans to widen the net, creat-

ing more, smaller trusts with budgets of £30 million to £40 million.

The trusts, to be set up under a new housing Bill, will be empowered to bypass local authorities and take over large chunks of council housing, sell off some units direct to private developers and refurbish others.

Those will be sold eventually to tenants, building societies, housing associations or tenants co-operatives.

Depending on the precise size and number of the trusts, intended as a pilot operation in the first instance, the cost to the taxpayer is likely to run into hundreds of millions of pounds.

ing more, smaller trusts with budgets of £30 million to £40 million.

The trusts, to be set up under a new housing Bill, will be empowered to bypass local authorities and take over large chunks of council housing, sell off some units direct to private developers and refurbish others.

Those will be sold eventually to tenants, building societies, housing associations or tenants co-operatives.

Depending on the precise size and number of the trusts, intended as a pilot operation in the first instance, the cost to the taxpayer is likely to run into hundreds of millions of pounds.

Pressure grows on extradition treaty

Pressure on the Irish Government to postpone a tough anti-IRA extradition treaty mounted at the weekend.

At the annual conference of the Irish Labour Party in Cork, Mr Dick Spring, the leader and former deputy Prime Minister, said the Irish parliament was unlikely to support the new arrangements on December 1.

These provide for swifter extradition from the Republic to Britain and Northern Ireland of terrorist suspects, in accordance with the European convention for the suppression of terrorism.

This convention was signed in last year by Dr Garret FitzGerald's government, and passed by the Irish parliament last December but its implementation was postponed until December 1 in the expectation that Britain would reform the Diplock courts in Ulster.

The British Government, however, has rejected Dublin's case for having three judges in the single-judge, non-jury courts as well as a

mixture of judges from both Ulster and the Republic.

Mrs Margaret Thatcher insists that the Irish Government promised to accede to the anti-terrorism convention. Failure by Mr Charles Haughey to do so would be a serious breach of faith.

The issue was raised last week in Cambridge when Dr FitzGerald told a private conference that there had been a deal between Mrs Thatcher and himself. He revealed that he agreed to ratify the convention if Mrs Thatcher reformed the courts.

Within Dr FitzGerald's own party there are signs of a shift of mood, expressed during a visit to Belfast by Mr Peter Barry, the former Foreign Minister, who hinted that unless Britain introduces legal reform in Ulster in the next eight weeks, the main opposition party might resist the extradition treaty.

Any such proposal by Britain, however, would be seen by Ulster Unionists as a further sell-out.

NHS staff told 'wrap up warmly'

Health service staff have been told to wrap up warmly this winter so heating can be kept low in an attempt to cut costs. (Our Social Services Correspondent writes.)

West Berkshire Health Authority, which last week approved a £1.3 million package of cuts to prevent overspending this year, has told staff to "dress in keeping with the winter weather" so that heating may be kept to the minimum legal temperature of 61F.

The cuts include the closure of eight wards in two hospitals in Reading, and one in Wokingham. Theatre sessions at the hospitals will also be reduced by a quarter.

The authority has imposed a freeze on unfilled vacancies and restricted overtime.

Staff have been told to confine peak time telephone calls to local and urgent.

The heating restriction will not apply to hospital wards.

Firms pay dear to keep top men

By Ronald Faux
Employment Affairs
Correspondent

Firms are giving their best managers high pay rises to prevent competitors from poaching staff, a report published today shows.

Basic pay for managers rose last year by 7.1 per cent (7.6 per cent when increased bonus payments were included) against an expectation of 5.4 per cent, says the report by Reward Regional Surveys.

The rise in industrial and commercial activity has increased the demand for good staff and caused rapid pay rises in certain areas where skills are short.

This has helped to jack up the general level of increases, in line with the Government's aim of creating a high wage/high productivity economy.

The report says that the trend of paying good managers high wages to prevent them leaving was not as harmful as some commentators had suggested, provided that productivity continued to improve and competitive prices were maintained.

It suggests that premium payments should not be consolidated into a higher basic salary because skilled professionals in other areas would feel undervalued, leading to pay demands above the market rate.

Salary examples given as a guide to employers, range from top rank general managers earning £37,890 basic to assistant librarians, on £4,734.

The survey found that outside the City and investment-related jobs, accountants and financial specialists had lost their lead at the top of the earnings league in favour of general and scientific managers.

The survey says that the Government has been forced to offer London-based property valuers employed by the Inland Revenue a 17 per cent increase on top of their London weighting which would produce rises of up to 30 per cent over the period to September 1988.

Reward Management Salary and Living Cost Report (Reward Regional Surveys Ltd, Reward House, 1 Mill Street, Stone, Staffs ST15 6BA; £95).

Hardline miners defeated

By Tim Jones

Demands from hardline areas of the National Union of Mineworkers for their limited overtime ban to be stepped up were rejected yesterday by the union's delegation to the Labour Party conference.

Instead, the delegation accepted the advice of Mr Arthur Scargill, the union's president, and national officers, that the action should be reviewed at next month's national executive committee meeting.

The ban is designed to force British Coal into changing its new disciplinary code.

Mr Scargill said reports from the coalfields indicated the action was effective but admitted the situation was confused.

He conceded that the leadership was not pressing for an immediate ban on all overtime as "we have a responsibility to try to get the whole movement behind our decisions".

This was a reference to areas such as South Wales and Scotland which are urging a "softly, softly" approach to the dispute as they fear the corporation would use any serious loss in production as "an excuse to close down pits".

Those two areas had been calling for a national delegate conference to be convened to discuss the situation.

Yorkshire, Kent, Nottinghamshire, the Durham area had all sent letters calling for much tougher action.

The union is demanding that British Coal reverts to the old pit umpire system of settling disputes or agrees to cases be settled by an independent arbitrator whose decision would be binding.

Maxwell chases the news in Moscow

By Alan Hamilton and Christopher Walker

Mr Robert Maxwell, the millionaire publisher, flew to Moscow last night accompanied by an entourage of executives amid speculation that he wants to publish a European, English-language edition of *Pravda*, a newspaper that outbids his *Daily Mirror* and all its rivals combined.

Mr Maxwell said before leaving on a two-day visit that he had been invited by Soviet officials to discuss the development of a world communications system for business users, including the exchange

of scientific, engineering and medical information on electronic databases.

When asked about his plans for publishing an English-language edition of *Pravda*, the Communist Party's flagship daily, Mr Maxwell said: "That may be an item on the agenda, we will talk about anything."

One of his first engagements in Moscow this morning will be to attend a reception hosted by Sir Bryan Cartledge, the British ambassador,

at the British embassy where he will meet senior officials from *Pravda*, which has a daily readership estimated at 45 million.

The core of Mr Maxwell's British Printing and Communications Corporation, which he is proposing to rename the Maxwell Communications Corporation to dispel the notion that it is some kind of nationalized industry, is Pergamon Press, the Oxford-based scientific and technical publisher that has a long association with Moscow. But

it has, at times, had to move smartly.

Pergamon was quick to rectify any ideological damage it might have suffered as the publisher of *How It Was*, the leader members of the late Leonid Brezhnev, by already having rushed out a two-volume edition of the speeches of Mr Mikhail Gorbachev.

Mr Maxwell already publishes the European edition of *China Daily*, an English-language newspaper authorized by Peking.

FOX'S GLACIER MINTS
NOW WITH A COOL,
CLEAR, MINTY
2P OFF!!



Child benefit prime target for shake-up of the welfare state

By Jill Sherman and Nicholas Wood

Child benefit is emerging as a main target for reform in both the current public expenditure round and in the Government's long-term plans for reassessing state benefits.

Mr John Moore, the Secretary of State for Social Services, made plain this weekend that benefits that go to people regardless of their income would need to be questioned in the future to ensure that more help was given to those most in need.

Although he did not specify which benefits would come under scrutiny, sources close to Mr Moore yesterday indicated that child benefit, which accounts for £4.6 billion of public spending, would be a prime target.

Meanwhile, further evidence of the internal political opposition facing Mr Moore if he embarks on a welfare shake-up came from a leading Conservative backbencher.

Mr Robert McCrindle, a vice chairman of the party's backbench health and social services committee, warned that the welfare state should not become a "political football".

He reminded the Secretary of State that protests by Conservative women had helped to scupper the attempt by Mr Norman Fowler, his predecessor, to change child benefit.

The options of either freezing or taxing the £7.25 a week

entitlement to all families with children are being actively debated in the public expenditure negotiations. A further option would be to confine benefit to those on supplementary benefit.

Taxing the benefit seems unlikely, both because it goes against the Government's philosophy of simplifying taxation and because it was considered and then rejected in the review of social security undertaken by Mr Fowler.

Freezing the entitlement would appear to penalize the poor, however this could be offset by redirecting the money into the new family credit scheme which replaces family income supplement as part of the 1986 Social Security Act due to come into effect next April.

Levels for family credit will not be set till the end of next month, although the Government has already promised that the payments will be "more generous" than the existing family income supplement.

Other benefits which will also be set next month include income support, a basic allowance with additional premiums, which replaces supplementary benefit and housing benefit.

Sources, however, have made it clear that Mr Moore is not undertaking another fundamental review of social security and that his speech

merely signified a change in climate at the Department of Health and Social Security. It was also stressed that state pensions are not under threat.

Under the Fowler reforms people would have a right to choose a private personal pension, but this would complement state provision.

Mr McCrindle, MP for Brentwood and Ongar, said that while he shared Mr Moore's enthusiasm for encouraging people to help themselves, many Conservative voters would understandably resent encroachment into areas such as child benefit, pensions and housing benefit.

He said in a BBC radio interview: "Although it sounds excellent in theory, in practice there are some very real difficulties that possibly Mr Moore has not fully taken on board."

Mr Moore chose this weekend to outline the Government's philosophy on the welfare state because his party conference speech will deal exclusively with his proposals for the National Health Service.

Saturday's speech was primarily designed to put the Fowler reforms into a philosophical framework, to suggest that the welfare system must adapt to demographic changes and to emphasize that the Labour party was not the only "caring" party.



Reaching for the stars is Stephanie Bradbury with a little help from her dance partner Coral Boyne. The girls, aged 14, from Orpington, south-east London, were among hundreds of aspiring entertainers aged under 16 who auditioned in west London yesterday for a new television series, *Going Live*. BBC talent scouts are staging heats across Britain before choosing 24 acts to appear on the Saturday morning show (Photograph: Graham Wood).

Ban lifted on Asian wife hiding in temple

By David Sapsted

The Home Office yesterday scrapped a deportation order facing a young Asian woman who had sought sanctuary in a Hindu temple in Leicester to avoid being sent back to India.

Campaigners said the decision to allow Mrs Renouka Lakhani, aged 27, to stay was "historic" but the Home Office Minister of State, Mr Timothy Renton, made clear that his decision to cancel the order was made on "an entirely exceptional basis".

The Home Office said last night that the decision did not indicate any change of policy by the Government. The minister had been exercising his wide-ranging powers in an individual case.

Mrs Lakhani arrived in Britain in July, 1986, for a holiday and was granted temporary admission. While she was here, she met and married a British citizen, Mr Vipin Lakhani, and the couple have a 16-week-old daughter. The deportation order would have meant Mrs Lakhani leaving behind her husband and child.

Mr Keith Vaz, MP for Leicester East, fought for her to be allowed to stay in Britain, in spite of the Home Office's traditional refusal to grant anyone on a visitor's permit the right to residency.

Last month, the Home Office ruled she would have to return to India to apply for permanent settlement in Britain. Mrs Lakhani took refuge in Europe's largest Hindu temple, the Shree Santan Mandir temple in Leicester, and stayed there until receiving an assurance a fortnight ago that her case would be reviewed.

Mr Vaz said yesterday: "The minister has exercised his discretion in a fair and just way. It is unprecedented. He has cut through red tape and kept this family together."

Portfolio Gold—Winners chasing BP shares

British Petroleum shares are top of two Portfolio Gold winners' shopping lists. Miss Margaret Gamlin, a temporary secretary, of Birchett's Green, East Sussex, is one of Saturday's three winners, who each receive £2,066.66. Miss Gamlin, aged 36, says she looks forward to adding BP shares to her portfolio.

Mrs Margaret Gardner, of Caterham, Surrey, and Mr John Walzweiser, a computer systems consultant, of Aylesbury, Buckinghamshire, were Saturday's other winners.

Another winner hoping to buy BP shares is Mr Brian Graver, of Brighton, who is one of five sharing Saturday's accumulated daily prize of £12,000.

Mrs Betty Day of Bexhill, East Sussex; Mrs Elizabeth Powles, of Exmouth, Devon; Mr Roy Smith, of Uxbridge, west London; and Mrs A. McCormack, of Chesham, Buckinghamshire, complete the list.

Any reader wishing to play Portfolio Gold can obtain a card by sending a stamped addressed envelope to:

Portfolio Gold,
The Times,
Blackburn, BB1 6AJ.



Mr Brian Graver: shares £12,000 with four others

£23m paid back in car tax purge

By Daniel Ward
Motor Industry Correspondent

Motorists caught driving without a valid road fund licence paid £23 million in back-dated tax and fines in the past 12 months as the police carried out a record number of roadside checks.

Tax evasion costs the Government £100 million compared with a total revenue from motorists of £2.5 billion, but the number of drivers without a current licence disc has almost halved since 1980 to 4 per cent.

This year there are likely to be 14 intensive local campaigns where police use road blocks to check that cars have a valid tax disc displayed.

Motorists are fined on average £47 each by magistrates as well as having to repay the unpaid licence fee. The Public Accounts Committee has criticised the average fine as too small, although magistrates must decide on one that the offender can reasonably pay off within one year.

The Magistrates' Association has urged the North committee, which is reviewing road traffic law, to consider adopting the German system of the authorities issuing road licences as part of the number plate. However, it appears unlikely that the Government would accept such a change.

Language blamed for poor exports

By Sarah Thompson, Education Reporter

The Duke of Kent, who is vice-chairman of the British Overseas Trade Board, has criticized the inadequate teaching of foreign languages as a root cause of poor export performance.

"Few of us would bother much with sales literature written in French or German or Japanese. It would find its way very quickly into the waste paper basket."

"In their way, that is what too many of our firms are still trying to do when they sell overseas and use English. It is just plain bad business," the Duke writes in the current issue of *Language Matters*, a language teaching bulletin published by the Associated Examining Board.

He adds: "The education system must share some of the blame. For too long foreign languages were taught as if all students were going to pursue an academic career."

Parents in Wales have criticized the Government's proposals to allow them freedom of choice of schools.

In its response to the Government's package of education reforms, the Parent-Teacher Association of Wales says that the "open enrolment" scheme will allow parents to choose schools because of class, race, religion or sex balance.

If schools are forced to close

because they are unpopular, says the group, parental choice would be decreased.

● The Association of Metropolitan Authorities has called for the consultation time allowed for the Government's education proposals to be extended until the end of the next school term, possibly to December 15.

Mr Neil Fletcher, chairman of the association's education committee, said in a letter to Mr Kenneth Baker, Secretary of State for Education and Science: "Your consultation documents are still coming out and there has been little time to call meetings, particularly of governing bodies."

● The Government's proposals for schools to manage their own finances may take from five to 10 years to become effective, says the author of a paper published today by the Institute of Economic Affairs.

Professor Brian Caldwell, senior lecturer in educational administration at the University of Tasmania, says that only by shifting emphasis from encouraging financial efficiency, which is the main pre-occupation of the current proposals, to control of the curriculum, staff, time, space and buildings, can the Government expect the concept of decentralization to take root.

Hall withdraws libel action against paper

By Lynda Martin, Arts Correspondent

Sir Peter Hall, the director of the National Theatre, has withdrawn his libel action against *The Sunday Times*.

He says he cannot afford to gamble the £500,000 which a defeat in the High Court could cost him.

Sir Peter and Mr Trevor Nunn, former artistic director of the Royal Shakespeare Company, both issued libel writs after an article last year made allegations about the financing of some of their productions.

Sir Peter, whose National Theatre salary is £55,000 a year, said last night he had been appalled to discover after a year of studying legal complexities that the libel laws protected only the very wealthy.

As a cost-cutting measure

he had been prepared to conduct his own case rather than hire a barrister. But it was when he failed to have proceedings limited to seek redress on one statement in the article that he realized he could not afford to continue.

In a letter to the lawyers of *The Sunday Times* he said that he had rebutted other allegations in detail at a press conference and regarded them as "the knocks and bruises that inevitably go with some public appointments".

However, when the newspaper's lawyers responded to his statements of claim they included not only the particular words "but every additional insult in *The Sunday Times* article". That would have meant very lengthy and costly proceedings.

Disaster ferry is sold for scrap

The Townsend Thoresen ferry Herald of Free Enterprise, which capsized off Zeebrugge in March with the loss of 193 lives, has been sold to a Dutch scrapyard for an undisclosed sum.

P & O told Townsend Car Ferries the company considered it "inappropriate" to sail the Herald again.

At a weekend meeting in Birmingham of survivors and bereaved, a 12-man committee was set up to press for improved safety standards and compensation. The group will also campaign for changes in the laws on corporate liability to allow punitive damages to be introduced.

"We would like to bring to task people who have fallen short of the standards which passengers have a right to expect", one of the organizers, Mr Peter Spooner, who lost a son in the tragedy, said.

He believes Brunel's skill as a landscape gardener deserves wider recognition and the trust has plans to turn the estate into a heritage park with displays of working models, patents, original sketch books, diaries and other Brunel memorabilia. It would be both educational and a tourist attraction.

Mr David Mackila, chief executive of the county council, said it was possible for the estate wall to be left untouched and the driveways unaltered. There was also a possibility that the trust could be given a strip of land bordering the estate to preserve the trees.

Brunel's landscape under threat

By Tony Hodges

Isambard Kingdom Brunel is renowned for his engineering innovation and brilliance and many examples of his work are carefully preserved and documented. Not so well known is another of his skills: landscape gardening.

The only example of this aspect of the man is the 135-acre estate he designed and laid out for himself and his family in 1847 among the rolling hills at Watcombe Park near Torbay, Devon.

He died just before the work was completed.

Part of this carefully worked landscape, created between the designer and landscape

the Great Eastern Railway, is under threat as Devon County Council considers a scheme to sell a 2.1 acre site at Watcombe for building.

Although it does not form part of the park itself, the site lies alongside one of the two main driveways constructed by Brunel and leading into the park. It is bordered by a sweeping sandstone wall that surrounds the estate and contains numerous trees planted by Brunel around the estate.

Mr Geoffrey Tudor, historical adviser to the Brunel in Devon Trust, fears that a housing development would ruin Brunel's original vision.

Nationwide Anglia.

Who'll gain the most?

You will.

Mergers happen for all sorts of reasons, but Nationwide and Anglia got together for just one reason.

We wanted to be sure we could help you make the most of your money in today's financial world.

We won't just have more branches than any other building society, we'll be able to offer you more services within those branches.

We won't just have more estate agents than any other building society, we'll be able to offer you more ways to buy your home and plan for the future.

You will also have a building society that offers you a real financial alternative.

That's because we've combined our

resources and our experience to offer you all you'd expect from a building society.

Plus a lot more you wouldn't.

As you may know we can now offer you FlexAccount, a current account that pays you interest on your money with no hidden charges.

But you may not be aware that you can now open a BonusBuilder account with just one pound instead of £500. Or that our Income Bond now offers you an even better return after tax than National Savings Income Bonds.

And that's just the start of the list.

Please put us to the test by dropping into your nearest Nationwide Anglia branch.

Just ask how we can help you make the most of your money.

And see how much you've got to gain.



Nationwide Anglia Building Society

Helping you make the most of your money

Nationwide Anglia Building Society, Chesterfield House, Bloomsbury Way, London WC1V 6PL

Close fight over MP selection is certain as far left role fades

The Labour Party will vote today to change the method by which parliamentary candidates have traditionally been selected and MPs re-elected.

It has to decide between a straight one-member, one-vote system which would end the traditional say of the unions in the process, and a local electoral college which would retain the union influence.

At present candidate selection is in the hands of local party general management committees. Party and union branches within a constituency send delegates to the GMC, which considers the rival

claims of a shortlist of candidates and makes the decision.

The biggest argument against retaining that system is that it has left the division on candidate selection and consequently the make-up of the parliamentary Labour Party to small groups of allegedly unrepresentative activists, leading to the adoption of politically unsuitable candidates.

Although the far left constituency parties will today fight to retain their privileged role they are certain to be defeated. But the division between the two proposed systems will be far closer.

The straight one-member, one-vote proposal is simpler. All individual party members living in a constituency will have a vote at either special meetings of branches or an all-party constituency meeting to choose their parliamentary candidate in a secret ballot by single transferable vote.

Postal votes would be allowed, as in parliamentary elections for people with good reasons for being unable to attend. The guaranteed vote of union delegates would therefore end, although trade union branches would still nominate and be involved in the short listing of candidates.

Supporters of this option point out that the selection of candidates for the 1987 election was made by only 8.4 per cent of the individual membership of the party. The majority of members do not become GMC delegates and cannot participate.

They argue that trade unionists should retain their influence by joining the party locally and exercising their vote in that way. The local electoral college, which last night appeared likely to be adopted today, is a minefield, according to its detractors.

However it was originally promoted by Mr Neil Kinnock as a means of

winning union support for widening the party franchise, on which he was defeated at the party conference in 1984. Under the proposal all party members would still have a vote.

But the unions would have a say equal to their existing strength on the management committee. If, for example, trade unions at the start of the selection procedure made up 25 per cent of the local GMC they would have a 25 per cent say in the selection of candidate or MP.

Party members would ballot on the basis of one-member, one-vote but there will be no single system for the unions. In some the branches will vote but oppo-

nents of the system point say attendance at branch meetings can often be tiny, making them susceptible to far left takeover.

It is proposed that there should be a maximum of 40 per cent on the share allowed to the unions in any constituency.

Supporters of the electoral college say that it would reflect the structure of the party at constituency level and recognize the demand for broadening the degree of party members in the selection of candidates. But opponents say that it is not compatible with the principle of one-member.

Kinnock dismisses anti-Thatcher pact as a 'pipe dream'

By Robin Oakley, Political Editor

Labour's leaders are ruling out any anti-Thatcher pact with the Liberals or Alliance parties before the next election.

They intend also to fight off the growing demands within the party to look at the possibilities of proportional representation.

In a *Panorama* interview tonight on BBC television, Mr Neil Kinnock will dismiss any deal with the Alliance as a "pipe dream".

Yesterday Mr Roy Hattersley, Labour's deputy leader, said that a party built around a clear ideology "cannot negotiate away its programme and principles in order to secure the support of a minority party".

However the most conclusive rejection of any prospect of an electoral deal came from Mr Kinnock's key ally Mr Bryan Gould, the co-ordinator of Labour's campaign at the last election and the shadow Trade Secretary.

In Brighton at the weekend Mr Gould dismissed the idea that a pact could be a short cut to defeating Mrs Margaret Thatcher as a dangerous illusion based on wishful thinking and mistaken analysis which would do "great political damage" to the Labour Party without providing any electoral benefits.

If Labour agreed to withdraw its candidates in some parts of the country it would jeopardize its status as a national party and cause great

internal strains where constituencies were ordered not to put up a Labour candidate.

Just as the Alliance had found at the last election, its appeal to the electorate would be blunted and fudged, giving Conservative campaigners great opportunities to exploit voters' confusion about the differences between the pact partners.

Mr Gould told a Fabian Society meeting that the claims that there was a 57 per cent anti-Thatcher majority did not stand up to analysis. Given a choice between left and right, at least half the seven million Alliance voters at the last election would vote for the Conservatives.

"Those votes are not part of a left majority; we must face the fact that most of them are part of a very substantial anti-Labour majority."

Labour's refusal to contemplate a deal with the Alliance, which is virtually ruled out in advance of an election by Mr David Steel and by Mr Robert MacLennan, the SDP leader, is not just a matter of principle but one of practicality.

What the party's studies have shown, and what Mr Gould confirmed to the Fabians, was that because of the way the Alliance vote would split there are no seats which Labour could expect to win from the Tories by virtue of the withdrawal of a Liberal candidate.

Mr Gould went on: "There

are very few seats which the Liberals could expect to win by virtue of the withdrawal of the Labour candidate - probably no more than a dozen."

"There are only 38 seats where the Tory majority over the Liberals is smaller than the Labour vote, and only 28 where the defection of some Liberals to the Conservatives - the price the Liberals would have to pay for a deal with Labour - would leave the Liberals with a realistic chance."

"If one then deducts genuine three-way marginals, such as Cambridge, and seats where Labour controlled the local authority, such as Exeter, in neither of which would it be realistic to expect Labour to withdraw, the number of Liberal gains at the expense of the Conservatives would be negligible."

"Labour would have suffered considerable political damage for the sake of inflicting the merest pin-prick on the Tories."

On Friday Mr Hattersley will explain the Labour leadership's emphatic opposition to proportional representation.

In a conference debate he will argue that proportional representation is a heresy and an electoral contrivance which ensures the election of a second best government which nobody really wants but which most people are reluctantly willing to tolerate.

Leading article, page 17



Mr Neil Kinnock, the Labour leader, singing at a Methodist service yesterday in the Dome Mission, Brighton, on the eve of his party's conference (Photograph: Peter Trievnor)

Hattersley says party must be built on belief

By Peter Mulligan

Success and perhaps even survival required Labour to be a party of belief, Mr Roy Hattersley, the deputy leader, told a pre-conference fringe meeting at Brighton yesterday.

He told a Labour Solidarity rally: "I reject at once that Labour can never, on its own, form a government again. We are infinitely more likely to become that government if we become more firmly a party that builds its policy on principle."

"What we need now is not the abandonment of philosophy but a clear association with the real philosophy of socialism."

He said that the Labour Party had learned the hard way that it was impossible to fight "bad ideas with no ideas at all".

The task of the Solidarity group must be the constant presentation of new ideas which would first be criticized and then adopted by others within the party.

"If we attempt again to portray ourselves as a party of pragmatism, the general public will believe either that we believe in nothing at all or in every half-baked idea that is published in the hand-printed magazines on the wilder shores of politics."

A great national party needed to build its policies and principles on the foundation of belief.

"The Labour Party must now steer a steady course; not swinging wildly between one

policy designed to make us more popular to the middle classes and another designed to prove that we still remain socialist fundamentalists. The real philosophy of socialism has an immense political popular appeal."

Mrs Margaret Thatcher had something to teach them. "We must speak with similar conviction and determination about the sort of society we want to create and the way in which it can be brought about."

Mr Giles Radice, MP for Durham North, said to most voters, Labour seemed not only divided and extremist but also out of date, out of touch and irrelevant. "Unless we change ourselves, the Tories are likely to dominate the politics of the 1990s as they have dominated the politics of the 1980s."

The most important priority should be a new statement of aims.

Mr Gerald Kaufman, shadow spokesman on foreign affairs, said the party could not survive by "proceeding on an agenda set by opponents with whom we profoundly disagree." A socialist agenda had to be projected.

"We have to decide not only what the people want. We have also to decide who we are in order to cater for those wants."

"We are suffering from a credibility gap based upon a crisis of identity in the Labour Party."

HQ staff suspend threat of action

The Labour Party and its staff agreed a face-saving formula yesterday to avert an embarrassing strike at this week's Brighton conference (Our Chief Political Correspondent writes).

Staff removed their threat of action after intervention by the Transport and General Workers' Union.

Mr Larry Whitty, Labour's general secretary, assured the staff that compulsory redundancies would not be on the immediate agenda when negotiations resume next week over his plan to cut 40 posts and close the party newspaper.

Voluntary redundancies, early retirement, reemployment and training will be offered to achieve savings. Mr Whitty made plain, however, that compulsory redundancies are not ruled out. His position was later endorsed by a large majority at a meeting of the national executive in spite of opposition from the left.

However although an uneasy truce has been called there were already differences last night. A statement from the Joint Trade Union Committee, representing the unions at Labour headquarters, claimed that the executive had lifted the threat of compulsory redundancy.

This was denied by management sources who said that the possibility remained if savings cannot be found by other means.

The conference will on Wednesday decide in private the future of the newspaper *Labour Weekly*, the closure of which is a big part of Mr Whitty's economy package.

Grant for smoking research

A psychologist has been awarded a British Heart Foundation grant to fund research into the value of electric acupuncture in helping people to stop smoking (Our Science Correspondent writes).

Dr Christopher Spencer, of Sheffield University, is to carry out studies to see how much the technique, which has been shown to assist addicts to give up heroin, can help smokers.

His £11,000 grant is one of three, together worth £123,000, awarded to researchers investigating the links between smoking and heart disease.

A total of just over £1 million, covering 37 heart projects in all, is awarded today by the foundation.

Blood plasma taken from volunteers before and after smoking will be used by researchers at the Middlesex Hospital Medical School, London, to test the effects of smoke on blood vessels.

Acid rain: 1 Britain pressed to cut pollution

By Pearce Wright Science Editor

The latest evidence of an increase in dying forests, barren soils and lifeless lakes caused by acid rain will bring renewed pressure on the British Government to cut emissions of sulphur dioxide from power stations.

It will be urged to join the 21 other countries committed to reducing discharges by almost a third by the 1993.

Earlier this month the United Kingdom refused to support this so-called "30 per cent club", choosing instead to take longer over fitting equipment to remove sulphur from the fumes of coal-fired plants.

However the controversy goes wider than sulphur dioxide fumes. Acidity in rain, mist, snow and fog also comes from another source: the nitrogen oxide discharges, or NOx pollution, in exhausts from cars and also power stations.

So in addition to the dispute over sulphur dioxide levels, officials from the various governments are engaged in even tougher negotiations for reducing NOx.

A draft version for a NOx treaty, comparable with the 30 per cent target for sulphur dioxide, should have been circulated six weeks ago, preparatory to the next meeting, in Geneva, of the UN Economic Commission's Convention on Long Range Transboundary Air Pollution.

In fact, the officials are still

savings in building repairs, corrosion, crop damage and health care would more than pay for the costs of eliminating acid rain, according to new evidence to be published this week. That conclusion comes in an 800-page report, *Acid Rain: Scientific and Technical Advances, together with the results of research of groups studying the impact of air pollution in Europe and America.*

Meanwhile, the Department of the Environment has announced a plan to spend £170 million on altering the combustion units of the 12 largest power stations in Britain to cut the NOx they produce by 40 per cent by the year 2000.

However, this is not the British Government's main target. Since more NOx in Britain comes from vehicles rather than from power stations, the government is looking mainly to improvements in mobile sources of pollution. It will come from more efficient car engines and in cleaning the residue of NOx in the exhaust system with a simple catalyst.

In principle, the chances for achieving unanimity over removal of nitrogen oxides should be better than for sulphur dioxide. In practice, there are wider differences between countries over whether to concentrate on power station or cars, and over a timetable to obtain a gradual reduction.

Oxide gases and the acids they form with moisture in the air can stay in the atmosphere for days. In a new study of the effect of the rainfall from these acidic clouds, to be published next week, Friends of the Earth has investigated changes over the past 100 years in British special conservation areas.

The conclusions will cast doubt on a policy in which the main protection for sites of special interest and the habitats of rare species of flora and fauna rests on building fences around them, when one of their greatest threats comes from a menace which respects no boundaries.

Prevailing winds carry the pollutants many hundreds of miles across national frontiers, which is bad news for the Scandinavian countries downwind of the power stations of Britain.

About 300,000 tonnes of sulphur rains down a year on Sweden alone from the UK, West Germany and other of its southern neighbours.

Similarly, the picture being assembled of the spread of pollutants by the European Monitoring and Evaluation Programme has revealed that nitrogen oxides come across

the Norwegian border in a pattern similar to that for sulphur dioxide.

There are still arguments about how much acidification is man-made and how much comes from natural sources. About 40 per cent of sulphur dioxide in the atmosphere comes from natural sources like volcanoes, but 90 per cent in Europe is man-generated.

Studies of freshwater lakes show that acidity has built up over 100 years, with a dramatic increase since the 1960s.

Pollution is deposited in two forms: dry and wet. Most of the dry contamination occurs close to the source of discharge.

However the two sources of acid rain can cause different forms of blight. In addition to farming soil by increasing acidity, some of the most damaging substances are referred to as secondary pollutants because they are formed from a reaction with one of the acid compounds with other materials.

The first cost-benefit study by Dr G. Klaassen, of the Free University of Amsterdam, indicates that an expenditure of £6 billion on established pollution control technologies to cut air pollution in The Netherlands would produce savings to the economy of over £1 billion a year.

He says the effects of a co-ordinated European policy would be greater than an isolated national policy. Tomorrow: Halting acid rain from British power stations.

Iron Age charioteer found



Dr Ian Stead at the Iron Age grave in the Yorkshire Wolds with traces of chariot wheels.

By Norman Hammond, Archaeology Correspondent

The earliest chain mail armour known in Britain has just been uncovered in a Yorkshire grave. Dating to about 200 BC, the armour was found in a chariot burial, pushing back the use of defensive armour in Iron Age society by nearly two centuries.

Dr Ian Stead, of the British Museum, who is leading the investigation, said: "We are now excavating the earliest chain mail grave of this period in Britain, and one as early as any in Europe. The chain mail is very intricate, and both it

and the human remains are well preserved."

The burial, in a grave 16 ft long and 5 ft deep, consists of a wooden chariot, partly dismantled, and the body of an individual aged about 30. "Until the armour is removed we cannot tell what sex the person was," Dr Stead said. "Since these burials were simply for the upper classes in Iron Age society, regardless of sex, it is as likely to be female as male."

The chariot had its wheels removed and laid flat in the grave, and the body was then

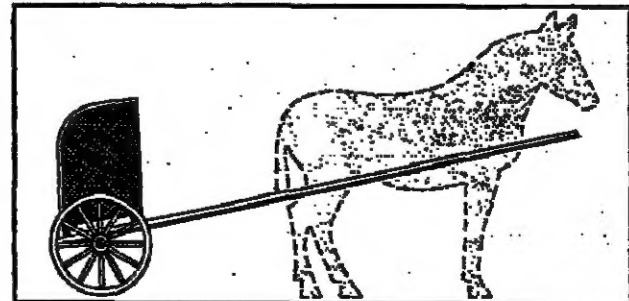
laid over and between them. Little of the chariot remains apart from traces of the wheels, but the bronze and iron linchpins of the axle are well preserved and elaborately decorated.

It is the style of this decoration which has enabled Dr Stead to place such an early date on the burial.

The grave, at Kirkburr, near Driffield on the Yorkshire Wolds, is not far from Garton Slack, where several chariot burials have been found. It is larger, however, and the chain mail is substantially earlier than that found in the Liden tumulus near Colchester many years ago.

Dr Stead, who has been studying the aristocratic funerary rituals of this tribe, the Parisi, for more than 20 years, said the latest find was the most exciting.

If the "charioteer" turns out to be female, the image of Boudicca leading her men into battle may be joined by one of the Yorkshire Amazon two centuries earlier.



How the Iron Age chariot may have looked.

Union complains of suppression

The Health and Safety Executive has been accused by a Civil Service union of attempting to suppress the disclosure of increased risks of death and disease in industry caused by government spending cuts.

The dispute concerns an article in *The Times* on September 15, in which Mr Tony Blair, Labour MP for Sedgfield, reported allegations made by Dr Anne Harrison, who works for the Employment Medical Adv-

isory Service, a branch of the executive, in Darlington.

Dr Harrison is said to have approached Mr Blair because she believed that the service was endangered by the refusal of the Treasury to provide the safety executive with adequate funding.

After publication of the article, Mr John Rimpington, director general of executive, sent a letter to senior officials stating that disciplinary action would in future be taken

against employees talking to MPs or the Press.

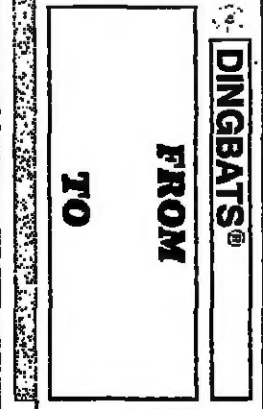
"Such interviews, and public discussion by staff of matters which bear on the Government, ministers or their relationship with the Health and Safety Commission and Executive cannot be reconciled with our position as public servants," he wrote.

The Institution of Professional Civil Servants says the executive is trying to gag its campaign for sufficient funds and staff.

IT'LL DRIVE EVERYONE

Find the well known phrase or saying currently disguised in the Dingbat. Check your answer today on 0898-654-322 and look out for the board game.

Calls 25p min. Cheap rate. 35p min. all other times.



BE DEEPLY UNPLEASANT TO KNOW.

(BE THE FIRST TO CRACK THE DINGBAT)

Scientists in move to find cut-price fusion power

By Robert Matthews

Scientists are about to begin a crucial experiment into what could be the most important energy source of the next century using scrapped equipment begged from colleagues in Europe.

The aim of the experiment is to find out if it is possible to generate nuclear fusion reactions, which have provided the stars with energy for billions of years, without using temperatures of 100 million degrees centigrade.

Current efforts to get fusion reactions to work on Earth, such as the Joint European Torus (JET) project at Culham, Oxfordshire, have been handicapped by the need to use such temperatures to fuse the nuclei of two types of hydrogen.

However, an international team of scientists is assembling at the Rutherford Appleton laboratory near Oxford to investigate a theory, put forward in the 1940s, that the nuclei can be made to fuse by using an exotic particle called a muon, which acts as a kind of glue to bring the nuclei close enough for fusion to occur.

The team will be carrying out the experiment on what the British say is the world's best equipment for the work, and which has been built from parts begged and borrowed from other labs around Europe.

The Pulsed Muon Facility at the laboratory will siphon off protons created by its renowned Isis particle accelerator (itself built from cannibalized parts of earlier accelerators).

The beam of particles generated will be controlled using magnets which were saved from mothballing at the European Council for Nuclear Research's nuclear physics laboratory in Geneva, and the Daresbury laboratory in Cheshire.

The muons will then be sifted out of the beam using a machine rescued from the

laboratory which generates both electric and magnetic fields.

In the experiments, due to start this winter, the scientists will study the key question of how many muons become permanently "glued" to particles within the fusion fuel. If not too many muons are found to stick, the fusion reactions can continue, and "cold fusion" may become viable, providing vast quantities of clean energy from fuel found in virtually limitless quantities in sea-water.

According to Dr John Davies of Birmingham University, who played a key role in setting up the facility, some money was provided by the Science and Engineering Research Council for the experiment, but its multi-disciplinary nature meant that no one would have been prepared to support the whole project costs.

"We've got the equipment by using the slack that exists in the system", Dr Davies said yesterday. "I doubt that we could do it now, because the slack is going out of the UK operation."

He said that the setting up of the experiment had relied on the goodwill that exists between the British scientific community and their colleagues at European Council for Nuclear Research. Such goodwill could not be counted on if Britain were to pull out of the council, which many scientists fear is being considered by the Government.

Critics of Britain's involvement with the council say that much of the research on particle physics is too far removed from Britain's economic needs.

Dr Davies, however, pointed out that the idea of cold fusion, which may provide a virtually limitless source of energy, had emerged from "pure" research in particle physics.



Lord Haddington in the frame with his nineteenth century home Tynningham, whose contents go on sale from today

Two-home earl sells one to save other

By Sarah Jane Checkland, Art Market Correspondent

It helps to have two houses if one is an earl on his uppers. One house can be sold to ensure the future of the other.

Over the weekend at Tynningham near Edinburgh, it looked as though the Earl of Haddington was preparing to sell off all his worldly goods.

During the preview days for Sotheby's sale of the contents, which starts today, there were lot numbers dangling from the Reynolds, Gainsboroughs and Raeburns.

Lord Haddington plans to maintain the most important of his family portraits at his

other home, Mellerstain, Berwickshire.

Lord Haddington says he is selling Tynningham - a romantic, nineteenth century pink stone pile - because of debts incurred from running the two houses. "This one was costing me £100,000 a year to

run. I owe the bank £2.5m."

He hopes that the proceeds from selling Tynningham for conversion into 13 luxury homes along with those from the contents - estimated by Sotheby's at £1.5 million - will ensure the running costs of Mellerstain.

Charges for water may be based on home appliances

David Walker

Regional registers of the number of showers, taps, garden hoses and other water appliances in each home are being considered by water authority officials as a way of assessing how much people should pay for their water after privatization.

The appliances would be counted by the new water companies to represent the number of people in the household and the volume of water consumed.

A working party convened by the Water Authorities Association has been discussing such a register as a way of solving the problem of how water is to be paid for in the period after rates are abolished and before metering is introduced.

If the Government's timetable for water privatization were kept to, the new water companies would emerge when rates are abolished. At present household water charges are based on the rateable value of property which would become obsolete once the community charge was introduced.

This week the water authorities are due to announce nine sites which have been selected for experimental testing of water meters. Even if these tests are successful, it

is unlikely that all households in England and Wales could be metered before the end of the century. At £90 per household on current estimates, it is likely to be an expensive undertaking.

That leaves a gap of between six and eight years during which the water companies will have to find a new method of charging. Top of the association list is a form of water tax with a standard charge to each household, or individual community charge payer.

Some regional water authorities are arguing for a payment that would differentiate between households and be based on previous consumption.

● The Welsh Water Authority has asked us to point out that figures for its manpower and redundancy payments reported in *The Times* were open to misinterpretation because the payments were staggered over several years. The total number of staff employed by the authority fell by 583 between the end of the financial year 1983-84 and the end of 1986-87. *The Times* attributed the bulk of Welsh Water's £14 million redundancy package to the year 1985-86 (when staff numbers rose) rather than to the entire period.

Motorway repairs

Counties press for a new motorway

Eight English counties are to organize a campaign for the creation of an east coast motorway.

On the initiative of Humberside County Council a working party of officers from Cleveland, Durham, North Yorkshire, Lincolnshire, Cambridgeshire, Norfolk and Suffolk first met in June to plan the move and a seminar and exhibition is to be held next year near the Humber Bridge to publicize the concept.

Humberside is prepared to finance the meeting which it is hoped will be addressed by a minister and stimulate public debate about the concept. Main motorway repairs until next Monday:

London and the South east

Surrey: contraflow, jns 1-2, (Sunbury/M25).

M27 Hampshire: contraflow, jns 3-4 (M27/A33).

M27 Hampshire: jn 5 (Stoneham interchange): lane restrictions.

M27 Hampshire: flyover construction between Rudmore roundabout and M27 intersection.

M4 London: lane restrictions on eastbound exit slip road at jn 4 (Heathrow).

M4 Thames Valley: contraflow, lane closures between Membury services and jn 12 (Thames).

M40 Thames Valley: contraflow, jns 6-7 (Watlington/Thames).

M40/A40 Deansham roundabout: lane restrictions.

M1 Hertfordshire: contraflow, jns 9-10 (Harpenden/Luton). At jn 9, only northbound exit slip is open; at jn 10, only southbound entry slip is closed.

M1 Buckinghamshire: contraflow, jns 14-15 (Newport Pagnell/Northampton).

M11 Essex: contraflow, jns 6-7 (M25/Harlow).

M2 Kent: contraflow, jn 4 (Gillingham).

M2 Kent: contraflow, jns 5-7 (Sittingbourne/A2).

M20 Kent: lane closures, jns 1-2 (M25/Wrotham).

Midlands

M1 Leicestershire: contraflow between jns 23 and 24 (Loughborough/A6).

M5 W Midlands: no southbound access at jn 1 (West Bromwich). No northbound access at jn 2 (Birmingham West).

M5 Hereford/Worcester: lane closures and overnight carriage-way closures between jns 4 and 4a (Bromsgrove/M42).

M5 Hereford/Worcester: contraflow between jns 5 and 6 (Droitwich/Worcester north). Possible overnight carriage-way closures on weekdays.

M6 W Midlands: contraflow between jns 4 and 4a (NEC/airport).

M6 Staffordshire: contraflow between jns 11 and 12 (Canon/Wolverhampton). Southbound entry slip at junction 12 and northbound entry slip at jn 11 closed.

M64 Shropshire: one lane open eastbound at jn 6 (Telford West).

North

M1 W Yorkshire: contraflow between jns 39 and 40 at Wakefield.

M6 Lancashire: contraflow between jns 27 and 30 (Wigan/M61).

Contraflow between jns 34 and 35 (Lancaster/Carnforth).

M62 Humberside: contraflow between jns 34 and 36 (Selby/Goole).

M62/M6 Cheshire: lane closures and contraflows on both motorways.

M63 Greater Manchester: construction of M63 flyover at Portwood roundabout, Stockport. Two lanes.

M63 Barton Bridge, Manchester: major widening scheme. Lane restrictions mean long delays at peak times.

M56 Manchester: contraflow between jns 4 and 6 (Wythenshawe/Hale).

M57 Merseyside: jn 5 (A580) closed for bridge painting. Diversions signed. Due to finish at the end of September.

M18 South Yorkshire: contraflow between jn 2 and jn 32 of M1. Slip road closures and diversions from time to time.

Wales and the west

M5 Gloucestershire: lane closures between jns 10 and 12 (Cheltenham/Gloucester).

M5 Somerset/Devon: various lane closures between jns 23 and 27 (Bridgwater/Tiverton).

M4 Ayles/Wilts: contraflow between jns 17 and 18 (Chippenham/Bath).

M4 Ayles: eastbound lane closures between jns 20 and 19 (M5/Bristol).

M4 Gwent: outside lane closed off-peak between jns 24 and 28 at Newport. Weekdays only.

M4 Glamorgan: various lane restrictions around jn 35 (Pen-coed).

Scotland

M8 Lothian: contraflow between jns 3 and 4 (Livingston/Bathgate).

M8 Strathclyde: outside lane closed both ways at jn 5 (Shotts interchange).

M8 Strathclyde: various lane and carriage-way closures between jns 27 and 29 M9 Lothian/Central: contraflow between jns 4 and 6 (Bathgate/Falkirk).

M9 Central Region: roadworks between jn 8 and 9 (Hill of Kinnaird/Bannockburn). Inside lane closed.

M8 Strathclyde: east of jn 6 (A73/A8), eastbound inside lane closed.

M73 Strathclyde: between junctions 2 and 3 (M8 Baillieston interchange/A80 Glasgow) northbound lane closures.

M74 Strathclyde: contraflow between jns 6 and 7 (Hamilton/Larkhall interchanges). Various slip road closures.

M74 Strathclyde: contraflow south of jn 4 (M73). North of junction 12 (A70) contraflow on new northbound carriage-way.

Jn 6 (A733) lighting work. Inside lane closed on the southbound slip roads to the A723.

M85 Tayside: contraflow at Friarton Bridge.

M876 Central: inside lane closed on both carriageways at jn 1 (A883).

Information by AA Roadwatch

WHAT'S THE BIG DEAL ABOUT THE SMALLEST DISPLAY PAGER ON EARTH?

For £189 you can buy a truly unique pager.

The Sensor is the world's smallest display pager - and it's exclusive to Mercury.

Shaped like a pen, the Sensor is equipped with an alpha-numeric display, which shows you the number of the person waiting your attention.

And, as with any Mercury pager, it comes with three months' free airtime.

Alternatively, should you wish to, you can rent the Mercury Sensor for

your business very economically.

Mercury Paging combines all the expertise of Mercury Communications, the new UK telecommunications operator, and Motorola, the world's leading pager manufacturer.

Which gives you something very special. Value for money. Call us today for more information. Or simply send us the coupon.

And find out how the best paging deal on Earth actually comes from Mercury.

MERCURY PAGING - 0800 400 482.

I'm interested. Please send me your brochure giving details of the new Mercury Paging packages.

Name: _____

Company Name: _____

Address: _____

Postcode: _____

Telephone: _____

Mercury Paging Limited

FREEPOST, (BS3333), Bristol BS1 6GZ.



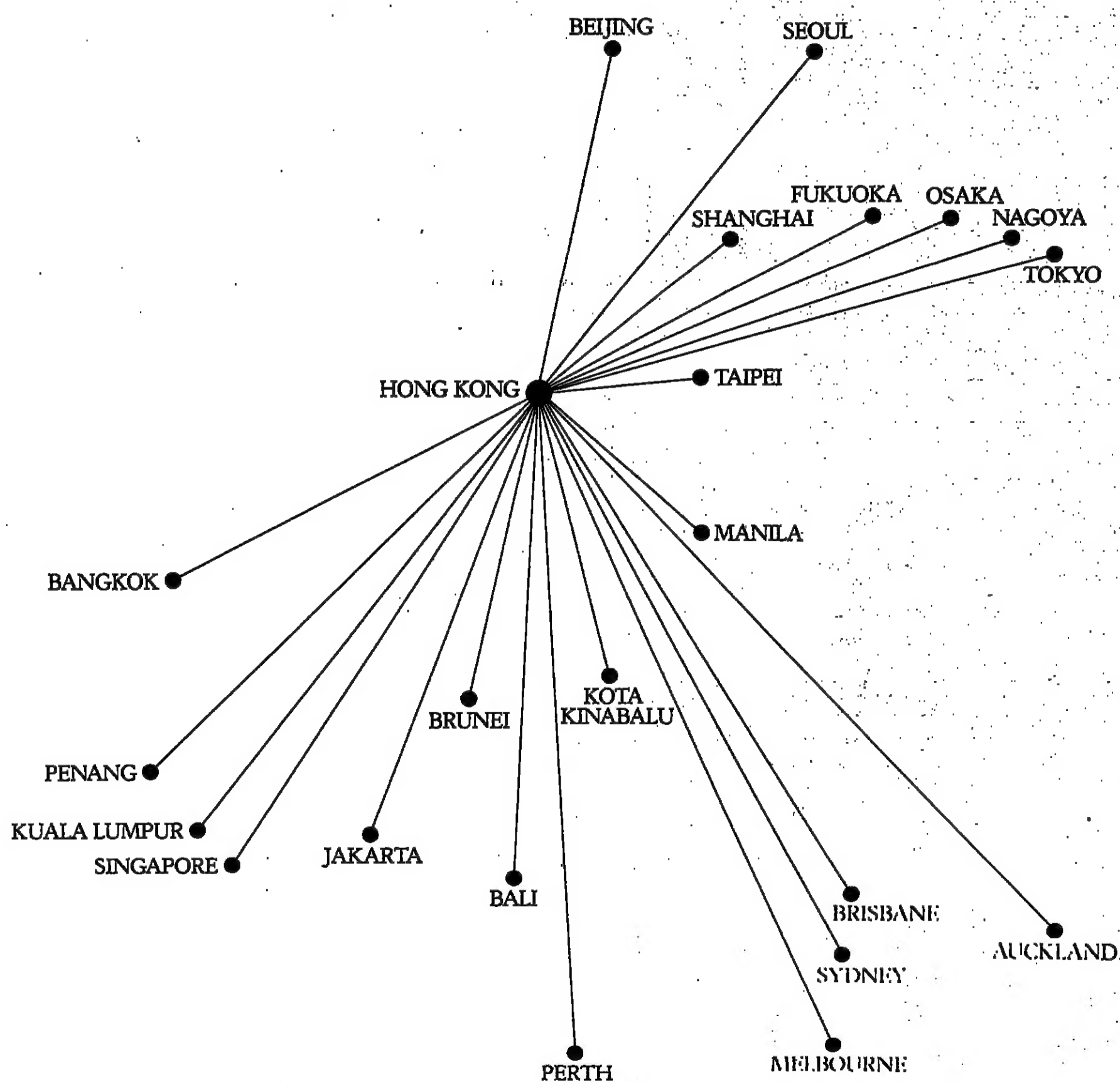
The page comes of age

Cathay Pacific.

For those who want to fly to Hong Kong.

HONG KONG

And for those who don't.



More people fly from London to Hong Kong with Cathay Pacific than any other airline. But we don't stop in Hong Kong. We fly to more major cities in Asia than any other airline. We can book all your flights and your hotels. And, whatever your destination, our objective is the same: to be sure that you arrive in better shape.

For details of our daily flights to Hong Kong and our comprehensive network, see your travel agent or call us on 01-930 7878.

Arrive in better shape
CATHAY PACIFIC

THE BAR CONFERENCE

Spycatcher provokes case for and against Bill of Rights

The *Spycatcher* case demonstrates how the United Kingdom law has failed to provide for the basic right of freedom of speech, Mr Anthony Lester, QC, told lawyers at the conference.

In arguing a case like that, one, lawyers were unable to point to any concrete right to freedom of expression, other than the residual right which existed in that it was not specifically denied by any law.

Mr Lester, who represented *The Sunday Times* in the recent proceedings, said that the freedom of speech was one of many such fundamental

rights not enshrined in UK law. He urged a charter of human rights based on the European Convention.

However, Mr Tony Blair, Labour MP and barrister, said in his view the *Spycatcher* case had demonstrated the case against a Bill of Rights as advocated by Mr Lester.

"It had shown the inherent conservatism of the judiciary and it was 'bizarre' to argue that a Bill of Rights, which would hand over several liberties to the judges, was now needed", he said.

Mr Lester told lawyers the English legal system was so defective that there were no domestic remedies when the executive violated fundamental rights and freedoms.

"That was why more complaints were made against the UK Government per capita than any other country", he said. It was the "biggest customer" before the European Court of Human Rights in Strasbourg.

The government in Parliament exercised all but absolute power in this country, subject only to the consciences of administrators, the ability

of the opposition to moderate executive action and impartial and independent judiciary applying the law.

The United Kingdom was almost alone among democratic countries in not having an enforceable Bill of Rights which defined where state power ended and individual freedoms began, he said. It was only "complacency, conservatism and insularity" which had prevented reform of the system.

However Mr Blair told lawyers that the *Spycatcher* case and others like it were about a conflict of rights: in this case

whether national security should prevail over the right to publish, he said.

Under a Bill of Rights the choice would be exactly the same and the same questions would have to be posed.

In the *Spycatcher* case the judges had been guided by their own views of civil liberties and human rights. "In other words, the choice for them was a very personal one."

In a democracy politicians should make these decisions. "You do not turn them over to an independent judiciary."

A Bill of Rights would "politicize" judges to an undesirable degree, he added. They would be called on to decide conflicts of rights by making a personal and often political judgement based on individual politics.

Sir Ian Percival, QC, former solicitor general, called for judges to have increased powers to award compensation when dealing with cases where decisions of the executive were being challenged under "judicial review".

Arguing against a Bill of Rights, he said there was no way legislation for rights could

be permanent as was the American constitution, without a "constitutional resetment" which was not feasible.

A Bill of Rights could therefore be repealed by subsequent parliaments, and some rights that he would like, such as the right to private education or medicine, would be likely to be repealed by a left-wing party.

Instead he urged development of judicial review, which had done more to protect citizens against the excesses of authority than any other legislation.

Right to be silent must stay to save innocent, QC says

Opposition to abolishing the suspect's right to silence gained strength at the weekend with a warning from a leading criminal QC that it should not be "swept away upon a whim."

Mr Anthony Arlidge told barristers in London that it may be the time was ripe to reconsider the purpose and procedures of the English criminal trial.

However, that did not mean that the profession "should lightly throw away what has grown into a constitutional protection", he said.

Any system of criminal law should protect the simple, mad, oppressed and the abused.

Mr Arlidge was speaking at the Bar Conference in London, the day after the Lord Chief Justice, Lord Lane, in his opening address, lent his weight to calls by police chiefs for abolishing the right to silence.

Lord Lane said: "The proposal should be given serious consideration." He did not think today's criminals had any need of that protection.

However on Saturday Mr Arlidge said that just because reform might be needed, it did not follow the right should be "swept away upon a whim."

Nor, he added, just because police officers were increasingly involved in the consultation leading up to the Police and Criminal Evidence Act 1984, felt that its provisions tilted too far in favour of criminals.

Objections to abolishing the right to silence in police stations often centred on whether the police could be trusted to behave honestly and fairly, Mr Arlidge said.

The real danger, however, was "probably not the brutal or dishonest police officer who is likely to be very much in the minority and progressively weeded out."

"Equally dangerous may be the honest investigator convinced of a suspect's guilt."

He cited a case recently where a man who found a body was interrogated nine times before the police found someone else was responsible.

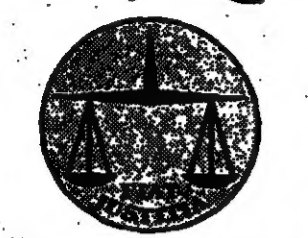
"A simple, inarticulate unrepresented person might well in those circumstances be driven to say something silly."

Proponents of the abolition of the right to silence pointed out that under Police and Criminal Evidence Act there was more access to solicitors for those in custody. But there were circumstances in which the police could refuse access to a solicitor and in practice they tended to "stretch such exceptions to their limits."

If the right to silence was to go, Mr Arlidge said, it ought to be a pre-requisite that everyone was entitled to be legally represented.

Those in favour of the change also pointed to the increased use of recorded interviews as a protection against police malpractice.

"Whilst this is true, they will not be in universal use until the 1990s and, however hard you try, you cannot totally remove the risk of what is said before the tape is started."



Reports by Frances Gibb
Legal Affairs
Correspondent

was "probably not the brutal or dishonest police officer who is likely to be very much in the minority and progressively weeded out."

"Equally dangerous may be the honest investigator convinced of a suspect's guilt."

He cited a case recently where a man who found a body was interrogated nine times before the police found someone else was responsible.

"A simple, inarticulate unrepresented person might well in those circumstances be driven to say something silly."

Proponents of the abolition of the right to silence pointed out that under Police and Criminal Evidence Act there was more access to solicitors for those in custody. But there were circumstances in which the police could refuse access to a solicitor and in practice they tended to "stretch such exceptions to their limits."

If the right to silence was to go, Mr Arlidge said, it ought to be a pre-requisite that everyone was entitled to be legally represented.

Those in favour of the change also pointed to the increased use of recorded interviews as a protection against police malpractice.

"Whilst this is true, they will not be in universal use until the 1990s and, however hard you try, you cannot totally remove the risk of what is said before the tape is started."

Another problem was the matter of what inferences a jury could properly draw from silence. These were limited, he said. There was a danger that a jury might be too ready to draw the inference against the simple, unrepresented defendant.

Instead of abolishing the right to silence, Mr Arlidge urged some kind of pre-trial questioning which could perhaps be undertaken by the Crown Prosecution Service. That might be along the lines of the examining magistrate on the Continent or the Scottish system of judicial examination. "Such a system would effectively remove any question of oppression or malpractice."

He said that it might be that a viable system could be devised under which written questions were addressed to an accused and a court appearance only required if he objected to answering them.

Mr Arlidge added that the accused should know the charges and the general nature of the case against him and have an opportunity to take legal advice.

The legal profession should not be "hedgebound by ancient shibboleths". It should be ready to adapt procedures if they helped secure the conviction of the guilty, provided the innocent were always properly protected.

But the implications of abolishing the right to silence for the trial process as a whole were such that any such change should not be hurried.

will not be in universal use until the 1990s and, however hard you try, you cannot totally remove the risk of what is said before the tape is started."

Another problem was the matter of what inferences a jury could properly draw from silence. These were limited, he said. There was a danger that a jury might be too ready to draw the inference against the simple, unrepresented defendant.

Instead of abolishing the right to silence, Mr Arlidge urged some kind of pre-trial questioning which could perhaps be undertaken by the Crown Prosecution Service. That might be along the lines of the examining magistrate on the Continent or the Scottish system of judicial examination. "Such a system would effectively remove any question of oppression or malpractice."

He said that it might be that a viable system could be devised under which written questions were addressed to an accused and a court appearance only required if he objected to answering them.

Mr Arlidge added that the accused should know the charges and the general nature of the case against him and have an opportunity to take legal advice.

The legal profession should not be "hedgebound by ancient shibboleths". It should be ready to adapt procedures if they helped secure the conviction of the guilty, provided the innocent were always properly protected.

But the implications of abolishing the right to silence for the trial process as a whole were such that any such change should not be hurried.



Lady Marre, who said the legal profession could not afford to lose the cream of students, and (from left) Professor J C Smith, a law professor, Sir Patrick Mayhew, the Solicitor General, and Mr David Cocks at the conference at the weekend (Photographs: Alan Weller).

Entry to the Bar

Call to alter 'nasty' selection system

The present method of controlling numbers to the Bar through "natural selection" was attacked at the weekend by Lady Marre, chairman of the committee examining the future of the legal profession.

The system was "nasty and extremely stressful to students, and extremely uneconomic", she said at the conference.

"The Bar should choose to provide fewer, better selected candidates."

Students were having to make choices about their careers at an early stage. "The Bar could not afford to lose its share of the cream of the students," she said. "It might be that the Bar will have to think of finding money to actually put before students the opportunities of work at the Bar and what is required."

There was increasingly less respect for authority and suspicion of the professions as guardians of the "public interest", instead journalists and other "media persons" were preferred.

Lady Marre added that she also had a strong impression, based on anecdotal evidence from the magistrates' courts, that some barristers - and not just "the new and very inexperienced" - were providing a poor quality of advocacy.

If there was a move from a demand-led system of entry to the Bar, to a more considered system, the question was how those responsible for vocational training could be sure barristers were educated to communicate with clients.

This was about proper use of language. Present day students were handicapped by imperfect understanding of English, poor grammar and spelling.

She emphasized the need to listen positively, taking account not only of the facts but of the client's attitude to them; of understanding, and of being clear, especially when giving unwelcome advice.

There was no need to wear jeans or to be scruffy to establish a rapport with the client, Lady Marre said. People appreciated a friendly, business-like approach, but not familiarity which seemed patronizing.

She also urged barristers not to put a physical barrier between themselves and clients by sitting behind a large desk. It was better to move round to the side of it.

This would cost money and it would have to come from the profession. But otherwise "in the long term you will not get the quality of candidates which you require."

Lady Marre went on to criticize poor communications between barristers and clients. Most of the evidence to her committee on the future of the legal profession had highlighted this problem and it was something that had to be tackled by those in charge of barristers' vocational training.

There was evidence that changes were needed, she said. The prevailing climate of opinion was one in which the legal profession as a whole, including the bench, was under attack, mainly from the media.

There was increasingly less respect for authority and suspicion of the professions as guardians of the "public interest", instead journalists and other "media persons" were preferred.

Lady Marre added that she also had a strong impression, based on anecdotal evidence from the magistrates' courts, that some barristers - and not just "the new and very inexperienced" - were providing a poor quality of advocacy.

If there was a move from a demand-led system of entry to the Bar, to a more considered system, the question was how those responsible for vocational training could be sure barristers were educated to communicate with clients.

This was about proper use of language. Present day students were handicapped by imperfect understanding of English, poor grammar and spelling.

She emphasized the need to listen positively, taking account not only of the facts but of the client's attitude to them; of understanding, and of being clear, especially when giving unwelcome advice.

There was no need to wear jeans or to be scruffy to establish a rapport with the client, Lady Marre said. People appreciated a friendly, business-like approach, but not familiarity which seemed patronizing.

She also urged barristers not to put a physical barrier between themselves and clients by sitting behind a large desk. It was better to move round to the side of it.

This would cost money and it would have to come from the profession. But otherwise "in the long term you will not get the quality of candidates which you require."

Lady Marre went on to criticize poor communications between barristers and clients. Most of the evidence to her committee on the future of the legal profession had highlighted this problem and it was something that had to be tackled by those in charge of barristers' vocational training.

There was evidence that changes were needed, she said. The prevailing climate of opinion was one in which the legal profession as a whole, including the bench, was under attack, mainly from the media.

There was increasingly less respect for authority and suspicion of the professions as guardians of the "public interest", instead journalists and other "media persons" were preferred.

Lady Marre added that she also had a strong impression, based on anecdotal evidence from the magistrates' courts, that some barristers - and not just "the new and very inexperienced" - were providing a poor quality of advocacy.

If there was a move from a demand-led system of entry to the Bar, to a more considered system, the question was how those responsible for vocational training could be sure barristers were educated to communicate with clients.

This was about proper use of language. Present day students were handicapped by imperfect understanding of English, poor grammar and spelling.

She emphasized the need to listen positively, taking account not only of the facts but of the client's attitude to them; of understanding, and of being clear, especially when giving unwelcome advice.

There was no need to wear jeans or to be scruffy to establish a rapport with the client, Lady Marre said. People appreciated a friendly, business-like approach, but not familiarity which seemed patronizing.

She also urged barristers not to put a physical barrier between themselves and clients by sitting behind a large desk. It was better to move round to the side of it.

Inquiry on sentencing system demanded

Government plans to give the prosecution a full-blown right of appeal against over-lenient sentences was criticized by Mr David Cocks, QC, chairman of the Criminal Bar Association, on Saturday.

The proposal would inevitably involve the prosecution in sentencing, he told the conference. "Sentencing is a judicial function. Why else are judges there?"

He added that it was one thing for prosecuting counsel to assist the judge, as the Lord Chief Justice had urged the day before. However the proposed right of appeal would involve prosecuting counsel in "advocacy both on the facts and length of sentence."

That would lead "to the appearance of prosecuting counsel pressing his suit after the verdict of guilty."

Prosecuting counsel would also appear in the public eye as asking for a particular sentence. "That is emphatically not a role that the criminal bar would welcome."

It also raised "great dangers" that the indictment would be drawn "tactically", with an eye on sentence.

It would lead to a cumbersome and formal process of plea bargaining and would "certainly mean an end to any formal indication of sentence by the judge before trial."

He urged instead there should be a proper survey of the sentencing system. The real vice of modern sentencing was the complexity of the legislative framework and the anomalies it produced. "It is a morass."

The Duke launches worldwide campaign

The Duke of Edinburgh launched a worldwide campaign yesterday to alert people to the dangers of damaging the environment.

The Duke, president of World Wildlife Fund International, appears on the introduction of the organization's first comprehensive conservation film, copies of which are being distributed to schools, colleges, universities and other educational institutions in more than 35 countries.

In his introduction, the Duke said: "All life on earth is inter-related. The natural system is our life-support system, and if we damage any part of it we are putting our own survival at risk."

CBI cuts fraud

Fraud against British companies through bogus international business directories has been reduced from an estimated £10 million a year to £1 million after a 10-year campaign by the Confederation of British Industry.

Fumes hit 40

Nearly 40 ambulance, fire and policemen were taken to hospital yesterday affected by fumes from a vat of caustic soda at a paint stripper factory in Wolverhampton.

New editor

Miss Clare Selcree-Grey, aged 36, acting editor of BBC Radio 4's *Woman's Hour* since Miss Sandra Challenor became head of radio publicity and promotions in June, has been confirmed editor.

Parents relent

A group of Wellingborough parents are to give up the fight to send six 11-year-olds to the school of their choice. Since the start of the autumn term, the six have been privately taught at home because Northampton education authority ruled the children must go to a closer school to balance falling rolls in the area.

Crash heroes

Heroes of Britain's worst motorway crash have won humane society awards for braving flames to reach the injured in the M6 crash in October, 1985, in which 13 people died. The awards go to: Mr James Smith, of Taddington Road, Luton, (silver medal); Mr Patrick Davey, of Sand Lane, Warton, Camforth, Lancashire (bronze medal); and Mr Peter McAdam, who called it outrageous and insensitive. The council will charge up to £39 to offset a £12,000 deficit.

\$4.5m hunt

Civil Servants are trying to trace thousands of missing premium bond holders to tell them that they have won prizes of up to £5,000. Almost £4.5 million lies unclaimed in the kitty. One winner was found up the Amazon.

Funeral fee

A plan by Warwick District Council to charge parents to cremate or bury children has angered church officials and councillors who call it outrageous and insensitive. The council will charge up to £39 to offset a £12,000 deficit.

Chernobyl gift

Mrs Elizabeth Attridge, an Under Secretary at the Ministry of Agriculture, has made a personal presentation to her staff in recognition of their exceptional services in the aftermath of the Chernobyl nuclear accident.

Two strangled

A young mother and her baby daughter were strangled with a stocking, Birmingham detectives said yesterday. The battered bodies of Namrata Patel, aged 18 and her baby, Surina, were found under a bed at a hostel run by the anti-abortion group Life. They are thought to have lain there for three days.

Hussey denial

Mr Marmaduke Hussey, the chairman of the BBC, has issued a new denial that recent key appointments by the corporation were politically motivated. Mr Robin Corbett, Labour spokesman on home affairs, said last week that the BBC management was becoming filled with known Conservative supporters.

Tea complaint

Workers in the Kwik plant at Rowntree's factory in York are upset because management want to install a hot drinks machine. They want to carry on brewing their own tea and 140 have signed a protest petition.

Holiday cuts

Holidays will be shortened by some local education authorities in this school year because the Government has changed the starting date used to calculate the 190 days that schools provide lessons.

Clerks must run chambers in big business style

Running a set of barristers' chambers today is like running a substantial business in a highly competitive industry, Mr Paul Shrubbsall, a barrister's clerk, told the conference.

"The growth of the bar in the last 10 to 15 years has produced substantially large sets of chambers", he said. These now had 20, 25 or even 30 barristers.

Running such a set required "as much flair and imagination to run properly as any other substantial business in the commercial or industrial

community. Gone are the days when clerks ran chambers and were a law unto themselves."

The modern senior clerk was responsible for running the business, but he was still required to be a clerk in the traditional sense. That meant he had to be a clerk to each individual in the chambers, to be his "good servant, closer, guide, stop watch and treasurer" - and, hopefully his friend.

With the numbers involved, that was in itself no mean task. At the same time he had to be informed about every

barrister's latest set of instructions, current state of the list and how their case was progressing.

He was also responsible to the chambers as a whole, and for ensuring that it was efficiently organized and administered. He was in effect an executive manager.

However Mr Shrubbsall said that if clerks were to run chambers efficiently, they must be given room to operate in a proper professional way "in the same way that any senior executive would be

answerable to his board of directors."

The role of the barrister's clerk was changing and becoming more demanding. It was vital that high standards were maintained and that the training and education of junior clerks, now expected to have a good list of O levels (and many had A levels also or even degrees) was improved.

The Barristers' Clerk's Association had concluded that the job should be seen more as a professional occupation and it had suggested to the Bar Council that consideration

be given to amending the code of conduct so that only qualified members of the bar were appointed as senior clerks to chambers.

"We do this not to create a closed shop or to restrict people becoming barristers' clerks but in an effort to establish a proper professional level of management in chambers."

He added that a training programme for clerks was being drawn up which would combine traditional apprenticeship with a course in business studies.

Also, inevitably, they had their careers very much in mind. "The part-time judiciary tends to be cautious and its capacity for decisive action may be sidled over by the thought of advancement. That cannot be good for the bench, or the independence of the Bar."

A second result of the growth of the profession was that it had become more divided and more scattered, with many sets of chambers with very junior and inexperienced heads.

"There has been an increasing departure from the cab-

G GUARANTEED SHARES?

If you want to guarantee getting some shares in the BP Share Offer, stake your claim now.

Register with the BP Share Information Office and we'll reserve you a prospectus and your own priority application form.

If you duly apply using this form, you'll be guaranteed an allocation of shares, no matter how many people apply.

And, if heavy demand means applications are scaled down, you'll get priority.

To register, complete the coupon as soon as you can. Or phone 0272 272 272. Or pick up an information pack containing a registration card at any BP service station.

Already millions of people have shown interest.

And you'll have to be quick if you want to join them. Because there's another thing that's guaranteed to happen.

This special offer will close soon.

(PLEASE COMPLETE IN BLOCK CAPITALS)	
TITLE (MR, MRS, MISS, MS, Dr, etc)	
FIRST NAMES (in full)	
SURNAME	
ADDRESS	
POSTCODE	
<small>When complete, send to: BP Share Information Office, PO Box 1, Bristol BS99 1BP.</small>	

Issued by NM Rothschild & Sons Limited on behalf of HM Government.

BRITAIN'S BIGGEST SHARE OFFER.



BE PART OF IT.

ian C
 edes see
 m scand
 tional af

edians fire
 with fast pi

GUESS WHO NICK AND IMMY TURNED TO WHEN THEY NEEDED HELP WITH THEIR PASTA BUSINESS

Tuck into *Rigatoni* at 'Basta Pasta', and you'll think you're in the Piazza San Marco, not the Piccadilly Plaza Manchester. The place, run by Nick Franchini and Immy Deshmukh, serves some of the best fresh pasta in the North-West.

(OK boys, that's your advertisement over with.)

Today, 'Basta Pasta' is doing quite nicely, grazie, but a few years ago it was just a dingy basement with a second-hand pasta machine.

That was before Nick and Immy wrote to Livewire, a scheme set up by Shell in 1982. Livewire's aim is to help young people create their own work, and over the years it's given a leg-up to thousands of small businesses, co-operatives and community projects. As it's grown, other sponsors have come in as well.

Although Livewire gives cash prizes for the most enterprising ideas, it also hands out something that's more important than money.

Practical advice. Everyone who joins in is linked up with their own business adviser to help get the project off the ground or grow bigger.

These advisers are professional people who give up some of their time to sort out the nitty-gritty of premises, production, finance and marketing.

If you've a business idea, you're 16-25, and you could do with this sort of help, write to Livewire, Free-post, Newcastle-upon-Tyne, NE1 1BR.

You never know, you might go as far as Nick and Immy. They're taking on the big boys now, planning a second restaurant, bigger and better than the first.

You have to admire their sauce. Especially *Salsa alla Vicentina*, a fresh sage and garlic-butter dressing that's particularly good on *Ravioli*.

YOU CAN BE SURE OF SHELL



شركة الامارات

Fijian coup crisis claims first victim Britons among detainees in army roundup

Fiji's constitutional crisis has claimed its first victim, a British High Commissioner, as the army rounded up detainees in a crackdown on the opposition.

The British High Commissioner, Mr. John Balfour, was detained on Friday night, along with other British citizens, as the army moved to suppress the opposition.

The incident, for all the smouldering ethnic tensions underlying the four-month-long crisis since the first coup on May 14, brought the first fatality.

On the constitutional front, despite the support Ratu Ganilau has received from the Queen, Australia, New Zealand and the United States, all of whose diplomatic representatives visited him this weekend - the archipelago appears to be moving closer towards being declared a republic.

After yesterday's two-hour meeting, Colonel Rabuka said in an interview with Radio Australia that Ratu Ganilau remained opposed to him. He hoped that the Governor-General would agree to serve as Head of State in a new administration, but conceded that a republic, and a break

with the "Fiji for the Fijians" Movement, and the Great Council of Chiefs, a semi-constitutional but influential body of tribal elders who have been consulted before in the present upheaval.

The "politicians" who have been excluded from Colonel Rabuka's thinking include not only Dr Timoci Bavadra, the former Prime Minister ousted in May, but also Ratu Sir Kamisese Mara, Fiji's post-independence leader for 17 years.

Ratu Mara was central to last week's bipartisan political agreement, so carefully put together by the Governor-General and now dashed.

If there were any further evidence needed that Fiji's latest convulsion is a revolt of "young Turks" it came at an Army youth conference yesterday, at which one spokesman was Ratu Mara's son, Captain Alifeti Finau, and the other a Captain Isikeli Mataitoga, a member of the Governor-General's staff.

Captain Mataitoga said discussions between the military and Ratu Ganilau opened after the Governor-General had been presented by Army officers with a *tabua*, a traditional Fijian peace offering of a whale's tooth.

"We wanted to offer our sorrow for what we did. We have sinned against him. We didn't want to undermine his chiefly authority," Captain Mataitoga said.



Colonel Rabuka reviewing 500 troops on Friday just hours before he launched his coup.

The British High Commissioner, Mr. John Balfour, was detained on Friday night, along with other British citizens, as the army moved to suppress the opposition.

Detentions began on Friday continued at the weekend, and according to unofficial estimates there are more than 40 people in custody.

A High Commission source said Mrs Karen Pullen, whose husband Mr Rod Pullen is the deputy to the High Commissioner, had been detained while visiting the wife of Mr Justice Frank Rooney, a Supreme Court judge working in Fiji under a UK aid programme.

Mrs Pullen was held for about two hours before being taken back to her home.

Mr Justice Rooney, an Irish-born British citizen, in his turn, was arrested and taken to a police cell after the coup.

He was freed after about four hours, but was understood to be under house arrest at his Sava home last night.

Another Briton, Mr John Small, a magistrate, was released after being detained for four hours yesterday.

Mr Roger Balfour, the British High Commissioner, was

detained on Friday night, along with other British citizens, as the army moved to suppress the opposition.

Since then, senior Army and police officers have been "unavailable" to callers from the High Commission.

Other detainees include Dr Timoci Bavadra, the former Prime Minister, and several of his deposed government, Mr Bob Kumar, the Mayor of Suva, and Mr Justice Kishore Govind, another Supreme Court judge.

Mr Jim Carney, the publisher of the *Fiji Sun* newspaper, is also in custody. A New Zealand citizen, he has also been denied consular access. Visiting journalists have also been held in detention for up to 10 hours.

The detention of the two Supreme Court judges, was denounced as "a mockery of the law", by their 11 fellow justices, headed by Sir Timoci Tuivaga, the Chief Justice.

Captain Isikeli Mataitoga, of the Governor-General's staff, said he did not know about any judges in detention, but he would make inquiries.

But when, some hours later, a representative of the High Commission again sought access to the judge, he was told it was not possible.

The Bofors affair

Swedes see arms firm scandal as national affront

From Christopher Mosey, Stockholm

Until recently the Bofors arms company had a reputation at home and abroad which made it a source of patriotic pride and joy for Sweden.

The company had an impeccable background. It was bought in the 1890s by Alfred Nobel, the Swedish chemist who invented dynamite and then suffered such a bad conscience that he established the Nobel Prizes.

Bofors' 40mm anti-aircraft gun was used by both Britain and the United States in the Second World War, and was greatly prized by the Germans when they captured individual examples in France and Poland.

The Bofors Gun, as it became known internationally, was a highly advanced weapon for its time, firing a 2lb high-explosive shell at 2,800ft per second, a rate of fire of 120rpm and with a maximum height of 23,600ft.

The company takes its name from a village in central Sweden which is now part of



Mr Hellstrom relieved of foreign trade portfolio.

the town of Karlskoga, centre of the Swedish munitions and explosives industry.

Today only here is the name Bofors still spoken with pride. Elsewhere the company has become a severe embarrassment to a nation that prides itself both on scrupulously fair dealings, and on promoting the cause of peace and disarmament around the world.

There are really two Bofors scandals. In one the company is accused of paying almost £3.2 million in bribes to secure a massive £800 million order for its guns by India.

These charges have caused problems for Mr Rajiv Gandhi, the Prime Minister of India, who helped to set up the deal with Mr Olof Palme, the then Prime Minister of Sweden, before the latter's assassination last year.

In the other scandal, Bofors is accused of exporting weapons via a subsidiary company in Singapore to countries forbidden to receive them under Swedish legislation which bans arms sales to "areas of conflict".

These scandals should not be confused with another involving Nobel Kord, also owned by the parent company of Bofors, Nobel Industries, which is accused of smuggling explosives to Iran.

The board of directors of Bofors and Nobel Industries are now being interrogated by police and prosecutions are likely.

An escalating international scandal now also involves a Swiss dimension, with Bofors admitting having made payments for "liquidation costs" into a numbered bank account.

The affair has led to several resignations, a *judicial* and a Government reshuffle.

The most important resignations were of Mr Martin Ardo as Bofors managing director, and Mr Gösta Ullrich Winberg, forced to stand down first as chairman of the Swedish Employers' Confederation, then as member of the Bofors board.

Early this year Admiral Carl Almqvist, head of the War Materials Inspectorate, which vets all Swedish arms sales, threw himself in his death beneath a train.

Meanwhile, attempts are being made to recover from the scandal.

Bofors appointed a new chief, Mr Anders Carlberg. He admitted the country had smuggled arms on occasions, but pledged that in future it would stick to the rules.

Mr Ingvar Carlsson, the Prime Minister of Sweden, hoping to ward off press probing into Government collusion in the affair, appointed Mr Mats Hellström as Minister of Agriculture, relieving him of the foreign trade portfolio which he held from 1982-1986, the period covering most of the charges against Bofors.

Mr Hellström held ultimate responsibility for arms sales.

And in traditional Swedish fashion various official commissions of inquiry have been appointed, a bureaucratic device for smothering scandals. But as the Bofors affair rolls on, there is no guarantee that the trick will work this time.

Indians fire on Tamil death fast protesters

Colombo (Reuters) - Indian troops fired at stone-throwing Tamils in eastern Sri Lanka yesterday, wounding two people, in renewed violence after the hunger-strike death of a young Tamil guerrilla.

Police said that scattered violence continued in Batticaloa district after the death on Saturday of a Tamil Tigers militant, Mr Amirthalingam, Thillepan, on the twelfth day of his fast in the northern city of Jaffna.

It was the second time in five days that Indian troops of an 8,000-strong peace-keeping force in Sri Lanka have shot Tamil protesters. Last Wednesday, they killed a youth in the northern town of Mannar.

Mr Thillepan's fast, at a Jaffna Hindu temple, aroused widespread emotion among Tamils in the North and East, and demonstrators burned two buses in Jaffna and one in Batticaloa after news of his death spread on Saturday.

Superintendent Ronnie Gunasinghe, of Batticaloa police, said yesterday's violence erupted when protesters again set fire to a bus and tried to burn others at a nearby village, and Indian troops arrested one man.

A crowd then stoned the Indians, and Sri Lankan police accompanying them, injuring a policeman before the troops opened fire, Mr Gunasinghe said.

When Windsor Life Assurance company were looking for somewhere to relocate, Telford was unanimously voted the ideal place.

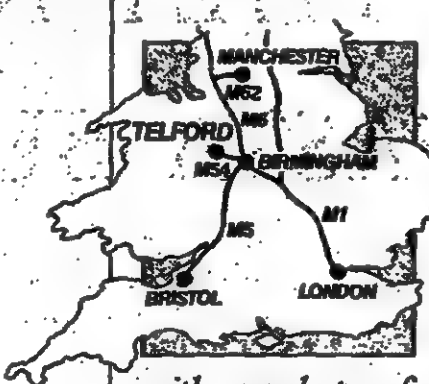
A decision which John Wybrew, Managing Director, had no qualms about whatsoever, even though he does spend a great deal of time in London.

In fact, he was pleasantly surprised at the ease with which he could reach London from Telford.

With its own motorway, the M54, linking into the UK motorway network, the town is a swift drive into London. Or just 2½ hours by Inter City train from Telford's Central Station.



WHY IS A MAN WHO WORKS IN WINDSOR AND SPENDS HALF HIS TIME IN LONDON MOVING HIS COMPANY TO TELFORD?



What's more, Telford's central location, just 30 miles west of Birmingham, makes it easily accessible to Windsor Life's nationwide salesforce.

And with today's advanced communications technology, it made sense for a company such as Windsor Life to take advantage of the town's combination of competitive rent and labour cost.

The site itself also proved hard to resist. Prime land, with enough space for future expansion to Windsor Life's proposed 90,000 sq ft Head Office, conveniently placed in the central Business Park. Plus all the advantages of being in the Telford Enterprise Zone, including 100% capital allowances and a rate free holiday until 1994.

All this, close to the modern town centre and excellent recreational facilities, surrounded by beautiful Shropshire countryside, put Telford way at the top of Windsor Life's shortlist.

And with housing almost half the price of that in Windsor, the overwhelmingly positive response from the staff is hardly surprising.

But what finally clinched it for Windsor Life was the attitude of the Development Corporation themselves.

They not only located the best site for Windsor Life's needs, but helped them in every other way possible. From giving advice on the best grants and loans available, to arranging visits for all of the staff.

In the words of Jim Edgington, Company Secretary, "We couldn't have asked for more."

But you don't even need to take Jim Edgington's word for it.

Find out for yourself what Telford Development Corporation has done for many other companies, and what they can do for yours, by ringing

Chris Mackrell, Commercial Director on 0952 613131.

TELFORD DEVELOPMENT CORPORATION, PRIORSLEE HALL, TELFORD, SHROPSHIRE TF2 9NT.



The success story continues.

IMF and World Bank meeting in Washington

Lawson to push plan for debt relief in Africa

By Paul Valley

The small boy, African folklore has it, goes to his mother when the cooking pot has been smashed and tells her: "It got broken." He never says: "I broke the pot."

The question of who broke Africa's cooking pot has always been given a fairly clear-cut answer. The policies of many of the continent's leaders since independence have been disastrous, aimed more at maintaining the power of élites than at promoting development.

But in recent years, a consensus has grown that, however irresponsible the boy's behaviour, the real blame lies elsewhere: the cooking pot he was given was too hot for him to hold for long.

The initiative of Mr Nigel Lawson, the British Chancellor of

as well as an economic one, to some of the poorest countries in the world," Mr Lawson said in July, upbraiding those countries, particularly the United States and West Germany, who were "dragging their feet to join this initiative".

Over the past decade the policies of the IMF and World Bank have been predicated upon the assumption that Africans were the pot-breakers, through mismanagement of their economies during world recession. They prescribed strong monetarist medicine, designed rapidly to curb public spending, boost exports, cut imports and stabilize balance of payments.

Adjustment has, even in its own terms, not been much of a success. African books may be better balanced but economic growth has been stifled in the process. Africa's small industrial sector is being strangled because it can no longer afford to import vital components, and it is plagued by competition from cheap foreign imports which, the IMF demands in the name of free trade, must be allowed in (even if, as in the case of US wheat, it has been produced with a government subsidy elsewhere).

Exports have increased now in more than 20 countries in Africa alone — but with IMF and World Bank adjustment policies — so that the flood of increased exports has only further glutted the international commodity market, and Africa earns less foreign exchange for more exports.

There has also been a grave social cost, graphically documented by Unicef, the United Nations International Children's Emergency Fund. The measures have led to large-scale redundancies, pay cuts, the abolition of food subsidies and cuts in health and education budgets. Child malnutrition and infant mortality, which had been declin-



Mr Lawson, right, and aides leaving a Washington weekend meeting of the seven top industrialized nations.

ing in the Third World for three decades, suddenly shot up. Hundreds of thousands of children have died as a direct result.

Despite such a terrible cost, there is little evidence that the IMF's patients have fared any better than those who refused to swallow its medicine. Countries which received the Fund's certificates of clearance still found it difficult to get money from private banks, now nervous of Third World lending.

In any case such countries were a small minority. IMF stabilization programmes have failed in Zaire, Brazil and in Jamaica. Structural adjustment programmes also floundered in the Philippines, Ghana and Kenya. Food riots and deaths occurred in Zambia, Morocco, Bolivia, the Dominican Republic and Sudan, where the Government fell as a result.

As countries failed, the IMF has restricted further supplies of cash — to such an extent that last year the poorest countries of Africa paid back to the Fund more than it lent them.

Now, under pressure from bodies such as Unicef, the IMF and the

• The books may now balance better but economic growth has been stifled •

World Bank are talking about more flexible adjustment strategies, over longer periods, taking into account their social impact.

The Fund will this week ask for its Structural Adjustment Facility to be rebled. The World Bank is planning to move further into the

same field: insiders talk of its lending for such programmes (which used to constitute less than 10 per cent of its portfolio) rising from 23 per cent at present to 40 or even 50 per cent.

Some critics, however, are wary as to whether the rhetoric will be translated into reality or whether increased funds will just mean more of the same.

What the meetings must do to avoid that charge is ensure the redirection of social spending towards vulnerable groups and improve the targeting of food subsidy to the poorest rather than just abolishing them entirely. Better compensatory mechanisms are also needed to suppress the wilder fluctuations of the commodity markets and the possibility of rolling-over World Bank debts for the poorest countries should be explored.

More stringent critics maintain that this still will not tackle the basic problem rooted in the specialized nature of the economies African countries inherited from colonial times. Many often depend for most of their earnings on one commodity — groundnuts in Gambia, cocoa in Ghana, cotton in Sudan, coffee in Ethiopia, copper in Zambia.

In the post-war years, the World Bank sought to strengthen in each country what was seen as its comparative advantage by lending on large-scale projects to expand cash crop production. The growth of food for domestic consumption was in effect discouraged as subsistence farmers were pushed off the good land to make room for more export crops.

But when the 1980s recession hit the industrialized world, the price for such commodities fell. It has never recovered, partly because of the vastly increased levels of production which the Bank and Fund encouraged. Last year Africa lost \$19 billion (£11.5 billion) through the fall in commodity prices; its debt repayments for the year were only \$9.6 billion (£5.8 billion).

At the hub of the problem is the fact that the Bank and Fund were not created to optimize the performance of one country's individual economy. They were founded to promote free trade and the free movement of capital across national boundaries.

Any reforms which centre merely on finding better ways of improving growth will not affect the core of the institutions' role. What is really required is a new development model which weakens rather than strengthens Africa's dependence on the international commodity market and develops self-sufficiency in food and greater pan-African trade.

Debt proposals, page 25

Writers face jail over trip to China

Taipei (Reuters) — Two Taiwanese journalists who visited China in open defiance of a ban on contacts with Peking flew home yesterday to a government announcement that they faced a possible three year jail sentence.

The government information office said that Hsu Lu and Li Yung-tsh, and the publisher of the *Independence Evening Post*, would be charged for misleading authorities about the trip.

The reporters told fellow journalists at Taipei's airport that their two-week trip, the first by Taiwan reporters to China since 1949, had been a disappointment.

Athens blast

Athens (AP) — A powerful time-bomb exploded outside an American PK store in central Athens but caused no injuries. Police said the attack was claimed by a local left-wing terrorist group, the Revolutionary Popular Struggle.

Pilot defects

Ankara (Reuters) — A Romanian Air Force cadet who landed his jet trainer in Turkey has asked for political asylum in the United States.

Berlin escape

Berlin (Reuters) — Two East German men scaled the Berlin Wall and reached the West but a man and a woman failed in an attempt to crash a lorry through border fences.

Pigalle deaths

Paris (Reuters) — Three people, including an American tourist, were killed when two men burst into a Pigalle striptease club and raked it with gunfire.

Film award

Moscow — *Wedding in Galilee* by Michel Khleifi, a Palestinian director, has won the *Concha de Oro* (Golden Shell), the highest award of this year's San Sebastian film festival.

Break foiled

Tel Aviv (Reuters) — Israeli soldiers recaptured three Palestinian guerrillas in a hay-filled lorry bound for Egypt five days after they escaped from a maximum-security prison.

Japanese market British nostalgia

From David Watts, Tokyo

This autumn Tokyo seems to be astride the Thames, with newspapers full of special sections showing Englishmen taking tea in wood-panelled libraries or emerging from Morgan sports cars.

The advertisements are for an unprecedented flood of British fairs in the three leading Tokyo department stores.

The common thread is nostalgia. It picks up on a new fad in Japan and reinforces the

image of Britain as a rather nice, inoffensive museum of a country. The Japanese, with their new-found wealth, can afford to indulge in what they call the *retro boom*, retrospective boom.

The Takashimaya store calls its exhibition "Britain New Yesterday". The centre-piece is a celebration of the 25th anniversary of James Bond films. The store started the "battle for Britain" by scooping its rivals with a visit

from the Prince and Princess of Wales last year.

The Seibu store is celebrating the 25th anniversary of the Beatles, complete with clothes worn by the lads and what is billed as a love letter written by Paul McCartney.

"I personally have a good image of British goods, especially clothes," said a middle-aged lady. "You may have to pay a little extra but if you wear it for a long time it's not a bad investment."

But with a lady's Burberry at the equivalent of £600, three times the British price, that extra was a little too much for some devotees of British quality.

The Mitsukoshi shop is sponsoring a visit by the Scottish National Orchestra, the Seibu Museum of Art is holding a symposium on 170 years of British city architecture and Jeffrey Archer arrives soon to add a more up-to-date cultural touch.

£258m transport project

Chirac inaugurates Cairo Metro

By Susan MacDonald

The Paris Métro came to Cairo yesterday with the inauguration by President Mubarak and M Jacques Chirac, the French Prime Minister, of the first underground in Africa.

A consortium of 17 French companies has nearly completed the job of providing Cairo with two lines, one above and one below ground, at a cost of Fr2.58 billion (£258 million), the vast bulk

of which has been provided by France in the form of easy-term loans.

The underground line runs nearly three miles from Ramses to Tahrir Square, and the overhead line goes as far as the industrial suburb of Helwan, 12½ miles from the centre. A ticket costs 10 pence or 20 pence depending on the distance — more than twice the price of travelling by bus.

The left-wing opposition, originally against the project, is now criticizing the relevant importance of stations with names such as Nasser, Sadat and Mubarak.

They claim Nasser station is of secondary importance because Sadat station is positioned at the Tahrir Square end of the line, while Mubarak station, features as the main railway station terminus in Ramses Square.

British Airways and 12 European Airlines introduce AirPlus.

Airlines are well-placed to know all about business travel. That's why we decided to create the AirPlus Card, exclusively for business travel and expenses.

AirPlus helps you and your company manage your business trips efficiently, before, during and after you travel.

Using AirPlus you can pay for travel, hotels, car hire, business entertainment worldwide, and of course, arrange this through your travel agent. It allows your company to manage its travel expenses better, by giving itemised billing, tailored to each individual company's

needs, not just a standardised formula. With AirPlus, the need for cash advances is reduced and cash flow is improved.

With the strength of Europe's top airlines behind it, AirPlus will be invaluable in making business trips easier and more hassle-free. Companies will find it the most useful card around because it is limited to expenditure in the business environment.

Ring the British Airways AirPlus Section (01-562 0078) or contact your travel agent today, and find out how much the AirPlus Card can help you and your company.



The business card above all others.

THOSE ANNOYING LITTLE INTERRUPTIONS ALWAYS HAPPEN WHEN YOU'RE ON THE PHONE.

Without warning, an articulated truck pulls out in front of you on the motorway.

Or perhaps a child intent on catching his football rushes blindly out into the road.

Then there's the ultra sharp bend that suddenly looms up out of a pitch black night.

In each case your skills as a driver are severely put to the test.

And the last place your left hand should be is holding a phone.

Fortunately, there's now a phone that allows you to take both a call and a hairpin bend. A breakthrough in technology, 'Topaz' is voice-activated making it completely hands-free. (Well, to be perfectly honest you have to flick a switch to turn it on.)

A small microphone hears your commands and automatically dials for you.

The very same microphone then picks up your conversation.

The caller's voice is relayed to you through a speaker.

In effect, you talk as if the other person is sitting beside you in the car.

(A dashboard display provides numbers, instructions and information.)

But then, you'd expect nothing less from the world's most advanced car phone.

British Telecom have a range of mobile phones from elaborate models like 'Topaz' to small portables.

Obviously, you choose the one most suited to your line of business.

If your work involves either construction sites or farms, you're probably more out of the car than in it.

In which case a hands-free operation may strike you as a completely unnecessary luxury.

Fair enough. Each to his own.

Perhaps you'd be more interested in

'Bronze'. It's a car phone that doubles up as a portable running off its own powerful batteries.

Light and compact, it can be carried up the face of the highest high rise you happen to be working on.

Yet it's durable enough to face the rigours of a hastily cadged lift on a badly sprung dumper truck.

And for a small charge, 'Message Saver' turns your car into a virtual answering machine.

An indicator on the phone lets you know if a message has been left while you've been otherwise tied up.

You then simply dial your 'Message Saver' number and the message is immediately relayed to you.

British Telecom have been running mobile phones for over a quarter of a century.

(Yes, they've been going that long.)

Being a major leader in telecommunications also means we've a reputation to keep up. In other words, we listen to your problems to iron out any we may have.

So all our systems are thoroughly checked for efficiency and reliability. (As we hope you can see from the examples above, they all benefit from the very latest technology.)

And our service network is second to none, with highly trained engineers at over 200 outlets throughout the land.

If you'd like to know which system would suit you best, fill in the coupon.

Or call British Telecom Cellphones free of charge on the number below.

But if you're making a call from a car phone, may we respectfully suggest you pull over to the side of the road?

For more information on British Telecom Cellphones, send this coupon to Jill Ruskin, British Telecom Mobile Communications, FREE-POST, BS 3303, Bristol BS1 4YP or phone free

0800 222 655

Name

Company

Address

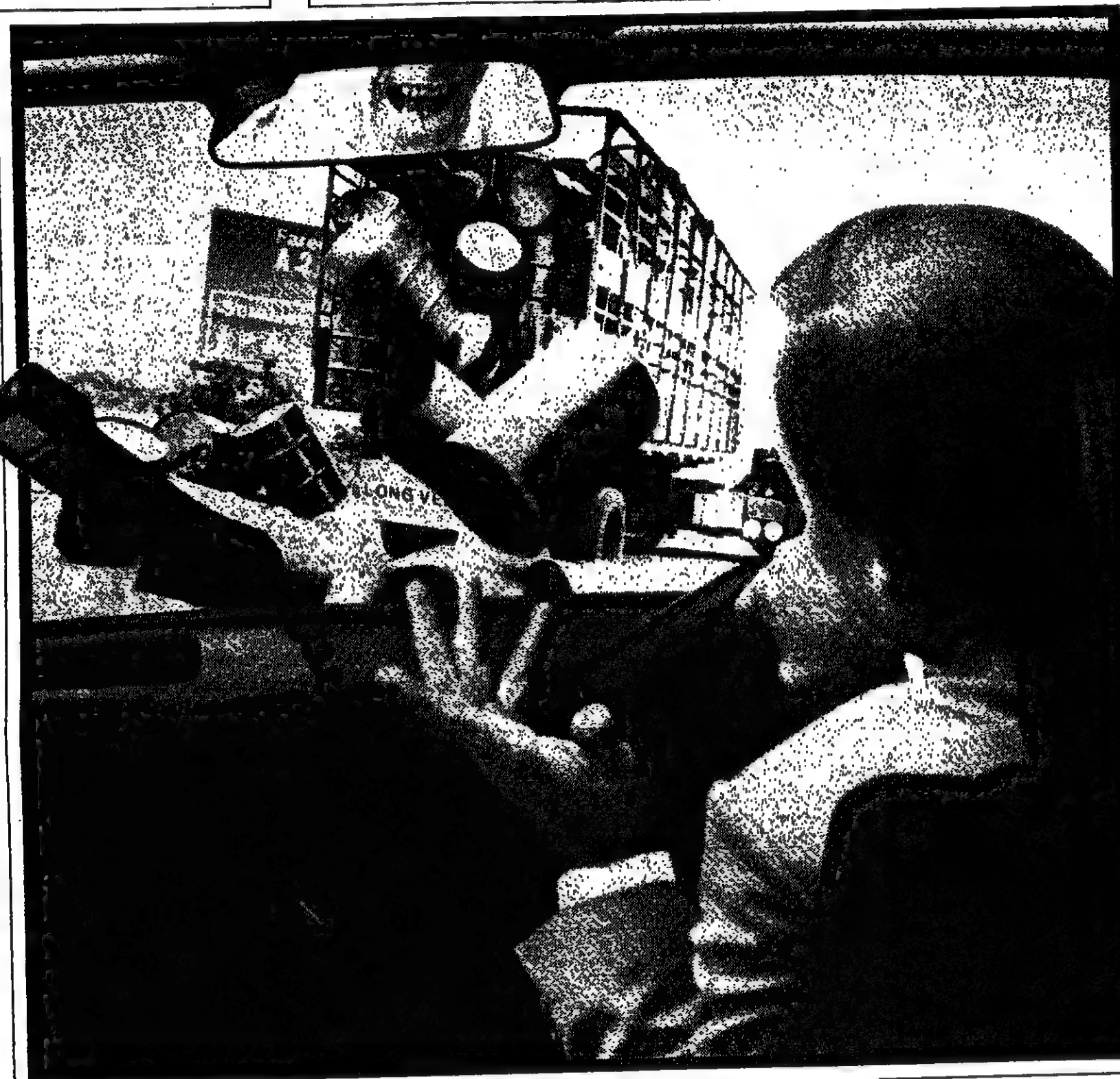
Telephone

Postcode

TT 28/8



British
TELECOM
It's you, we answer to



As for the biting cold rainfall that forever sweeps across open fields, chilling you to the bone: don't worry, 'Bronze' is completely shower proof.

British Telecom Cellphones operate on the Cellnet System.

The result of millions of pounds of research and development, it's the world's most advanced mobile communications network.

It offers the widest cover in the UK, including all major cities, commercial centres, motorway routes and roads.

And you can dial direct to almost any number in the world.

There's also a number of advanced facilities you can take advantage of.

For instance, 'Call Conferencing' links you up with two phones so that you can carry on a three party conversation.

While 'Call Transfer' redirects calls to another number if you're not available.

SPECTRUM

A millionaire on a shoestring?

MINT
CONDITION

Part 1: New money

There are 30,000 millionaires in Britain today. Twenty years ago there were less than 1,000. But Sally Brompton finds that the magic sum has become tarnished

Being worth a million pounds used to mean living like a millionaire. Today, that same emotive amount will barely buy the essential London pied-à-terre — a four-bedroom leasehold flat in Belgravia.

While not exactly two a penny, millionaires are not the social and economic elite they once were. The boom in property prices and the stock market in recent years has produced a new breed of millionaire with assets worth more than a million pounds but without the necessary hard cash to buy the traditional trappings of wealth.

Indeed, the Inland Revenue's own definition of a millionaire, for the purpose of assessing estate duty, includes the value of real estate, financial assets, and life insurance policies but excludes pension wealth. On that basis, there are approximately 30,000 millionaires in Britain today compared to less than 1,000 20 years ago and only 4,000 in 1981.

In the City, anyone earning more than £100,000 a year — of whom there are more than 10,000 according to conservative estimates based on Inland Revenue figures — is regarded as a millionaire.

There is no doubt that inflation and super-inflation have made it much easier to become a millionaire. "It still has a certain cachet, but the term is being devalued constantly," says Richard Paterson, a partner in the accountants Peat Marwick McLintock. "I think the difference is that in the old days it was very much out of reach. Nowadays it's something realistically within reach of an increasing number of people — either by building up their own business and then selling it, or by doing a fairly well-paid job and sticking their money in property."

The new millionaires owe their fortunes to their own efforts in fields offering maximum profits for minimum outlay, such as publishing, shipping and retailing rather than high-risk manufacturing industries.

They are people like Christopher Moran, who joined Lloyds as an insurance broker 20 years ago and is now

chairman of his own insurance and investment company with a personal fortune of around £50 million; and butcher's son Robert Reid, who earns more than £100,000 a year as chairman of Britain's fifth largest company, Shell UK. Significantly, the children of the landed aristocracy make up only 13 per cent of today's millionaires, while 37 per cent have parents who are working class, lower professionals, clerks, salesmen, or small businessmen.

Whereas the nouveau riche used to flaunt their wealth, many of today's new millionaires do not have the extra cash to put on show. And those who have, prefer to invest it. They may own a flat in London and a house in Berkshire, drive a Porsche and belong to Annabel's, but most of their money is tied up in tax-efficient, long-term investments and trusts.

In comparative terms, £1 million today does not go very far. According to Anthony Shorrocks, Professor of Economics at Essex University and one of the country's leading experts on wealth distribution: "One would need to have £5 million to be in a comparable class to a millionaire 20 years ago."

Certainly, tour operators Harry and Rene Chandler find that the kudos attached to being millionaires is not what it once was. "A millionaire is nothing much nowadays," says Harry, a one-time messenger and the son of an East End soldier. "I don't know what a million buys but it's not what it used to."

The Chandlers are typical of the new millionaires in that their wealth is tied up mainly in property. "Our needs are fairly modest. We're nothing very extraordinary like a private aeroplane. I don't think we've got any luxuries, just the bare necessities," Harry joked of their yacht, penthouse in Park Lane and his and her villas in the Algarve. "The trouble is that our minimum needs are more than those of the poor fellow sleeping on the Embankment." There is also an office block in Uxminster, Essex, and a £300,000 mansion with swimming pool which they bought for £400,000



"I don't think we've got any luxuries, just the bare necessities": tour operators Rene and Harry Chandler, at home in their Park Lane penthouse

in 1950 and another dozen or so investment properties in the Algarve.

The direct-sell package holiday company which the Chandlers founded 40 years ago with the £100 capital which Harry saved during the war now has an annual turnover of £12 million. In accordance with the tour operators' bonding scheme, which was instigated by Harry, the Chandlers have more than £1 million in the bank.

Their investments, handled by Rene, include "quite a lot" of unit trusts which she bought in 1968 and then forgot. Today, she reckons, they are worth about 10 times their

original value. "I used to buy stocks and shares but they were too much trouble."

The Chandlers' lifestyle is comfortable without being ostentatious. Rene does all her own cooking and cleaning. "I used to have a housekeeper, but she completely took me over."

With homes in Essex, Mayfair and the Algarve, much of their year is spent travelling and they seldom have time to use their 40 ft yacht which is moored at Burnham-on-Crouch. Harry drives a 19-year-old Jensen with the number plate HC 1000.

They both dress by mail order. "I don't like going

shopping at all," says Harry, who gets his £30 shirts from a firm in Leicester.

Or do they buy each other gifts — "what do we want?" Harry says. "If anyone asks me I say: 'grey socks or a nice tie.' I've got about 150 ties but I did buy six pairs of socks in Tesco's the other day."

The last present he bought Rene was a "very expensive" pair of ruby earrings for their 40th wedding anniversary. "She hardly ever wears them because she's worried about losing them, so what's the point of having them?" He has not bought her flowers since

she lost her temper 10 years ago when he sent her a birthday bouquet a day late and then left her to pay the bill. "I couldn't understand what she was so upset about," he says. "After all, she writes out all the cheques."

Harry seldom carries any money. "An American Express gold card takes you anywhere in the world." If he is going to London, Rene gives him pocket money for the first-class train fare and a taxi or two. He finds that being rich makes him careless with money — "except if I think someone is taking advantage of me. Then I'm inclined to clam up and be a bit mean."

But if I've got any on me I leave it lying about and lose it." They eat out regularly at places like Wheelers or the Inn on the Park in London or a local Italian restaurant in Essex. "Very expensive at around £15 a head."

Rene says: "We're always astonished at the price of food." Harry admits that he would not spend £20 on a bottle of wine "but I'd spend £10". They seldom drink champagne — "unless we're given it". Although Harry loves caviar, he refuses to buy it at £50 for a tiny jar in Fortnum and Mason which is about enough to put on a piece of toast. I only eat it when I

"I can buy lobster in a restaurant but I still resent what it costs"

travel first class and then I eat as much as I can."

He insists that his sense of achievement comes from his successes in the travel industry. "I don't get a kick out of making money. I don't need any more money, just enough for me to live in the style I've become accustomed to. I don't think we're worth the money we've got, but I enjoy the trappings. I wouldn't like to be poor but I wouldn't want to have any more. I'm not struggling to be a multi-millionaire. I think there's an expectation that if you're wealthy you're entitled to happiness because you can buy anything you like — but that's absolutely wrong. Even so, I wouldn't like not to be able to have a nice dinner whenever I feel like it."

He does, however, feel that their wealth has cut them off from many of their old friends, as well as making it harder to make new ones. "A bit of a barrier grows up. I suppose, because people feel they can't return your hospitality."

Rene says: "I think we're very lucky. We have a very rich life but we work hard."

Harry agrees. "Money enables you to buy lobster in a restaurant," he says, "but I still resent what it costs."

© Times Newspapers Ltd, 1987

20 YEARS ON: A MILLIONAIRE'S SHOPPING LIST

Item	1967	1987	1987 price would buy now	Item	1967	1987	1987 price would buy now
65-year lease on six-storey, 10-bedroomed town house in Belgravia including down cottage with garage	£100,000	£20,000	£1,000	Harry	£4 (week)	£150 (week)	Hourly rate, daily help
10,000-acre sporting estate in Scotland with moorland, moorland, loch, shooting lodge etc	£75,000	£1m	Shopping 12-20				
Freehold 10-bedroom Queen Anne manor house, Gt. Ouse, with 30 acres, stabling	£20,000	£1m	12 houses/properties				
Six-bedroom beach villa, Marbella Club	£100,000	£1.5m	Two-bed flat				
Rolls-Royce Silver Shadow 1	£18,000	£99,000	1978 Porsche 911				
200-ton steel motor yacht	£400,000	£5m	20-ton yacht				
Private jet BAe 725	£400,000	£4.25m	10 days' hire				
School fees: Eton (per annum)	£5k	£8,450	One term, day prep				

LUXURIOUS CASHMERE SWEATERS

This fully fashioned knitwear is manufactured by craftsmen with the inherited skills and traditions of four generations. Scottish made by Macbeth from 100% pure Cashmere wool which is luxuriously soft and gentle against the skin, their stylish V-neck design with easy-fit shoulders and ribbed neck, cuffs and hem make them both smart and comfortable. The ladies version is in single ply knit, the mens in two ply knit, and after careful washing they return to their original shape and texture. Ladies' colours are: Flannel Grey, Dark Navy, and Claret. Sizes: Small (bust 36"), Medium (bust 38"), Large (bust 40"); Extra Large (Bust 42"). Men's colours are: Silver Grey, Dark Navy and Claret. Sizes: Small (chest 38"), Medium (chest 40"), Large (chest 42"); Extra Large (chest 44"), Extra Extra Large (chest 46"). Prices: Ladies' — Small/Medium at £59.95 each, Large/Extra Large at £64.95 each. Men's — Small/Medium/Large at £89.95 each, Extra Large/Extra Extra Large at £94.95 each.

All prices are inclusive of post and packing. Please allow up to 21 days for delivery. If you are satisfied we will refund your money without question. In addition to our guarantee you have the benefit of your full statutory rights which are not affected. This offer can only be dispatched to addresses in the U.K. Orders to: The Times Cashmere Sweater Offer, Bourne Road, Bexley, Kent, DA5 1BL. Tel: (0322) 53316 for enquiries only.

THE TIMES

DIAL YOUR ORDER
RAPID ORDERING SERVICE
BY TELEPHONE ON
ACCESS OR VISA
(no need to complete coupon)
(Crayford) 0322-53011
24 hours a day - 7 days a week



Please send me Ladies' Cashmere Sweater(s) as indicated

at £59.95 at £64.95

Please send me Men's Cashmere Sweater(s) as indicated

at £89.95 at £94.95

I enclose cheque/PO for £..... made payable to The Times Cashmere Sweater Offer. Or debit my Access Visa No. Signature: Mr/Ms/Miss Address:

Crayford 11126 for enquiries only Reg. No. 90646

DON'T PAY SHOP PRICES*

3 QUILTS IN ONE!

DETACHABLE QUILTS SHOP PRICES

4.5-TOG 9.0-TOG 13.5-TOG

SUMMER COOL AUTUMN/SPRING COOL ATTACHED FOR WINTER

LAST CHANCE NEWSPAPER READER OFFER AT LESS THAN HALF PRICE

4.5-9.0 13.5-TOG

NEW SUPERLANDER FOR ALL SEASONS!

To fit 3' bed £24.95 To fit 4'6" bed £34.95 Super King Size £41.90

Quilt size: 4'6" x 6'6" Quilt size: 6'6" x 6'6" Quilt size: 7'6" x 7'2"

5 QUALITY AND VALUE WAYS BETTER THAN OTHER QUILTS

1. THREE QUILTS IN ONE! 2. EASY TO WASH 3. NON-ALLERGENIC 4. SLEEPING DOWN WITH YOUR OWN LIGHTS AND WARMTH 5. SLEEPING DOWN WITH YOUR OWN LIGHTS AND WARMTH

ABSOLUTE GUARANTEE

LAST CHANCE READER OFFER!

RUSH ME the Detachable Superlander Quilt as indicated. I enclose cheque/postal order made payable to J. Mail Co. Ltd.

Order £..... or £156 p.p. Total £..... or charge my Access Visa A.C.No. Signature: Name: Address: Post Code:

Post to: J. MAIL CO. LTD. (DEPT 327) ADMINISTRATION OFFICES, 21 ALBION STREET, MANCHESTER M1 3LN

Satisfaction or Money Back

061-228 0679

TOMORROW

Old money: Lord Bradford (left), inherited a fortune in tax bills

SCHOOL GOVERNOR BAK

School Governor will soon become the most powerful people in education. But will they have the knowledge and guidance to make a difference?

School Governor is a new, exciting magazine. "School Governor" will be the first magazine to provide school governors and heads with practical, readable and authoritative information on curriculum, staff appointments and new legislation, including a full briefing on the new Education Reform Bill - and what it means for governors.

Edited by Wendy Taylor of the National Association of Governors and Headteachers.

SUBSCRIBE NOW: GET THE FIRST ISSUE FREE!

I want to take out a subscription to School Governor. I am an individual subscriber. I am subscribing on behalf of my school/college.

Please enclose cheque for £14.00 payable to School Governor. I am an individual subscriber. I am subscribing on behalf of my school/college.

Please enclose my details of standing order payment. (Delete where applicable)

Name: Mr/Ms/Ms

Address: LEA P.Code

Tel: Name of School:

School: Primary Secondary Tertiary Special

Denominational Independent

Type of Governor: Head Parent Staff LEA Industrial

Other (Please tick)

Post to: SCHOOL GOVERNOR 72, All Saints Road, Kings Heath, Birmingham B14 7TL.

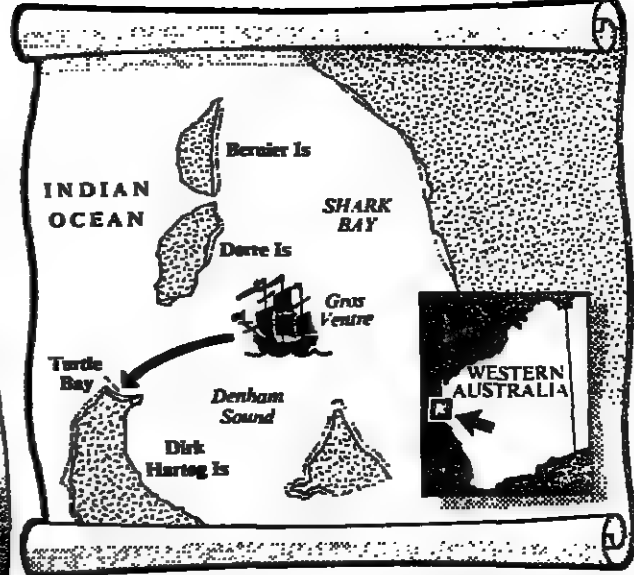
A new magazine

SPECTRUM 2

Australia's bottled past

Captain Cook might have got there first (right), but a message in a bottle could have made next year's bicentennial a French occasion.

Tony Rocca investigates a quirk of history



Ensign Rosily (left), the man who mapped Shark Bay and, (above), where the French crew made their historic landing

Australia's birthday celebrations began this month when the 44-metre schooner *Esperance* set sail from Saint Raphael in Provence, bound for Botany Bay and a series of flag-waving visits around Australia. The voyage will culminate in a visit to Shark Bay next March.

Before that, on January 26 (Australia Day), she will rendezvous with the 11 ships sailing from England to re-enact the passage of the First Fleet, recreating the scene exactly 200 years earlier when the French navigator Laperouse popped up on the very day that the territory was settled.

In 1785, Louis XVI had commissioned him to explore the Pacific basin and, after three years' cruising, he happened upon Botany Bay just at the moment when the British were about to move into Paramatta Bay and populate Port Jackson with their convicts.

That coincidence of timing seems all the more poignant in the light of the Shark Bay bottle and what it could have represented. Poor Laperouse spent six weeks watching the fledgling colony take shape, then set sail for France via the Solomon Islands, where he was lost in a mysterious shipwreck.

One year later came the French Revolution. The rest, you might say, is history.

© Times Newspapers Ltd, 1987

Two hundred years after Louis XV fluffed his chances of adding another colonial scalp to his belt, the French will try again. This time a team of scientists, with government blessing, is preparing an expedition to find a message in a bottle which stakes a French claim to the western half of Australia.

Mention of the bottle's existence has excited researchers, who have been combing the archives for Franco-Australian connections in advance of next year's bicentennial of the founding of the colony. France has earmarked a budget of £10 million to emphasize its ties with Australia.

Discovery of the bottle, buried on an inhospitable island just below the Tropic of Capricorn in Western Australia, would not only add a fascinating postscript to Anglo-French colonial histories, but could also set the continent alight as it celebrates the official birthday. Certainly, had it been found and its contents acted on, generations of red-blooded Aussies from Perth to Adelaide might have

grown up singing "La Marseillaise" rather than "God Save The King".

But history does not need rewriting. Captain James Cook first set foot in Australia in 1770 — in Botany Bay on the east coast — and claimed "New Holland" for the British Crown without its western limits being defined; the great navigators of the day thought the country was two islands, like New Zealand, rather than being to be one vast continent.

But two years later, and fully 16 years before the first British convicts were settled at Port Jackson (Sydney), the French explorer Saint Allouarn found the western shoreline.

His ship, *Gros Ventre* (literally, "Big Belly"), had been part of an expeditionary force sailing to Antarctica when it suddenly became enveloped in fog and separated from the main fleet.

By good fortune, the *Gros Ventre* struck land near Cape Leeuwin. The next day it headed north, and 10 days later anchored in what is now Shark Bay.

The territory was carefully mapped by a brilliant young cartographer, Ensign Rosily, who later became director of France's hydrographic office and planned expeditions to Western Australia.

An entry in *Gros Ventre's* log for March 30, 1772 states: "We sent the boat ashore to take possession of the land in the name of France." The party landed at what is now Turtle Bay on Dirk Hartog Island and beside a small tree buried a bottle with two French coins and a parchment "for the claim of the land of Western New Holland in the name of the King, Louis XV". These words have set bells ringing as the French look for ways to participate in next year's antipodean junketings.

So keen is the French government to highlight the contribution of French pioneers to the emergent nation that some 40 projects are in train. The committee administering them is headed by a top official — M. André Giraud, the Minister of Defence. The French claim links with

"un continent austral", or southern continent, going back to the mid-16th century, with surveys made by two cartographers from Dieppe pre-dating Cook by more than 200 years. But it was the Dutch who made the big discoveries — Willem Jantz, who christened it New Holland when he found its north-western shoreline in 1605, and Abel Tasman, in 1642. Another, less-famous coastal surveyor, Dirk Hartog, gave his name to the island where Saint Allouarn's bottle lies buried. None of these, however, laid claim in the same way as Saint Allouarn or Cook.

The expedition to Shark Bay will consist of French and Australian biologists, zoologists and botanists whose official goal is to compare today's flora and fauna with those documented with Darwinian precision by their

counterparts sailing with Saint Allouarn. But all admit that science will take a back seat if the treasure is found.

The mission is not intended to assert territorial rights. Diplomatic relations between Paris and Canberra are already strained over France's south Pacific nuclear testing and its current colonial troubles in nearby New Caledonia.

Indeed, the Shark Bay project ranks fairly low on the list of priorities, behind the inevitable "town twinnings" that are taking place.

Quite why King Louis ("the beloved") did not proceed with the claim staked in his name remains a mystery. But it is assumed that Saint Allouarn took another year to sail back to France with his news, and by that time the 63-year-old monarch was pre-occupied with failing health (he died two years later) and

the loss of other possessions, such as those in India and Canada.

"He was certainly in no mood for more foreign adventures, and the thing quickly became forgotten, with Saint Allouarn put out to retirement in Brittany," says French historian Alain Serieux. "Though I think the king was probably more preoccupied with his amours — after Madame Pompadour there was the Comtesse du Barry, you remember."

Serieux, a senior magistrate in France's Cour des Comptes (equivalent to our Auditor General's office), has considerable personal interest in the hunt for the bottle. His 26-year-old daughter, Veronique, a marine biologist and archaeologist, is already in Perth helping to coordinate the team which will set out for Shark Bay next summer.

However, the new-found excitement of the French is viewed with a certain scepticism by Australian academics, notably Professor Leslie Marchant of the University of Western Australia, whose academic work *France Australe*, published five years ago, contained the first reference to the extent of the French territorial claim. It charts the work of French navigators along the continent's Indian ocean shore before it became British.

Professor Marchant says he has spent 30 years looking for the famous bottle and has

CONCISE CROSSWORD NO 1372

ACROSS

- Search for plunder (6)
- Team (4)
- Quarrel (5)
- Record (7)
- Grimy (8)
- Unarmed (4)
- Standard (5,4)
- Yob (4)
- Block (8)
- Eighth zodiac sign (7)
- Lodging house (5)
- Grain husks (4)
- Decorous (6)
- DOWN
- Bode (5)
- Chopper (3)
- Archbishop of York (2,4,7)
- Bitter (4)
- 1940 French evac port (7)
- Model makers wood (5)
- Polish textile centre (4)
- Canvas shelter (4)
- Role (4)
- Woman's bedroom (7)
- Donations to poor (4)
- Hackneyed (5)
- Speak (5)
- Ox team (4)
- Amateur radio operator (3)

COMPAREX

The new force in the computer industry goes from strength to strength. The unique combination of products and services offered by COMPAREX, the BASF and Siemens joint operation, is winning.

COMPAREX

Our customer base across Europe and the Middle East is expanding rapidly and includes leaders from all sections of industry and commerce.

COMPAREX

Our product range is growing as fast as our business, offering better solutions, higher performance and leading the industry for reliability. We have already installed Europe's largest mainframe and this is only the start.

COMPAREX

Support, service and advice are integral parts of our solutions. Wherever you are, over 30 years of accumulated experience is just a phonecall away and we are investing to support the applications of the 90's and beyond.

COMPAREX

We're the largest PCM in Europe and intend to remain No.1 by offering you the best technical and financial alternatives.

COMPAREX

COMPAREX
Information Systems Limited
151 Wembley Park Drive
Wembley
Middlesex HA9 8JG
Telephone 01-908 3100

Europe's most successful compatible systems company.

COMPAREX
A BASF and Siemens Company



1 Pennington Street, London, E1 9XN Telephone: 01-481-4100

LABOUR DEBATES

Mr Roy Hattersley, Labour's Deputy Leader, said in Brighton yesterday that the party must "rehabilitate socialism as Margaret Thatcher has rehabilitated conservatism", and "proclaim with pride and confidence the virtues of the ideas in which we believe". What ideas?

One "idea" which Mr Hattersley chose to emphasize yesterday was not dealing with Social Democrats. He said it would be "marriage to a corpse". Marshall Pétain chose similar imagery when warning against "fusion with a corpse" in 1940 — the corpse he had in mind being, wrongly as it turned out, Britain. Mortuary analogies should be used by politicians sparingly, since parties are not like people. One never knows for sure which of them is going to end up the corpse.

It could be Labour. There is no doubt that it is socialism. Anyone following the "debate" about how to revive the Labour Party since June 11 in such publications as the *New Statesman* and *Marxism Today*, and in the contributions by socialists to the page opposite, must be struck by how little most of the proposed remedies have to do with socialism as the term has been commonly understood.

Most of it has been about coming to terms with "Thatcherism" — with proving that Labour is not "against" council house sales, privatization, nuclear defence, lower taxes and being like Mr Bob Hawke. "The idea of owning shares is catching on", Mr Bryan Gould disclosed on Channel 4 over the weekend, "and as socialists we should support it".

When it is not about such unconditional surrender, the debate is about brute tactics. Thus Professor Hobsbawm, accustomed to being considered a strategic Marxist thinker, ponders how best to achieve the Lib-Lab pact. Little wonder that Mr Hattersley, so used to being suspected by the Hobsbawms of Lib-Lab tendencies, is irritated.

Britain is seeing the apostasy of its intellectual left. Only those on the far left, who

will follow Mr Benn to his personal Labour conference in his constituency next month, proclaim anything with what Mr Hattersley calls "pride and confidence". Otherwise, in the country today, the "debate", in the sense of people putting forward propositions with which they know their opponents will disagree on principle, comes from the right.

Over this pre-conference weekend, Mr John Moore's speech on the Welfare State challenged more assumptions than anything likely to be heard in Brighton. For a while, Labour will use the speech to run a "welfare in danger" scare. Then, if Mr Moore's advice is acted on, perhaps — after some huge Labour election defeat of the future — some future Gould will explain that the universal provision of the Welfare State was something of which socialists had never been in favour.

At Brighton this week, those Labour politicians interested in winning elections are doing two things. They are trying to change the way local parties choose candidates. And they are waiting for public boredom with the Tories or unspecified economic disasters to bring them to power. But what if the economic disasters do not come, or are insufficiently disastrous, or do not happen in this parliament, or if the public's boredom threshold with Tories remains high?

Then the Labour leaders can place hope only in the reforms. The hope is that more candidates are chosen — not by the unrepresentative Labour activists, as at present — but by trade union delegates, and ordinary Labour Party members. But trade union delegates and ordinary Labour Party members are two of the least representative groups in the country, apart from Labour activists. The Labour leaders will still be encumbered by the Labour movement. Worse, they will be encumbered with the socialism which — as their post-June 11 debate shows — caused the trouble in the first place.

IN PLACE OF POLL TAX

Government ministers are unlikely to welcome the content of the unsolicited advice on the future of local government finance that they have just received from Mr John Banham of the CBI. They are certain to dislike the faintly patronizing manner in which it has been tendered. They are likely to be pleased that CBI members have shown some reluctance to back their Director General's horse.

Mr Banham's intervention serves a useful purpose, none the less. It ought to confirm to both members of the Government and to the public that there is now no going back to the old rates regime. He is telling the Government to strike out for new, high ground and a general revision of the fiscal basis of local administration. He is telling them that they cannot retreat.

There is a growing consensus around that view. Even Mr Cunningham, on the Labour Party's behalf, says as much. Straightforward property rating is short of influential friends. So too is the bald proposal to replace domestic rating entirely by a poll tax — despite Mr Michael Howard's recent peregrinations around the country in search of some.

It does not take a student of bureaucracy to see that a proposal which will significantly increase the number of local tax collectors, clerks, typists and computer programmers ought to command the assent, if not the enthusiasm, of the professional body which represents such people. The Rating and Valuation Association, a staid body not given to public statements, might have been expected (at least) to keep quiet about the poll tax in the expectation of jobs and salaries. It might even have let out a gentlemanly whoop or two.

The fact that its statement on poll tax last week — published in conjunction with the Association of District Council Treasurers — was the very opposite of that deserves inspection.

The valuers and rating officials are a quiet

breed and, perhaps, could be suspected of too much acquiescence in the present system — however unsatisfactory it be. But what they also want is the preservation of their reasonably pacific relationship with the general public. This, they argue, would be harmed by a poll tax that is difficult to collect and require them to make unprecedented domestic visits.

There is, in principle, nothing wrong with tax collectors being hated; there is indeed something worrying about a public so injured to tax-paying that they would give a friendly wave to the collectors as they scurry to the town hall to sign their cheques. None the less, the RVA's misgivings touch on the basic public agreement without which no tax is collectable.

This bill of complaint against poll tax has to do not just with professional pressures. The tax will not achieve the Government's own ends of increasing accountability (look at the muddle over whether people on supplementary benefit pay) or ending the detailed involvement by central government in local finances (the Government proposes to work out some 400 different caps to be placed on the poll tax levied by different councils). Evading it will be easy — unless a regiment of inspectors starts battering down doors in parts of the country where for their own safety they will have to be accompanied by a posse of constables. So the list goes on: congested magistrates' courts, a bonanza for debt-collection firms, an unnecessary fillip for house prices.

From the low ground come these practical concerns of the tax collectors. From higher ground the prophecy of Mr Banham. The Government is not just being warned that if it continues along the road towards poll tax it faces all manner of problems. It is being invited to see that other routes exist, following an array of suggestions for the future of local government finance. Only one road is closed, and that is the one leading back to reliance on domestic rates alone.

THE CUP FOR EUROPE

Europe's success in the Ryder Cup is the first in the United States since the biennial golf series started 60 years ago. It has been arguable for some time (and indeed argued fiercely) that British, Irish and Continental professional golfers are more than equal to the Americans. Yesterday's result is a confirmation of that — and a very happy one too.

The win marks the culmination of years of social change in golf (accentuated by Mr Tony Jacklin's win in the Open Championship in 1969) and its ever widening appeal. Its initial effect should be to make the sport still more popular in Europe — both amongst the spectators and sponsors who make golf richer and the young players who will guarantee its future.

It may not, however, do much to open more doors for today's European players on the United States tour. That is a pity — especially for the Americans. The policy of the US is to restrict the number of outside players competing in its tournaments by operating a qualifying system which favours its own players. In so doing it has stifled competition.

In Europe the Americans have been welcome, often encouraged by lucrative arrangements with sponsors, and this can only have assisted the growth of the sport. US golf is now paying the price for its insular stance. Although more Europeans may be invited to compete in the US Masters, it is still unlikely that the US tour as a whole will be any more welcoming to the Europeans.

That may not, of course, disturb European officials. They will be more concerned now with using the momentum created by this Ryder Cup win to increase the prize money available on the circuit. In 1988 European golfers are likely to play for more than £10 million. Six years ago, when the United States won the Ryder Cup at Walton Heath, prize money stood at £1.4m.

Since then Sr. Severiano Ballesteros, of Spain, and Herr Bernhard Langer, of West Germany, have both won the US Masters. Mr Sandy Lyle (1985) and Mr Nick Faldo, at Muirfield this summer, became the first home winners of the Open Championship since Mr Jacklin in 1969.

That achievement by Mr Jacklin — he also won the US Open in 1970 — transformed professional golf in Europe. His deeds encouraged thousands of British schoolboys to choose golf as their pastime, rather than more conventional sports such as football, rugby and cricket, and in many schools today it is an accepted part of the games programme.

The Golf Foundation had been formed in the early 1950s to encourage the development of junior golf. Today it is a flourishing organisation which continues to promote the game with the additional assistance of substantial financial support from the Royal and Ancient, the governing body of the game.

The young players in the United States have always received equal, if not better, encouragement. The facilities for them to practise are still mostly superior to those across the Atlantic. But, happily for the prospects of repeat victories, it seems that the traditional grooming grounds of the United States colleges may be producing golfing automata. The European players still possess the full repertoire of shots because they play on a variety of courses in greatly contrasting conditions.

Mr Jacklin is now responsible for what is certain to be another boom. We predict pressure on manufacturers this week to provide professional shops with many more junior sets. His skill in welding together a dozen players from different countries, with their varying temperaments, has to be applauded as does the achievement of the 12 golfers who between them gained a famous first win on American soil.

Quest for means to end Gulf war

From Mr Hugh Hanning
Sir, Sir Anthony Parsons' assessment (article, September 23) confirms that attempts to end the Gulf war have so far been stronger in the arm than in the head. In particular, the United Nations, rightly described by our Foreign Secretary as "on trial", has been totally barren of creative proposals. Where is the de Cuelar plan?

This gap is being filled by the Arab League, which is talking in terms of generous financial help, coupled with assurances of future neutrality on their part. That is a good start. What is also needed is a clear offer of machinery to prevent surprise attack by either side in the future.

That such machinery is feasible is shown by the current deployment of confidence-building measures in Europe. They ought now to be adapted to the Iran-Iraq border: inspection of strategic centres, including airfields, monitoring of manoeuvres and a UN early warning system.

NHS 'moonlighters'

From Mr Dick Greenwood
Sir, The medical profession would welcome a clarification of hospital consultants' contracts, as called for by Mr J. M. Yates (report, September 17). Certainly those who "do not do a fair day's work for a fair day's pay" should be penalised — a principle applicable in all walks of life.

Most consultants are paid for 10 3½hr sessions a week for their work in the NHS (i.e., 35 hours). One of these sessions covers "emergencies". On average, senior hospital doctors work a one-in-three, or one-in-four rota, in addition to their normal duties.

Whilst this may not be particularly onerous in some specialties, it certainly can be in the media-popular surgically-related disciplines.

Much is heard, and correctly so, of the excessive hours of work expected of junior hospital doctors. Little attention, however, is given to the plight of their seniors, who are also on duty, available, and in particular responsible for the patients under their care, for similar if not longer periods of time.

For those consultants working at the "sharp end" in peripheral district general hospitals, the only moonlight seen is when they are summoned urgently to deal with an emergency in the middle of the night.

Yours sincerely,
DICK GREENWOOD
(Consultant surgeon),
Glenfield General Hospital,
Groby Road, Leicester.
September 19.

Helping Bangladesh

From Mr Michael Bell
Sir, The Chairman of Population Concern (September 15) advocates more population control as the solution to the problems of Bangladesh.

Bangladesh already has a massive programme of voluntary population control, fully supported by the Government and adequately financed by international aid. What is really being advocated by the population control organisations for Bangladesh is a policy of coercive population control along the lines of the Chinese model. They do not make clear that this is what they want, because they are afraid that if they are seen to be supporting coercive policies they may find that their Government funding is cut off.

But is more population control really the answer? The population density of Bangladesh is comparable to that of Great Britain. However, when one compares the respective areas under cultivation, Bangladesh has twice as much land under cultivation in comparison with its population as the United Kingdom. It is simply that this land is producing perhaps only a third as many crops as it is capable of doing. Were the land under cultivation fully and adequately utilised, producing up to three crops a year, Bangladesh could be self-sufficient in food.

What is really being said is that coercive population control is a cheaper solution to the problems of the country than the practical help which would be needed to provide adequate flood control, irrigation and proper utilisation of resources. This is no doubt true, but coercive population control would represent a fundamental denial of human rights and would be quite incompatible with the culture and the traditions of the people.

Yours faithfully,
MICHAEL BELL, Secretary,
The Association of Lawyers for the Defence of the Unborn,
40 Bedford Street, WC2.

Advice and consent

From Mr John Kentleton
Sir, Judge Bork is doubtless a more than competent judge, as his present position on the District of Columbia Court of Appeals indicates. That is not, however, the main reason why President Reagan chose to nominate him to the Supreme Court. What is at stake is the direction of the court into the next century and the judge is clearly of conservative disposition. Lloyd Cutler's qualifications notwithstanding (September 22).

Such nominations, however, can only become appointments "by and with the advice and consent of the Senate". Mr Reagan's conservative mandate of 1980 and 1984 is clearly on the wane; the 1986 elections suggest, with Democratic capture of the Senate, that liberalism is reasserting itself.

Double take

From Wing Commander I. A. McCoubrey
Sir, At 7.30 this morning I had never heard of Hatfield Peverel. At 7.31 I read the name in a report on page 2 of *The Times*. At 7.56 I read the name for the second time, in Paul Jennings's article on page 16 of the same edition.

I have been aware of this phenomenon (of hearing a memorable name for the first time, followed by a second hearing shortly afterwards) for many years, but today's was my shortest interval between the two.

Does the phenomenon have a name, and can anyone offer an explanation for it?
Yours faithfully,
IAN MCCOUBREY,
57 Greenwood,
Walthers Ash,
High Wycombe,
Buckinghamshire.
September 17.

I think he owes me an apology. Thanks to the lynch-mob atmosphere, the visit of Mr Le Pen has been cancelled. He will be deprived of the opportunity to put his views at first hand, and the people of this country of hearing them. I think this derogates from the attitudes which are as much a part of democracy as are our institutions.

Yours sincerely,
ALFRED SHERMAN,
Policy Search,
14 Tuford Street, SW1.
September 22.

Left right behind

From Mr Richard Hopps
Sir, Mr David Ealey (September 22) seeks a definition of progressive leftism. Perhaps an acronym can help him. Soft left tends to be "socialistic", broad left "social-scientific", hard left "obdurate", far left "fundamental", and extreme left "fruitcakes". In future Mr Ealey has just to think of the left and scoff!

Yours faithfully,
RICHARD HOPPS,
33 Russell Avenue,
Wollaton, Nottingham.
September 22.

Britain's role in space agency

From Mr John Wilkinson, MP for Ruislip-Northwood (Conservative)
Sir, May I congratulate you on the clear and forthright way in which you have reported the apparent confusion and lack of a clear British policy towards space reports, September 17 and 18).

The European Space Agency will take crucial decisions in November about the future of Europe's long-term space programme and confirm participation in its principal elements, such as the Ariane 5 launcher, the Hermes reusable manned vehicle, the Columbus space station module and other key projects.

Without the strategic vision of successive French governments who have provided the main Ariane rockets, Europe would not possess an independent satellite launch capacity and no immediate prospect of an autonomous manned space programme.

It is galling for those who take pride in the leading role which the UK has historically played in the field of aerospace, that this country's policy-makers should appear so pusillanimous over space. British doubts about the strategic importance and commercial

potential of space technology are not shared by the USA, USSR, Japan, India, China, France, Italy and West Germany.

It would be a tragedy if the laudable decision to establish a British National Space Centre to coordinate the UK's space efforts and the genius of the British designers of the Hotel (horizontal take-off and landing) space vehicle were negated by official myopia and lack of purpose.

Does this country have to be shamed and cajoled by its European partners into playing a worthy role in a field of such technical importance and long-term benefit to the future of mankind?
Yours faithfully,
JOHN WILKINSON (Chairman, Space Sub-committee, Parliamentary Assembly, Council of Europe),
House of Commons,
September 21.



ON THIS DAY

SEPTEMBER 28 1944

On September 17, 6,500 men of the 1st Airborne Division, not counting several hundred glider pilots, were dropped at Arnhem, in Holland, with the object of securing a bridgehead over the lower Rhine. Some 2,000 were estimated to have returned 10 days later, leaving 1,200 wounded behind.

TWO-HOUR WAIT ON RHINE PASSAGE TO THE SOUTH ENEMY LIVES CROSSED IN GROUPS

The following message was dispatched on Tuesday from a correspondent of the combined British Press with the Arnhem airborne force: —

This is the end. The most tragic and glorious battle of the war is over and the survivors of this British airborne force can sleep soundly for the first time in eight days — and nights. Orders came to us on Monday to break out from our present encampment of Arnhem, cross the Rhine and join up with the Second Army on the south bank.

Our commander decided against a concerted assault on the Germans round us. Instead the plan was to split into little groups, 10 to 20 strong, setting out along different routes at two-minute intervals, which would simply walk through the German lines in the dark. Patrols went out earlier tying bits of white parachute tape to trees to mark the way. To hinder the Germans waking up to what was happening, Second Army guns laid down a battering box barrage all the afternoon.

Somewhat went round distributing little packets of sulphur and morphine. We tore up blankets and wrapped them round our heads to muffle the sound of our feet on the ground. As dawn came, the German lines were still unbreached. We had to make our way by compass, due south until we reached the river.

Our major is an old hand. He led the way, and linked our party together by getting every one to hold the tail of the parachute's snook of the man in front of him, so our infiltrating column had an absurd resemblance to some children's game.

IN THE HALF LIGHT

It was half light, with the glow of fires from burning houses around, when we set out. We were lucky; we went through a regulated snook pocket without hearing a shot except for a stray sniper's bullet. Another group met a machine-gun with a fixed line of fire across their path. Another had to silence a bunch of Germans with a burst of Sten fire and hand grenades. Another had to pause while a German finished his evening stroll across their pathway.

The worst part was waiting two hours by the riverside till our turn came for assault boats to ferry us across. The Germans if not yet definitely suspicious, were inquisitive, they kept on sending up flares and it was vital to be flat and motionless. In our best queue we lay flat and shivering on a soaking field with cold rain drizzling down. Occasionally machine-guns scattered out and bullets tweaked through the grass.

We were lucky again, our actual crossing was quiet, but soon after it seemed that the Germans had guessed what was going on because they mortared and shelled heavily along the shallow river banks. One soldier in the next field was hit and called out for help. Men whose turn for a place in the boats had come after hours of waiting insisted on staying under fire a little longer so that the wounded could go first. Any wounded left behind, of course, became automatically prisoners of war, so many sick and limping left their beds to take a chance with the escape route, making their way to the river.

And so this epic stand of the British airborne soldiers ended as it had begun — with honour, with high courage, with selfless sacrifice.

Check mate

From Mr V. A.C. Borge
Sir, The advertisement on page 5 of your issue for September 22 presents an exact replica — even down to the purely decorative buttons at chest level — of a suit made for me, and paid for by my father, just under 60 years ago by H. Walker & Son, 47 Albermarle Street, W1. The familiar cloth was then known as "Prince of Wales" check.

It is strange that the social changes of two generations such as nudity on holiday beaches and the elimination of domestic staff seem not to have affected the formality of the young Londoner. My suit, incidentally, cost 10 guineas, which makes the new version (£175) a bargain.
Yours faithfully,
V. A.C. BERGE,
The White House,
Husborne Crawley,
Bedford.
September 22.

War games

From Mrs Cherry Robinson
Sir, Readers may be interested to learn of an interesting mix of new technology and ancient craft. I recently caught my seven-year-old son using my microwave oven to harden his conkers before combat!
Yours faithfully,
CHERRY ROBINSON,
6 Freemans Close,
Stoke Poges, Buckinghamshire.
September 22.

MONDAY PAGE

Sons and brothers

Today the mother of Simon Hayward leaves for her son's appeal against a drugs conviction. She talked to Catherine Bennett about love and loyalty

The prospect, upon entering Hazel Hayward's house in Knightsbridge, is of Simon Hayward. He is ensconced, in uniform, opposite the front door, he grins at you from the desk top; his portrait in pastels dominates the drawing room. Scattered beneath him are a score of lesser relations, drinking wine or wearing swimsuits inside the little silver frame in which the upper middle classes like to enclose their families.

Mrs Hayward, a slight, agitated woman in a tweed suit, picks up a photograph of her daughter-in-law, Chantal. She died in suspicious circumstances from a drug overdose this spring, three days after she was warned to leave the country. Next to her is Tarik, Chantal's son, who was sent away last week after more mysterious threats. Then there is Christopher, Chantal's husband and Simon's older brother, although you have to search for the small photograph among the knick-knacks. "He's turned with his face to the wall at this time," Mrs Hayward said.

Even so, she would dearly like to see her eldest son, and recently broadcast a radio appeal for him to come forward. Christopher Hayward, who is also being sought by Interpol, is one of the few people who might be able to explain why his brother was found in March, driving a car containing 123lb of Moroccan hashish. Throughout the trial that led to a five-year prison sentence in August for drug smuggling, Captain Hayward maintained that he had no knowledge of the drugs hidden inside the chassis of Christopher's Jaguar. Hayward's appeal against his conviction opens tomorrow and today Mrs Hayward flies to Sweden still at sea of Simon's innocence as she was in March, when he told her he knew nothing. "He's totally anti-drugs. You don't change that sort of thing overnight, and he's awfully trustworthy, and courageous, and honourable, and all those things."

Despite her distracted, occasionally frantic air, Mrs Hayward's passionate support is perhaps one of the strongest parts of Hayward's defence, better even than the list of army officers, MPs, and friends of the Royal family who have already lent their names to his cause.

In Mrs Hayward's small front room in an expensive terraced street behind Peter Jones, the many oddities in Hayward's case are translated into



A shrike of a kind: Mrs Hayward, alone with her thoughts and memories

'Simon is totally anti-drugs... he is awfully trustworthy and courageous and honourable'

acts of helpfulness, honesty, high-spiritedness - all the sterling qualities public schoolboys are brought up to have. Why would he suddenly agree to make the long drive from Ibiza to Sweden? "It doesn't seem odd to me at all," Mrs Hayward said, with a bright laugh. "I would have done it myself if I'd been asked."

Whatever the circumstantial evidence against him, nothing in Hayward's past has yet pointed to duplicity or recklessness. Since his father died 15 years ago, Simon Hayward has apparently been a model son. Although he enjoyed the flashier army sports - sailing, white-

water rafting, skiing - and captained the Army's crest team, he sounds if anything, a slightly dull young man, who also liked to fall asleep in front of the television; whose first ambition had been to become an estate agent.

When Simon joined the Guards and came to embody the wonderful son in the photographs, Christopher was away. He appeared only occasionally - to announce that he had married, moved to Ibiza, become a follower of the Bhagwan Shree Rajneesh. "I think because Simon realized what a disappointment Christopher was, he almost bent over backwards to conform," said Mrs

Hayward, attempting to explain the differences between her two eldest sons.

"Perhaps we expected a great deal of Christopher being our first son, and maybe he realized he couldn't perform. We really tried to mould him into our way of life and he totally resented it." For the last 15 years she has seen little of him. "Perhaps we made mistakes," she said - but there was no point in dwelling on it. "Every parent knows that mistakes are profound in the bringing up of children... what is right for one is not right for another, but Christopher always tended to bend with the wind, he would always take the easy route, and wait for the wind to pass and then spring up again."

Now, although she clearly longs to believe him innocent, Mrs Hayward does not attempt to argue his case. "It looks pretty black, doesn't it," she said, rather less brightly than usual. Despite all the evidence against Christopher she will not denounce him outright.

Would she still be so forgiving if he were proved to have betrayed his own

'Christopher is turned with his face to the wall at this time'

brother? "It would be hard," said Mrs Hayward, "because Simon has been a wonderful son to me, but I would try. Sometimes one has to support the weak rather than the strong; perhaps I don't approve of his way of life, or what he does, but I'm his mother, and I love him just the same."

Mrs Hayward's voice appears to be permanently on the verge of cracking. As the clipped messages of stoicism, loyalty and maternal love resound around the drawing room, you wonder who is supporting Mrs Hayward. "It's friends and family, most people have been wonderfully supportive."

But there have been rebuffs, she prefers to call them "incidents", and some clients have withdrawn their custom from her estate agency. Mrs Hayward dismisses them with dignity. She is rather less composed when she describes the three men who in the last week have threatened her outside her front door in terms such as: "shut your mouth or we'll kill your family." Of them she says: "Of course one thinks they are cranks, but it sort of gets to you."

She is mildly shocked by the suggestion that anything in her background could have prepared her for events like these. "Even my husband dying, much as I loved him, it was irreversible - this, I feel, has all been some ghastly mistake." Last week, for the first time since March, she felt too upset to work. "I haven't been very impressive this week," she said, rather apologetically. "I have to be strong for Simon's sake. If I gave in now, what would he think of me?"

©Times Newspapers Ltd 1987

Law and order for tearaway toddlers

Whether or not the tales of "tearaway" Prince William being banned from the Braemar Highland Games are to be believed when only a little while earlier his exemplary behaviour at a long church service was making headlines, discipline no longer appears to be a dirty word in the modern parents' vocabulary.

Although a recent survey for Nestlé's Milky Bar suggested many children are so undisciplined that they "can get away with anything", a new interest in good behaviour seems to be rippling through the nation's nurseries. But how does the loving parent spare the rod and raise an unspoiled child?

Prince William's quiet endurance in church was said to have been encouraged by a new regime which requires him to sit still for half an hour every day. Child psychiatrist Dr John Pearce, author of the recently published *The Kids Work Out Guide for Parents*, declared this apparently Victorian concept a "brilliant idea" for any child. "All children should do it - after all, you have to learn to sit still in order to learn to read."

The Americans go one step further, with a philosophy called Time Out, now filtering through to some British health authorities. Printed guidelines for desperate parents explain that Time Out "involves placing your child on a chair for a short period of time following the occurrence of any unacceptable behaviour. The place for Time Out should be dull, such as the hallway, but not dark, scary or dangerous."

A kitchen timer should then be set according to the child's age (three minutes for a three-year-old, although children over five years should have no longer than five minutes). When the pinger goes, the culprit is allowed to get down and should be asked if he wishes to repeat the naughty behaviour. If he declines, you should then "continue the day with a clean slate". If your offspring vaults off the chair before the pinger rings, you should administer "one hard spank on the bottom", reset the timer, and make him repeat the whole performance.

Twenty years ago this idea

Nursery discipline is making a comeback - and it's not just William who is having to sit still



Taking time out: royal rebel William learning new rules

would have horrified most parents. Many of today's families will probably be shocked, too. But Dr Pearce believes Time Out can be effective, although he dislikes the name ("too reminiscent of a padded cell"). He also stresses that it must be tailored to an individual child's needs. "Sometimes merely sending a child up to his room is adequate; the punishment element is in the child feeling upset as he stomps up the stairs."

Not all experts are as convinced by the re-emergence of parent power, or by its effectiveness. Penelope Leach, author of *Baby & Child*, curtly dismisses Time Out as an "American passion for writing things down", and

demands to know what sort of two-year-old would sit still passively. "I'm not sure whether discipline is actually coming back into fashion but I think there's now a greater understanding of it," she says. "The whole point of discipline is that it should teach children to act in a socially acceptable manner."

Ideally, says Leach, parents should teach such behaviour by praising children's good points, rather than concentrating on their misdemeanours. "The mistake we all make is giving children more attention when they're being difficult than when they're being good. That's why it's the whining toddler in the supermarket who's given a bag of crisps rather than the well-behaved one. If we're nice to our offspring when they're nice, they'll improve."

According to Dr Penny Stanway, co-author of *The Baby & Child Book* and mother of three, parents do want to impose discipline, but do not know how to set about it. Making clear house rules is one of her suggestions ("No, you can't leave the table without permission"). She also supports the use of "you" and "I" messages. "A 'you' message concentrates on the child. To say 'You are impossible' merely belittles them. Much better to say something like: 'When you behave like that, it gives me a headache' or 'I feel very upset'."

Punishment such as withdrawing benefits, adds Dr Stanway, is essential although only if performed in the right way. "The danger with smacking is that it's often done in desperation as well as too often, which can lead to child abuse."

But the first step for any parent, she believes, is learning the difference between discipline (training and guiding) and punishment (dishing out a nasty experience). "Discipline is rather like being with your child as you go up a dangerous mountain path. Instead of shouting at him as he falls, you lovingly guide him so he gets a sure footing."

Jane Bidder

©Times Newspapers Ltd 1987

The Kids Work Out Guide for Parents by Dr John Pearce (Thorsons, £4.99).

TOMORROW

This winter's best tale is the short swing coat - all swagger and leg and generous folds, writes Liz Smith, and cropped to precision an inch above the knee.



Old Habitats die hard

Lifestyle junkies everywhere were looking to Mr Tony Clegg of the Mountleigh property group to make their addiction a thing of the past.

Mr Clegg has just abandoned a £1.8 billion bid to buy Sir Terence Conran's retailing empire. He has a face like a piece of slowly melting granite and the look of a man who prefers a Dralon-covered recliner armchair to something classical in black leather and moulded rosewood.

A takeover by Mr Clegg would have saved me from my obsession with the stylish, which has now gone beyond a joke. The gravity of my situation became clear when I was whisked off to a romantic tryst in a country hotel and burst into tears because the patterned carpet climbed up the side of the bath and the bedroom had a chandelier which wasn't 17th century.

I had to be taken straight home again to be calmed down by the sight of my Conran table, patchwork bedspread and amusing bits of pottery made by a very thin man with a beard who lives in Shropshire.

There is worse to come when I was sent the proofs of Bernard Levin's forthcoming book *To the End of the Rhine*, published by Cape on October 15 at £12.95. I skipped all the instructive bits about music and cathedrals and turned straight to the photographs of the author. I then started to criticize one of his sweaters with such vehemence that the owner of the sweater says that in future he will communicate with me only through his solicitors, which will make it very difficult to chat.

Worse still: I went to see *Pacific Overtures*, the Sondheim musical set in Japan, and I spent the whole evening wondering how I would look in a kimono and whether the dramatic screens that furnished the set would make a statement in my own drawing-room. Don't ask me what the lyrics were like.



With Mr Clegg in charge of High Street retailing, I foresee the day when you would not feel discomforted if a man came to take you out to lunch wearing a wrinkle-free Dacron safari shirt instead of the currently obligatory crushed Armani jacket.

My friend Susan, who is a bit of a lifestyle expert herself, having written books on dried flower arrangements and able to find her way around the new Katharine Hammett shop blindfold, says that she wouldn't feel too disheartened about a possible change in the way we live now. Lifestyle is becoming a bit passé and it might be quite amusing to wear pale blue Crimplene, bone up on a hundred ways with Fablon and learn how to make a Black Forest gâteau. It would be nice to choose fabric for chairs and curtains with-

out getting neurotic about whether they belonged to the same colour family. It would dispel anxiety to be able to keep on permanent display the china shepherdess with the tiered net skirt instead of having to remember to bring it out whenever the donor, your favourite great-aunt, comes to tea.

I would like to admit freely that I don't know the exact meaning of state-of-the-art or neo-vernacular and that I prefer mashed potato to mange-touts.

Having a lifestyle is such hard work that I haven't had time to have a life for years. I was looking (as it turned out, in vain) to Mr Clegg, last photographed wearing a suit with too broad a stripe and a shirt with too wide a collar-spread, to change my whole way of being.

If they got their act together, they would have a fax as impressive as ours.



Our fax machine is the world's fastest fax machine. In fact, it's so fast that we've decided not to name it. However, despite our gentlemanly act of name-dropping, we decided to drop them in it, by listing one or two of our new K190's features that have the competition at sixes and sevens:

- 16 one-touch auto-dial, 16 two-digit auto-dial, auto redial (up to three times), B4 originals with auto reduction, error detection, report, journal, auto cutter, 10 document auto-feed, auto contrast and compact size - it takes up less space than an A4 sheet.
- And if the kind of unbeatable value the K190 represents isn't enough to get the competition calling us names, just wait till they see the mega-featured K290 and K390.
- Our range also has the added advantage of our Fax Advisory Service and, we believe, the best customer support network in the business. Something we suspect our four-bit rivals might find rather useful.

The all new K190 fax machine at just **£1890**

To: Konica Business Machines (UK) Ltd, 6 Miles Gray Road, Basildon, Essex SS14 3AR. Tel: (0268) 27872. Fax: (0268) 26030. Please send me further information on the world's first upright fax.

Name _____ Position _____

Company/Address _____

Tel _____

Konica U-Bix

KONICA BUSINESS MACHINES

Call Konica first.

SEEING IS A COLD WET NOSE



Guide Dogs for the Blind have 6,000 wet noses. The Blind need thousands more!

The advertisement is all about seeing and how you can help. The Association needs your contributions towards breeding, training and maintaining more Guide Dogs. Every donation will be devoted to giving the blind the eyes they need. Eyes with a cold wet nose!

These are some ways in which you can put your money to good use:

- £5 helps to keep a guide dog for a week.
- £20 pays for his leash, collar and chain.
- £25 is the cost of the harness.
- £1000 sponsors a guide dog.

Please fill in the coupon below to provide more eyes with a cold wet nose for the blind

THE GUIDE DOGS FOR THE BLIND ASSOCIATION, ALEXANDRIA HOUSE, 5 PARK STREET, WIMBORNE, Dorset DT9 7LH. TEL: 01258 655711

☐ Enclosed my donation for £ _____ ☐ Please send more information about your work

☐ Several copies of magazine ☐ Please change my Address/Post Code to _____

Employment of Card _____

Name _____

Address _____

THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN



BOOKING KEY
★ Seats available
★ Returns only
(D) Access for disabled

THEATRE

★ **ALLO, ALLO:** Return of last year's stage version of the TV show. Prices of Whites Theatre, Coventry Street, W1 (01-539 5987). Tube: Piccadilly Circus. Mon-Thurs 8-10.15pm, Fri and Sat 8.45-11pm, mat 2.30-5.15pm, Sat 2.30-5.15pm, £7.50-£14.

★ **THE ART OF SUCCESS:** Michael Keaton as Hogarth in Nick Dear's excellent play about art, ambition and conscience. A transfer from Stratford. Barbican Theatre, Barbican Centre, EC2 (01-539 5987). Tube: Barbican/Moorgate/St Paul's. 7.30-10pm, £7.50 (D).

★ **BEYOND REASONABLE DOUBT:** Frank Finlay, Wendy Craig and others in Jeffrey Archer's courtroom drama. Queen's Theatre, Shaftesbury Avenue, W1 (01-734 1169). Tube: Piccadilly Circus. Mon-Fri 8-10.15pm, Sat 8.30-10.45pm, mat 2.30-5.15pm and Sat 5-7.15pm, £5-£13.50.

★ **BLUES IN THE NIGHT:** Return of hit blues about Carol Wood. Dobby Bishop and Maria Friedman sing their hearts out in a sleazy Chicago hotel. Piccadilly Theatre, Denham Street, W1 (01-437 4506). Tube: Piccadilly Circus. Mon-Thurs 8-10.30pm, Fri and Sat 8-11pm, mat 2.30-5.15pm, £5-£10.50.

★ **BRIGHTON BEACH MEMOIRS:** Neil Simon's vivid recreation of a Brooklyn childhood. Waves of emotion. Julie Covington joins the cast in an NT transfer. Aldwych Theatre, Aldwych, WC2 (01-539 5404, or 01-573 6233). Tube: Holborn. Mon-Fri 7.30-9.45pm, Sat 8.30-10.45pm, mat 2.30-5.15pm and Sat 5-7.15pm, £5.50-£19.50.

★ **DEFINITELY THE BANANAS:** John Moffat and Heather Canning in clever play about the nice middle-classes by Martin Crimp. Directed by Alec McCowen. Orange Tree Theatre, 45 Kiev Road, Richmond (01-940 3833). Tube: Richmond/Moortown. Sat 8-10pm, mat 5-7pm, £2.50-£5.

★ **DIARY OF A SCOMBORIE:** The private life of Joe Orton: funny, clever, painful and rough. Boulevard Theatre, Walker Court, Brewer Street, W1 (01-437 2861). Tube: Piccadilly Circus. Mon-Sat 7.30-9.30pm, £5.50-£10.50.

★ **FOLLIES:** Sondheim's musical, in London at last, has Diane Riggs and Julia McKenzie leading a starry cast. Shaftesbury Theatre, Shaftesbury Avenue, WC2 (01-578 5599). Tube: Holborn/Tottenham Court Road. Mon-Sat 7.45-10.15pm, mat 2.30-5.30pm, £5.50-£10.50.

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **GROUCHO: A LIFE IN REVIEW:** Frank Farrant in musical entertainment about the man with the cork moustache. Comedy Theatre, Parson Street, SW1 (01-539 2578). Tube: Piccadilly Circus. Mon-Sat 8-10.10pm, mat 2.30-5.10pm and Sat 5-7.10pm, £4-£12.50 (D).

★ **HIGH SOCIETY:** The show of the film. Stoked with extra Cole Porter. Good performances. Victoria Palace Theatre, Victoria Street, SW1 (01-834 1317). Tube: Victoria. Mon-Fri 7.45-10.15pm, Sat 8.15-10.45pm, mat 2.30-5.30pm and Sat 4.45-7.15pm, £7.50-£18.50 (D).

★ **KISS ME KATE:** After its national tour, this production is now in town with Paul Jones and Nicholas McAuliffe. Old Vic Theatre, Waterloo Road, SE1 (01-539 7616). Tube: Waterloo. Mon-Fri 7.30-10.15pm, Sat 8.15-10.35pm, mat 2.30-5.20pm and Sat 4.50pm, £8-£19.

★ **MELON:** New Simon Gray play stars Alan Bates as a glittering publisher imploding with sexual jealousy. Haymarket Theatre, Haymarket, SW1 (01-539 9832). Tube: Piccadilly Circus. Mon-Sat 8-10.15pm, mat 2.30-5.30pm, £4-£14.50.

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LONG RUNNERS:** The Business Of Murder: Mayfair Theatre (01-629 3036). ★ Cate: New London Theatre (01-405 0072, or 01-404 0073). ★ Chess: Prince of Wales Theatre (01-734 8951). ★ 42nd Street: Drury Lane Theatre Royal (01-539 5108/9). ★ Last Laughter: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ Me And My Girl: Adelphi Theatre (01-539 6111, or 01-539 1171). ★ The Mousetrap: The Theatre (01-539 1443). ★ The Phantom of the Opera: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244). ★ The Firm: For Your Wife: Criterion Theatre (01-539 3216). ★ Starlight: The Theatre (01-539 2244).

★ **OUT OF TOWN**
★ **LEATHERHEAD:** Party Place: New Richard Harris comedy with Peggy Mount nosing in on her upcountry-mob, party-giving neighbour. Thordmike Theatre, Church Street (01-537 3777). Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat 2.30pm, £5-£7.25 (D).

★ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company: well worth seeing. Warehouse Theatre, 62 Dingo Avenue, Croydon (01-880 4060). BR Station: East Croydon. Tues-Sat 8-10.30pm, mat 2.30-5.15pm, £2.75-£4.75.

★ **PORTFOLIO:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Mrs. Matthews Smith and Cecil Beaton). Savoy Theatre, The Strand, WC2 (01-539 5858). Tube: Charing Cross. Mon-Sat 8-10.15pm, mat 2.30-5.15pm and Sat 5-7.15pm, £2-£13 (D).

★ **LEICESTER:** A Summer and Smoke: Frances Barber in major revival of early Tennessee Williams. Haymarket Theatre, Belgrave Gate (0333 539757). Mon-Sat 7.30pm, £4-£7.50 (D).

★ **MANCHESTER:** Don Carlos: Ian McKellen plays Philip of Spain in Schiller's drama of love and politics. Royal Exchange Theatre, Cross Street (061 533 9533). Mon-Thurs 7.30pm, Fri and Sat 8pm, £2.50-£5.50 (D).

★ **SCARBOROUGH:** A Hecate: Towards Premier of Alan Ayckbourn's 34th play. Stephen Joseph Theatre-in-the-Road, Scarborough (0723 5054). Tonight 8-10.15pm, £4.50 (D).

★ **FILMS**
★ **Also on national release**
★ **Advance booking possible**
★ **LA BAMBA (15):** Conventional biography of the Mexican-American rock legend Ritchie Valens, dead at 17. Directed by Luis Valdez (90 min). Cannon Haymarket (01-539 1527). Progs 3.30, 6.00, 8.30.

★ **THE BIG EASY (15):** Uncertain mixture of sex comedy and police thriller, with Dennis Quaid and Ellen Barkin. Directed by Jim McBride (95 min). Cannon Fulham Road (01-570 2630). Progs 2.15, 5.15, 8.15. Cannon Oxford Street (01-539 0510). Progs 1.45, 3.55, 6.10, 8.25. Cannon West End (01-539 0781). Progs 2.00, 4.15, 6.30, 8.45.

★ **BLACK WIDOW (15):** A homicidal psychopath kills several wealthy husbands and is investigated by the Justice Department. With Richard Gere (played by David Warner) (114 min). Cannon Pantons Street (01-539 0631). Progs 2.30, 5.00, 7.25, 10.00 (D).

★ **BUSINESS AS USUAL (PG):** Serious-minded British drama about sexual discrimination in a Liverpool dress shop, where Glenda Jackson is assistant manager. A first feature for writer-director Liza-Ann Bennett with John Thaw, Cathy Tyson (94 min). Cannon Pantons Street (01-539 0631). Progs 2.15, 4.25, 6.30, 8.40.

★ **FULL METAL JACKET (14):** Stanley Kubrick's meditation on the horrors of war, set in Vietnam. Directed by Stanley Kubrick (116 min). Cannon Fulham Road (01-570 2630). Progs 2.10, 5.10, 8.20. Cannon Oxford Street (01-539 0510). Progs 1.10, 3.25, 5.50, 8.15. Cannon Fulham Road (01-570 2630). Progs 2.10, 5.10, 8.20.

★ **THE GOOD VIBE (14):** Australian tale of bored wife obsessed with a powerful womanizer. With Richard Gere, Bryan Brown, Sam Neill, directed by John Cameron (94 min). Cannon Tottenham Court Road (01-539 6149). Progs 1.45, 4.00, 6.15, 8.30.

★ **HELLRAISER (18):** Full-blooded British horror film, written and directed by Clive Barker from his own novel about a decomposed corpse coming to life to eat his way back to the living (100 min). Cannon Royal (01-539 5815). Progs 1.40, 3.55, 6.10, 8.25, 11.15 (D). Cannon Fulham Road (01-570 2630). Progs 1.15, 3.30, 5.45, 8.10, 11.15. Cannon Oxford Street (01-539 0510). Progs 2.15, 4.20, 6.35, 8.50, 11.15.

★ **HOPE AND GLORY (15):** John Boorman's autobiographical account of an ordinary family living through the extraordinary days of the London blitz. Vivid, anecdotal, with Sebastian Rice-Edwards and Sami Davis (113 min). Cannon London (01-53

Last family walk before the long goodbye

Information supplied by London Weather Centre

Executive Editor
Kenneth Fleet

STOCK MARKET
(Change on week)

FT 30 Share

1831.6 (-1.5)

FT-SE 100

2342.6 (+14.3)

Bargains

47178 (40276)

USM (Datastream)

217.79 (+0.74)

THE POUND
(Change on week)

US dollar

1.6420 (-0.0145)

W. German mark

2.9893 (+0.0001)

Trade-weighted

73.0 (-0.3)

US NOTEBOOK

Pessimism
deepens
in bond
market

From Maxwell Newton

New York

The underlying pressure on the dollar has not abated, despite the appearance of stability.

The indicators of pressure are the continuing depressed conditions in the US bond market and the relative buoyancy of Treasury bill prices, the latter because of foreign central bank purchases of dollars. Perhaps as much as two-thirds of the US current account balance of payments deficit is still being financed by foreign central banks.

Fear hit bonds on Thursday on the news that the Bank of Japan may tighten Japanese monetary policy, to forestall inflation there. If Japan were tightening, could its client do less? This only added to the concern injected into the already-staggering bond market by the news that August consumer prices rose a worrying 0.5 per cent. The bond market, battered by inflation fears and the increasing reluctance of foreigners to buy medium and long-term US debt, was unable to take much of a balanced view of this news - or of any other.

Most of the increase in consumer prices was due to a rise in energy prices and housing costs (partly due to the rise in interest rates) that were very unlikely to be sustained. But that did not count. In its present craven mood the bond market looks mainly to the headlines, scrutinizing bad news and sceptical of good news.

Higher interest rates are having an impact. Housing starts in August fell to their lowest level since April 1983. There was also a downward trend in durable goods orders, an unexpected sharp drop that seemed to raise doubts about the durability of the jump in export volume. In the second 10-day selling period of September, car sales, temporarily boosted by the makers' incentive programmes, plunged. Sales were off 40 to 50 per cent from a year earlier.

The American consumer is fighting to maintain any growth of real spending in the face of zero growth in real personal incomes since the end of last year. And the "Greenspan Fed" has turned out to be quite aggressive in raising short-term interest rates to support the dollar.

Perhaps the heightened awareness of a crisis that this has engendered was behind Congress's decision to make some sort of "Gramm-Rudman fix" last week, with the object of holding the fiscal 1988 Federal Budget deficit about where the greatly-reduced fiscal 1987 will turn out.

The budget deficit was dismissed by the supply-siders in Washington as of no account in the years of rising deficits and falling interest rates, from 1981 to 1986. But the emergence of an unprecedented balance of payments deficit has invalidated this complacency.

During most of this year, "consensus" forecasters have assumed the US would escape pretty much scot-free from the payments crisis. Export volume would soar and imports would decline due to the benefits of the devaluation.

Now there is far less confidence in such a painless outcome. Recession is being openly canvassed as a necessary part of the adjustment process.

As the gloom deepens in the fixed-income markets, the stock market's boom is looking more unseemly, less relevant to the true condition of the world's largest net debtor.

Analysis 28 Econ View 27
Gilt-Edged 36 (in Daily 27
Third Market 36 (in Times 29
Co News 26 (in Sun Times 29
Foreign Exch 26 (in Share Prices 30

Benlox plans to list demerged Conran retail group on SE

£2bn bid for Storehouse

By Joe Joseph

Sir Terence Conran's Storehouse retail chain, which only last Thursday saw off a £1.8 billion takeover bid from the Mountleigh property group, was back in the firing line yesterday when Benlox Holdings, a small engineering and investment dealing company, offered £2.04 billion in its own shares for the business.

Benlox, capitalized at less than £45 million, wants to demerge Storehouse - which includes British Home Stores, Habitat, Mothercare and Richards shops - into specialist retail chains. It will then apply to list the demerged Storehouse companies on the Stock Exchange.

Benlox is performing a similar dissection on Noltan after winning control of the mini-conglomerate in July for a more modest £18 million.

Mr Andrew Millar, chairman of Benlox, said yesterday: "There will be some who will call it cheeky, but there will be others who will say that this is what needs to be done to Storehouse. Benlox's offer is not a disguised asset strip or any form of disguised reverse takeover. The thrust of our offer is that only by demerging Storehouse into independent, autonomous chains will shareholders accrue the full benefits of Storehouse."

The terms of Benlox's offer are 11 of its own shares for every two of its target's, with no cash alternative. Benlox owns less than 1 per cent of Storehouse's shares through a subsidiary.

Its offer terms value each Storehouse share at 501p,

Sir Terence, who first heard of the bid when Mr Millar telephoned him at home yesterday, said: "My immediate reaction is disbelief that anything like this can be allowed to happen in this world. It really is very bad news for the City when a company capitalized at barely £45 million can behave so irresponsibly. Perhaps the Government would like to get around to thinking about it."

"It can't be welcomed by the shareholders and it certainly isn't welcomed by the employees. If the shareholders want their company broken up, it is the responsibility of the board to do it, not some small property entrepreneur."

"At least Mountleigh was offering cash and had taken the trouble to get its bid underwritten. Mr Millar is basically bidding for us with our own shares. What he is putting at risk are his own shares, which are of infinitesimal value."

The biggest single shareholder in Benlox is Dr Ashraf Marwan, the Egyptian financier and a son-in-law of the late President Nasser of Egypt, with about 24 per cent. Dr Marwan, who is not in Britain at present, has cropped up indirectly in a number of British takeover bids, including Fleet Holdings and House of Fraser.

Ifconcor, Earl, the mini corporate-finance operation that has made a name as a demerger specialist, is advising Benlox.

compared with a closing price on Friday of 350p and with the 445p a share cash offer from Mr Tony Clegg's Mountleigh group.

Mr Millar said: "This is a very full offer. It should not be viewed as a kind of whirl in the market. We expect Sir Terence to view it with respect."

He conceded Storehouse was "a large meal for a company the size of Benlox. But whether one does a £20 million demerger or a £2 billion demerger, the tenets and discipline are the same."

"I think demergers will become more rather than less prevalent in the years ahead. I think it is a very tax-efficient way for shareholders to realize what is otherwise a languishing investment."

When Cable and Wireless is cleared to tackle the Japanese telecommunications market this week as part of International Digital Communications Inc (IDC), it will provide a textbook study of how to crack the Japanese market.

Only days before the group's licence application is sent to the Ministry of Post and Telecommunications, attempts are still being made to discredit and cast doubt on the viability of allowing foreign participation in a deregulated telecommunications market.

Last week, an official at the Ministry of International Trade and Industry revived the notion that there would not be enough business to go around.

The long months when the negotiations appeared to be going nowhere and when there

were voices in Britain calling on C&W to moderate its demands were an essential organic process of the foreigners learning to know the Japanese and vice versa.

The internal element powered by Toyota, arguably Japan's most powerful private corporation, which appointed Mr Gentaro Tsuji, its vice-chairman, to chair the new company while raising its stake and cutting back on its share of the rival consortium, swung the balance.

IDC's capital - ¥1.2 billion (£5 million) on the day it was transformed into an operating company - is scheduled to rise to ¥4.8 billion by the end of the year. It will connect Japan with 14 countries and says its changes will be 30 per cent less than Kokusai Den-shin Denwa, its competitor.

Lord Weinstock's General Electric Company, the British electronics group, is understood to have stepped up the pace of its long-running discussions with Plessey, its fellow defence and electronics company, on merging the two rivals' System X telephone exchange businesses.

Such a union has been tipped for some time as a way to cut development costs for the digital exchanges, whose high development costs and production hiccups have been criticized and which have still to make big inroads into the export market.

Plessey confirmed yesterday that talks had been going on, but declined to say whether agreement on a new venture was imminent.

The link-up would not fall foul of the terms of last year's ruling by the Monopolies Commission, which blocked a £1.2 billion bid by GEC for Plessey in August, 1986 on the grounds that a merger would damage competition.

But City analysts and the British telecommunications industry appear to favour a merger of the two companies' telecommunications activities.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.



No newcomer to UK takeover scene: Dr Ashraf Marwan

C&W ringing the changes in Tokyo

From David Watts, Tokyo

When Cable and Wireless is cleared to tackle the Japanese telecommunications market this week as part of International Digital Communications Inc (IDC), it will provide a textbook study of how to crack the Japanese market.

Only days before the group's licence application is sent to the Ministry of Post and Telecommunications, attempts are still being made to discredit and cast doubt on the viability of allowing foreign participation in a deregulated telecommunications market.

Last week, an official at the Ministry of International Trade and Industry revived the notion that there would not be enough business to go around.

The long months when the negotiations appeared to be going nowhere and when there

were voices in Britain calling on C&W to moderate its demands were an essential organic process of the foreigners learning to know the Japanese and vice versa.

The internal element powered by Toyota, arguably Japan's most powerful private corporation, which appointed Mr Gentaro Tsuji, its vice-chairman, to chair the new company while raising its stake and cutting back on its share of the rival consortium, swung the balance.

IDC's capital - ¥1.2 billion (£5 million) on the day it was transformed into an operating company - is scheduled to rise to ¥4.8 billion by the end of the year. It will connect Japan with 14 countries and says its changes will be 30 per cent less than Kokusai Den-shin Denwa, its competitor.

Lord Weinstock's General Electric Company, the British electronics group, is understood to have stepped up the pace of its long-running discussions with Plessey, its fellow defence and electronics company, on merging the two rivals' System X telephone exchange businesses.

Such a union has been tipped for some time as a way to cut development costs for the digital exchanges, whose high development costs and production hiccups have been criticized and which have still to make big inroads into the export market.

Plessey confirmed yesterday that talks had been going on, but declined to say whether agreement on a new venture was imminent.

The link-up would not fall foul of the terms of last year's ruling by the Monopolies Commission, which blocked a £1.2 billion bid by GEC for Plessey in August, 1986 on the grounds that a merger would damage competition.

But City analysts and the British telecommunications industry appear to favour a merger of the two companies' telecommunications activities.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."

He said confirmation by the Stock Exchange on Friday that Blue Arrow will be included in the FTSE 100 index from Thursday, giving it Alpha status, would also help to lift the level of acceptance.

Mr Berry himself is taking up £8 million of stock under his rights entitlement.

A successful landing today will mark another milestone in the advance of Mr Berry, aged 46, and Blue Arrow, which was worth barely £3 million three years ago. Now worth nearer £1.2 billion, and with 1,800 offices in 32 countries, it has a commanding position in a market worth £35 billion a year.

Mr Nicholas Wells of

County NatWest, the merchant bank which helped to mastermind Blue Arrow's audacious \$1.3 billion (£790 million) takeover of Manpower, a company twice Blue Arrow's size, said yesterday: "I'm expecting a high take-up around the 70 per cent level."

"We're looking to place the rump at a premium to the issue price, leaving the underwriters with nothing."</

GILT-EDGED

Lawson calls the shots despite trade deficit

to secretary of tender board for an amount of
by or through National Bank of Yamen in
State without such bonds will not be considered.
bidder after award of tender.
tender bond for an amount equivalent to 10% of cost
days from date of their submission.
an Refuse

GrandMet in £2m drive to relaunch Rutland real ales

By Edward Townsend, Industrial Correspondent

Grand Metropolitan, which bought out Ruddles 15 months ago in a controversial £14.2 million deal, has announced a £2 million relaunch of Rutland brewer's real ales.

And a second big expansion of the brewery, currently being doubled in size - is under discussion.

Further development of the brewery in the Rutland village of Langham, or even a new Ruddles brewery elsewhere, is understood to be among the options in GrandMet's drive to make Ruddles beer nationally available.

Ruddles is expected to double its profits to about £2 million next year and to £4 million the following year.

GrandMet's latest plans, bringing its total investment in Ruddles since last July to more than £21 million, were announced by Mr Tony Ruddle, the brewery chairman.

More than £1 million has been earmarked for promotion of its County draught beer, "the biggest spend on any premium ale in the market," said Mr Ruddle. The slogan, underlining County's position among real ale drinkers is "Other beers call it Sir".

Another £1 million is being spent on launching Ruddles Best Bitter, the first new cask



All set to brew double profits this year: Tony Ruddle

bitter to be introduced for years. More than 700 pubs in central and eastern England will serve the ale by Christmas and it is expected to displace local brews such as S & P in Norwich and Wilson's Original Bitter in the Midlands.

GrandMet, which owns the Watney Mann & Truman brewers, came under fire from the Campaign for Real Ale for absorbing one of the bastions of draught, cask ale and feared that quality would suffer or the brewery itself close.

"The investments confirm GrandMet's commitment to Ruddles as a free-standing subsidiary and its commitment to the Langham brewery," Mr Ruddle said.

The launch of Best Bitter was "a brilliant bit of marketing understanding by a very large international company".

GrandMet fully understood the "cult beer" marketplace and was pouring resources into Ruddles despite falling sales of traditional bitters.

In the last three years the share of the British beer market captured by ales and stouts has fallen from more than 61 per cent to 56 per cent.

Mr Ruddle said: "When you have a declining market, there are usually a few suppliers who become successful while everybody else goes out of business. The stout market has dropped but Guinness has become stronger. Similarly Ruddles will gain strength from being bigger and better in this declining market."

Ruddles, founded in 1858, sold its own chain of 37 pubs in 1977 to concentrate on supplying other brewers' houses and for the super-market and off-licence trade.

More than £5 million is being invested in the Langham brewery to boost capacity.

Curbs on Chinese lingerie likely

By Colin Narborough

Mr Alan Clark, the Trade Minister, expects the European Commission to give Britain the go-ahead to impose limits on imports of cheap women's underpants from China pouring into Britain.

But the dispute has broken out at a difficult moment. Lord Young, the Trade and Industry Secretary, is scheduled to visit China next month to seek to boost trade between the two countries.

The Government last week sought powers to act against the lingerie imports, after identifying "injury" to British industry caused by the estimated five million pairs of women's underpants entering the country each month.

After a meeting with the Nottingham-based Knitting Industry Federation last Monday, Mr Clark pledged to seek support from Britain's EEC partners "to stop a threatening situation getting worse".

At his request the EEC's Textiles Management Committee met urgently in Brussels to consider a request for Britain to introduce import

Share ownership: US workers lead the way

By Ronald Faux, Employment Affairs Correspondent

As employees and management in the United States spend a week promoting share ownership by workers, Mr Nigel Lawson, the Chancellor, will be asked to consider legislation to help similar schemes in Britain.

Employee Share Ownership Schemes (Esops) have a simplicity and logic worthy of a fable. The theory is: workers with shares in their company have greater loyalty and commitment and will be all the wealthier if the company flourishes. Equally, a company able to raise capital on the commitment of its workers is more likely to succeed.

In Britain, where Esops are approved by Government and the Labour Party, only a few schemes have been set up. Two are operated by Road-Chief and Provincial Bus and four more are planned but Mr Lawson will be handed draft legislation to ease the schemes more readily into the British tax system.

Mr Malcolm Hurston, an adviser to Unity Trust, the

trade union and co-operative financial institution, and to New Bridge Street Consultants, which devised the British model, said new ideas had been included: any surplus on pension funds could be transferred to the credit of employees through Esops and company owners allowed inheritance tax relief where shares were transferred to the scheme.

Esops would be set up by the company establishing a trust, which acquired new or existing shares by borrowing from an outside lender, with the loan guaranteed by the company. The shares would be given to employees tax free. Upon leaving the company, the employee would sell back the shares and there was generally a prohibition on turning shares into cash.

Esops were introduced in America 12 years ago and 10 million workers - more than the made union membership - are involved. They have not spread much beyond the US largely because they were

based upon specific US legislation and it was not clear how the system would fit into the British tax structure.

According to the National Center for Employee Ownership, the average build-up of US shares per worker is about \$31,000 (£19,000) after 10 years - a useful way for the company to raise capital without the shares leaving the factory gate.

But how do trade unions regard this possible threat? Mr Hurston said the US experience had shown that Esops created an additional role for the unions. The Teamsters Union, the largest in the US, developed a plan whereby workers conceded 12.5 per cent of their wages for five years and received 49 per cent of the company's shares.

In Britain, where the white collar unions were gaining an ever-stronger influence within the TUC and unions generally were employing investment advisers as a service to members, the concept of Esops was no longer out of place, he said.

ECONOMIC VIEW

Strict US diet may put dollar back into shape

The meeting of the Group of Seven is like a weightwatchers' club, said Mr Jacob Frenkel, the dynamic new economic counsellor at the International Monetary Fund. If one economy looks as though it is getting a bit out of shape and upsetting the balance, then it needs the moral pressure of the other members of the club to do something about it.

Not before time, it was the US which at the meeting in Washington this weekend, felt the eyes of the rest of the world on it. President Reagan's acceptance on Saturday of the compromised budget bill, presented to him last week by Congress, fixes a target budget deficit for fiscal 1988, beginning on October 1, of \$144 billion (£87.8 billion), about \$15 billion lower than the likely out-turn of the current year. It also projects further reductions in future years.

Whether these targets will be achieved is still far from certain. The original Gramm-Rudman-Hollings Act, of which this is a revised and less ambitious version, is now a dead letter because politically acceptable ways of implementing the projected cuts in the budget deficit could not be found. However, the President's decision not to veto a bill which is likely to put considerable pressure on hitherto sacrosanct areas of the budget such as defence, shows that the spirit is willing, even if the flesh may be weak.

Supported by the US decision, the G7 meeting was able to reaffirm the Louvre accord on exchange rate stability. The finance ministers and central bank governors, said the communiqué, "re-committed themselves to continue to co-operate closely to foster the stability of exchange rates around current levels."

Will the agreement prove durable? As the G7 note, there has been some solid policy development in the direction of reduced imbalances in the world economy since the Louvre accord was signed. The DM5 billion increase in tax cuts for 1988 proposed by the West German government in Paris has, not without difficulty, passed into law. The Japanese have introduced an expansionary package to take effect in the current fiscal year to the end of March. And the US budget deficit for fiscal 1987, is turning out lower than expected.

Whereas the boost in revenue earlier this year was widely thought to be a temporary consequence of transitional provisions in the Reagan tax reform package which would reverse itself after April, revenues have in the event, continued higher.

The result is that the deficit for fiscal 1987 is now expected by the administration to turn out at about \$159 billion compared with a forecast in January of \$174 billion. This is well below last year's peak of \$221 billion. All eyes are now on next year. By promising to enact "Gramm-Rudman II" the US has taken

a step towards reassuring markets that the deficit in 1988 will continue to fall.

The Japanese also made clear at the G7 meeting, that the inflationary stimulus delivered in the current year, would be continued into next year - that is that the base line for next year's budget would, contrary to convention, reflect both the main budget this year and the supplementary budget.

The West Germans offered no additional fiscal measures but they did, like the Japanese, confirm that their monetary policy remains unchanged.

The G7 also thought to draw attention away from the big three by pointedly mentioning the large trade surpluses of some of the newly industrialized countries. They might equally have drawn attention to the surpluses of some of the smaller European countries such as Spain, Switzerland and The Netherlands.

For all this, examination of world economic trends under the framework of periodic surveillance agreed at the Venice summit, continues to show unequivocally that national policies are not compatible over the medium term.

In other words, current account surpluses and deficits on the present scale cannot be sustained without something being forced to give.

There are three possible conclusions. The most optimistic is that all the G7 countries need to do is stick to their present policies and everything will come right in the end. On this hypothesis, the big fall of the dollar in the last 18 months has not had as big an effect on the trade imbalance as it eventually will, because people are not yet convinced that exchange rates have stabilized. The longer stability continues, the sooner people's behaviour will change and trade start to move back towards balance.

A less optimistic view is that it is going to take more than time. Markets will look closely at how stability is achieved, and if exchange rates are only kept where they are by large-scale intervention, then additional policy changes are needed to convince them that the stability is soundly based.

Demand in the surplus countries must grow faster than output, and output must grow at least as fast as potential. At the same time, structural changes are needed, including a reduction in the distortions caused by agricultural subsidies.

If all this does not work, then there will be a further fall in the dollar. The new resolution shown by the US in curbing its appetite for deficit financing makes that a little less likely, but markets will start to be convinced only when words are turned into deeds.

Rodney Lord
Economics Editor

Tupperware to seek quotation in London

By Cliff Feltham

Shares in Tupperware, the kitchen products company, are due to make an appearance on the London stock market.

The parent, the US Premark International, is adding the finishing touches ready for a British listing as part of its plan to create a wider institutional shareholder base throughout Europe.

Premark, with worldwide sales of £1.2 billion, was

British Gas prices 'too high,' say new figures

By David Young, Energy Correspondent

National Utility Services, the monitoring organization which manages energy, telephone and water bills for industrial clients throughout the world, and a constant critic of the British Gas pricing policies, is to announce new figures which will support British industry claims that it is paying too much for gas.

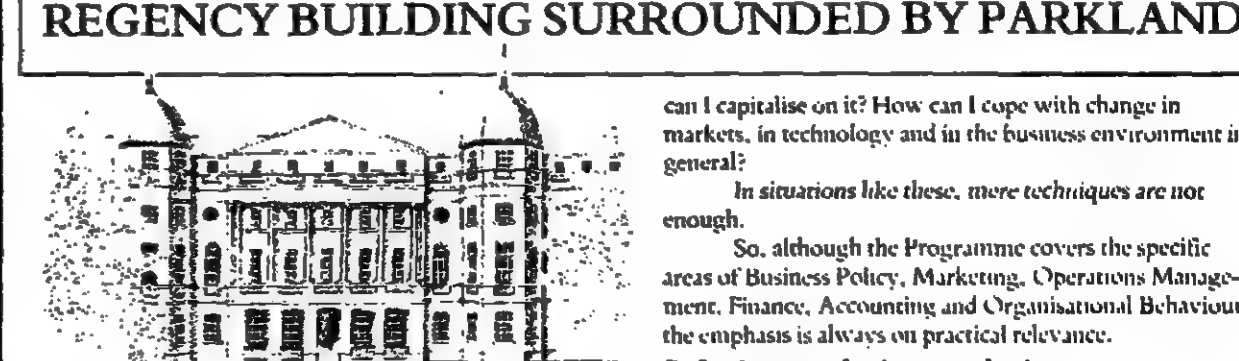
NUS will publish figures tomorrow which show that British industrial consumers are paying an average of 34.2p

a therm compared with 34.1p in France, 30p in Germany, 29.2 in Belgium, 22.3 in Italy and 22.1 in The Netherlands.

The price information - NUS collates it from detailed monitoring of the bills paid by its clients and analysis of tariff structures - is disputed by British Gas.

British Gas is understood to take the view that its contract prices for industrial gas are a matter for confidential negotiation

TWO WEEKS AWAY FROM THE OFFICE, IN A REGENCY BUILDING SURROUNDED BY PARKLAND.



IT'S NO HOLIDAY.

If you're involved in the running of a medium-sized company, time to stop and think is the last thing you can afford, and often exactly what you need.

It can give you the opportunity to review your situation. To analyse any problems you are facing. And to return to tackle them with renewed enthusiasm.

The Continuing Executive Programme at London Business School is designed to give you that thinking time. In 3 residential sessions of two weeks each spread over sixteen months.

It's not a chance to relax. You'll work as hard - and sometimes harder - than you do in your normal business life.

But at the end of each fortnight away, you'll return to your company with something far more permanent than a suntan.

Get away from it all.

Most of our participants have plenty of experience 'in the field'. What they don't have is time for reflection - to consider how best to put that experience to use.

The Continuing Executive Programme gives them the opportunity to re-examine their performance, assess their abilities - and improve on them.

London Business School is situated in a Nash Terrace, on the edge of Regent's Park, London. Because it's far removed from the normal working environment of most participants, it gives them a complete break, which helps to lead to fresh thinking.

And the two week sessions are residential, again helping participants to forget their everyday problems. But two weeks is not long to absorb new philosophies of management.

So in-between sessions participants are expected to study and digest the new ideas, and try to put them into practice in their own working life.

Problems, problems, problems.

Executives do not face marketing problems or finance problems. They have business problems. How can my firm compete successfully against larger ones? Is there any advantage in being smaller, and

A starry night in Georgia

You might not have been aware of it but there was a British invasion at the weekend - on a scale not seen here in Atlanta since Sherman razed the city to the ground during the American Civil War. The attack was planned by Third Market Stock Theme Holding, of Peppermint Park and Coconut Grove fame, which launched its first American Brasserie, by throwing a party on Saturday night for 2,000 of its closest and most famous friends. With Ringo Starr, Bill Wyman and Willie Nelson given a 10 per cent stake between them in the new venture and present on the opening night, success was guaranteed. Flocking to stand alongside them were ageing rocker Jerry Lee Lewis, singers Jermaine Jackson and Isaac Hayes. Elton John's songwriter Gary Osborne, DJ Alan Freeman, actor Michael Brandon and a host of synchophonic hangers-on who looked more like pop stars than the stars. Ringo, hounded relentlessly by hundreds of American journalists and TV crews, finally retreated to a stage in an adjacent shopping mall and gave a rare live performance with Jerry Lee. The cameras roiled and the fans screamed - and Ringo's share stake was repaid 10-fold in prime TV airtime alone. And while Atlanta is still reeling from the festivities, there's a rumour, Alan Lubin and Roger Myers, deserve the golden purse strings award - for hosting a £100,000 party without spend-

THE TIMES CITY DIARY

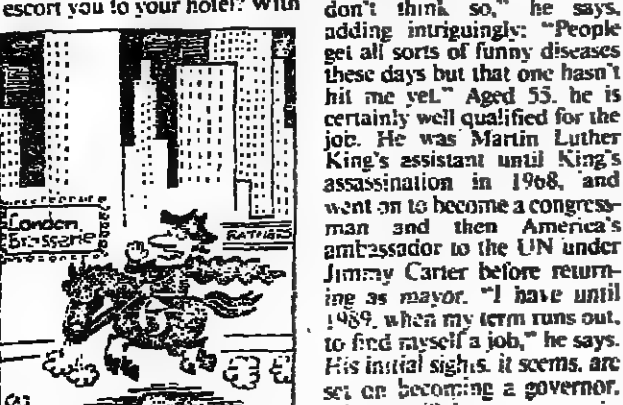
Tight fistful of dollars

With a population of just 500,000, the 50,000 or so convention delegates who arrive in Atlanta each week - be they bodybuilders or chicken pluckers, can change the face of the city. Some have reputations for being big spenders, making the most of the few days' escape from the wife and kids (Hicksville), while others are notoriously tight. Mayor Andrew Young, himself a church minister, recounts an oft-told joke about the annual Baptist convention. "They arrive with a \$20 bill in one hand and the Ten Commandments in the other, and they don't break either one," he chortles.

lights flashing, sirens blazing and all other traffic swept to one side, they cost about \$75 (£46) a time.

Southern hope

Andrew Young, Mayor of Atlanta, could, everyone here says, become America's first black president. But Young himself is coy about plans to one day make the running. "I don't think so," he says, adding intriguingly: "People get all sorts of funny diseases these days but that one hasn't hit me yet." Aged 53, he is certainly well qualified for the job. He was Martin Luther King's assistant until King's assassination in 1968, and went on to become a congressman and then America's ambassador to the UN under Jimmy Carter before returning as mayor. "I have until 1989, when my term runs out, to find myself a job," he says. His initial sighs, it seems, are set on becoming a governor. "There will be a vacancy in 1990, which could fit in about right," he says.



The British are coming! The British are coming!

Atlanta's challenge

Local billionaire John Portman Jr, otherwise known as Mr Atlanta because he designed and owns most of the city, is one of the contenders to buy London's County Hall.

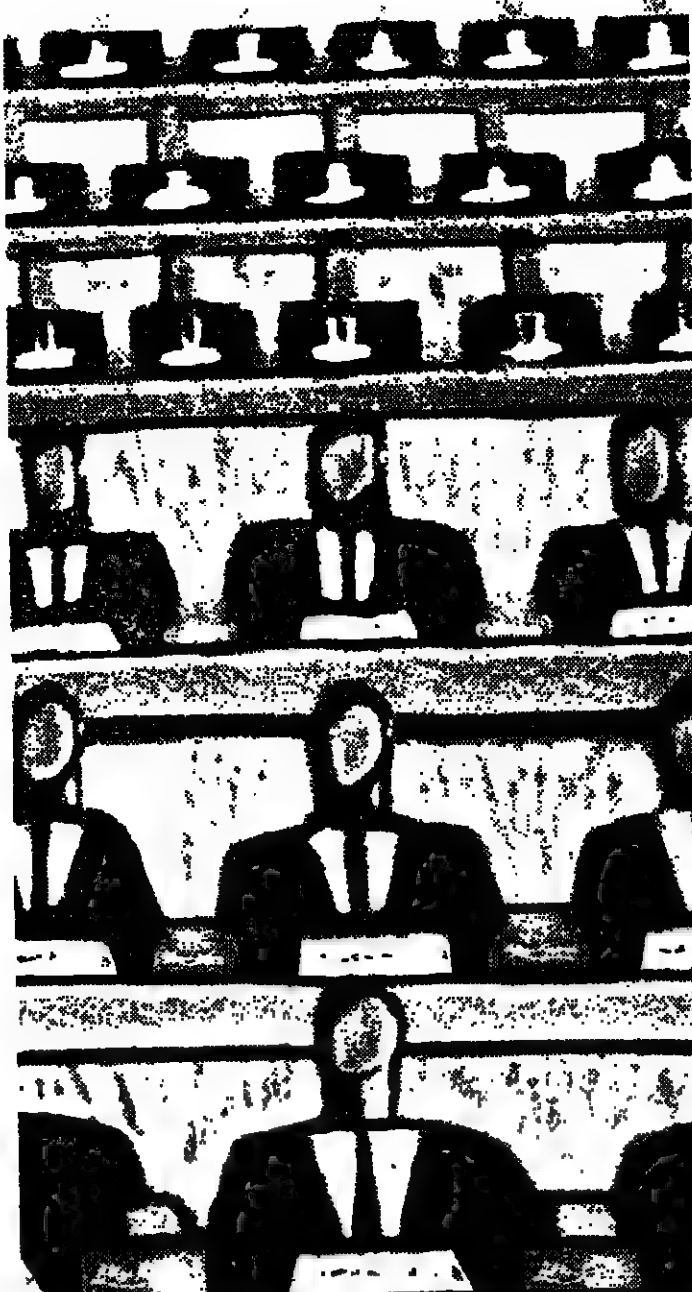
Portman, son of a civil servant, started his extensive and wholly private empire while parking cars in a local multi-story when still a student of architecture. With the owner's permission, he gradually turned it, floor by floor, into a trade mart and from there went into property development. Renowned for his extraordinary design of multi-use retail, restaurant, hotel and office complexes all over the world, Portman has something similar in mind for the old GLC HQ. His son, John Jr III, viewed the Thames-side building in February.

After opening their first Portman-operated hotel in San Francisco a week ago, the pair now plans a small but select chain and would dearly love one in London. But it seems even billionaires cannot have everything they want because London already has a long-established Portman Hotel - unless, of course, they buy it.

In this true Bible-belt state, one small and innocuous advertisement on the side of Theme Holdings' specially imported double-decker bus is causing considerable consternation among locals. Saying simply: "Get your spotted dick at The London Brasserie," the natives here are clearly unfamiliar with the best of British cuisine.

Carol Leonard
Atlanta, Georgia

Almost
half the world's
nations are
united
in their taste
for a
British product.



£60 million worth of After Eight was sold last year in a total of 78 countries.

To cope with the demand, production now takes place round the clock in Canada and Germany as well as the UK.

A rather surprising achievement for a little sweet company from York, you might think.

Except that we are no longer little, no longer just a sweet company and no longer based solely in York.

After Eight is just one of the many famous brands we now sell around the world. Brands which are being produced by 36 factories in nine countries.

Elsewhere at Rowntree, we are complementing this success by our expansion into new areas such as retailing and the growing crisps and snacks market.

All of which has given us both a broader base, and total sales in 1986 of £1.25 billion. So as you can see, these days we're making a mint in more ways than one.

 Rowntree



COMPANY NEWS

[illegible]

Portfolio Gold

From your portfolio card check your daily share price movements, on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Cash or Div
1	Wilson (Connolly)	Buildings/Roads	
2	BSS Group	Industrials A-D	
3	Bramming Group	Industrials A-D	
4	Buckley	Breweries	
5	Booth Inds	Industrials A-D	
6	Harrison Ind	Buildings/Roads	
7	Kalamazoo	Industrials E-K	
8	Anglo Ind	Buildings/Roads	
9	YRM	Electricals	
10	Wholesale Fining	Chemicals/Plas	
11	TVS NV	Food	
12	Kellogg Foods	Food	
13	Jordan (Thomas)	Industrials E-K	
14	Boyer DMG	Chemicals/Plas	
15	Hong Kong Land	Property	
16	Wiggins	Buildings/Roads	
17	Leach	Chemicals/Plas	
18	Morrie	Electricals	
19	Fin Art Dev	Drugs/Stores	
20	Teco (2)	Food	
21	Security Serv	Industrials S-Z	
22	Bard (Wm)	Industrials A-D	
23	Tilbury Group	Buildings/Roads	
24	Crystalline	Electricals	
25	Forward Tech	Electricals	
26	Barrett (H)	Industrials A-D	
27	ERA GP	Drugs/Stores	
28	Formunter	Oil & Gas	
29	BOIM	Oil & Gas	
30	Ullman (sa)	Oil & Gas	
31	Collins (Wm)	Newspapers/Pub	
32	Hunter Saphir	Food	
33	Colombi GP	Industrials A-D	
34	Harris Outenay	Drugs/Stores	
35	Storehouse (sa)	Drugs/Stores	
36	Owners Abroad	Leisure	
37	Brown & Tawse	Industrials A-D	
38	Wilson Bowden	Buildings/Roads	
39	Hazlewood Foods	Food	
40	Devniss (JA)	Breweries	
41	Erich	Buildings/Roads	
42	Tunstall	Electricals	
43	Bredon PLC	Buildings/Roads	
44	Slough Estates	Property	

Please take into account any minus signs

Weekly Dividend
Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	WEEKLY TOTAL

BRITISH FUNDS

Stock out-
standing

Price
per share

Change
on Friday

Div
yield %

Div
per share

Div
date

Div
year

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Div
total

Capitalization and week's change

(Current market price multiplied by the number of shares in issue for the stock quoted)
ACCOUNT DAYS: Dealings begin today. Dealings end October 9. Settlement day October 19.
Forward bargains are permitted on two previous business days.

Prices are Friday's middle prices. Change, dividend, yield and P/E ratios are calculated on middle prices. (m) denotes Alpha Stocks.

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Company	Price	Change	Div	Yield	P/E
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6
3000000 Lloyd (sa)	300	+0.3	17.0	4.4	4.6

Name:
Address:
Telephone Number:
Boy's Name: Date of Birth:
Scholarship Interest:
T/5/57

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481



EXHIBITIONS & ROADSHOWS.

CAREER WITH PROSPECTS. £9,500 + MORTGAGE SUBS

Organise and attend conferences, seminars and roadshows when you join this dynamic American Company. Assisting the Sales Manager you'll take responsibility for booking hotels, catering and travel whilst co-ordinating the management team. Good typing and a knowledge of WP will secure you this fun job with excellent career prospects. Call Penella Price.

ORGANISE WITH CREATIVE FLAIR

£12,000

Seventy per cent administration. Involvement in research. Responsible for the design library plus good typing will gain you an entry into this exciting design company. Train in print buying and gain studio experience. Advertising or creative background a definite advantage. Phone Monica Woschner.

CHAIRMAN'S PA FROM £13,000 PLUS

If you enjoy client contact, personal work and luxurious surroundings assist the head of this elegant share portfolio specialists. For a senior person from 25 to 35 this is a true PA post. Phone Lynn Lait if you have good shorthand and WP skills.

STAFF INTRODUCTIONS

01-486 6951



CHAIRMAN'S OFFICE AT 20!

£10,000 +++ BENEFITS

This is a most prestigious role assisting the young Chairman of this international organisation. Based in the heart of the West End, liaison with extremely senior people worldwide using your tact and discretion and get involved in diverse high level activities. 100/50 typing needed.

FOLLOW THE TRENDS

£10,500

See the changing face of store design when you join this leading design company. Using either audio or shorthand, provide a full backup to a busy Divisional Director. Deal with the new looks throughout stores nationwide liaising constantly with senior personnel, creative staff and clients. A fun but hardworking environment awaits you if you have 60 typing, WP and either audio or shorthand skills.

MORTGAGE SUBSIDY AFTER ONLY 3 MONTHS!

£12,000 + OTHER BENEFITS

Assist the number 1 man at this small City based Bank. Using your initiative to the full, you will enjoy a busy and rewarding day, run his business life, organise complex travel itineraries and high level meetings plus provide secretarial support in a marketing orientated atmosphere. 80 shorthand, 60 typing skills needed.

For further information, please contact:
CELIA AHLQUIST/ANN GROVER/KAREN BETANCOURT
on 01-588 6574

4 Broad Street Place, Bloomsbury Street, London WC2 7JH

GERMAN LEGAL

Use your fluent German, shorthand & knowledge of WP (Wang) in the legal dept. of this reputable Bank. Previous City or legal experience is preferable. 25-35 yrs. £12,000 AAE + perks.

FRENCH IN WEST LONDON

Working as Exec/PA for the General Manager in the international dept. of this well-known organisation in Islington, you will need fluent French, WP experience, good organisational skills and a resilient personality. 35+. £10-12,000 AAE.

GERMAN BANKING

Head of Investment Dept in prestigious Bank seeks a top PA/Sec with good to average German and excellent English shorthand, typing and WP skills. Age: 20's - 30's. £11,000 + onk perks.

FRENCH FOR CHARITY

International Charity needs a Sec with fluent French for their Africa Dept. Shorthand, WP skills and 2 yrs experience will enable you to cope with the varied duties which include extensive admin, overseas liaison and travel arrangements. £10,700.

GERMAN FASHION

Choosing your 2nd job? Put your fashion sense, aptitude for figures, excellent German, typing and organisational skills to good use working for the Financial Controller of this young, friendly Chelsea company. Preferred age: 22-30. £9-9,500 plus 25% discount on clothes.

BOYCE BILINGUAL

404 4434 Emp. Agt

Are you Word Processor Compatible?

Do you ever get the feeling that office technology leaves you lagging behind?

Want to move ahead?

Stella Fisher provide specialised support and training. For beginners, as a refresher course or to advance your skills. We can provide professional training in DISPLAWARE 3 & 4, MULTIMATE ADVANTAGE, TEXTPACK4, REPORTACK.

Whether it is for your company or just for you we can help. Use the experts, call Flora Holden on 01-636 6544 today for details.





GOODALL ALEXANDER O'HARE

Expanding young management consulting firm in Covent Garden needs a **SECRETARY, NO SHORTHAND, AGED ABOUT 22 - 25**. Our role is to help the senior management of our clients improve the performance of their companies. You will be part of a team, preparing reports and presentations on an easy-to-use Macintosh computer/word processor (no previous experience of this machine is required).

This is an exceptional opportunity for an ambitious, highly intelligent individual who is willing to work hard, sometimes under considerable pressure. We expect to pay this person about £10,000 p.a.

Please apply to Sophie Brewer, Goodall Alexander O'Hare, New London House, 172 Drury Lane, London WC2B 5QR.

SECRETARY

PUBLIC RELATIONS

Hampton Court

Secretary for director of lively, expanding consultancy. Broad shoulders, sense of humour and impeccable secretarial skills essential.

Attractive salary and working environment.

Tel: Mary Robbins - 01 941 6513.



AYLESFORD

EXCITING OPPORTUNITY

for a secretary with good shorthand and typing to join a

LEADING CHELSEA ESTATE AGENT

and become directly involved with their residential development department. To be numerate and able to use an Amstrad computer would be an advantage.

Salary 29,000-29,500 according to age and experience.

Contact Serena on 01-251 2255

Maine-Tucker

FASHION FEVER IN CHELSEA?

£10,000 + SUPER FASHION PERKS!

We have the cure! Why not join this mega-swinging on Fashion Company as a responsible but often glamorous PA? You must be prepared to do ANYTHING... Book models... Stand Fashion Weekends... Organise... This is a brilliant chance to learn about the young Fashion world whilst becoming part of a highly successful and exciting team. It goes without saying you have a cool head, fast shorthand, accurate home, and level in working on your OWN initiative. City 50% discount! So reap the rewards now and telephone quickly!

50 Pall Mall St, London SW1 9LS Telephone: 01-925 0548 9

PERSONNEL SECRETARY

£12,000 + Mortgage

A major and highly successful firm of city stockbrokers which is undergoing rapid expansion is looking for a secretary for its large personnel department.

In this position you are required to become involved in all day-to-day aspects of personnel work including: recruitment, administration and record keeping, liaising with agencies and dealing with candidates, so an interest in personnel is vital. The position is ideal for a young secretary with some experience who would like to continue their secretarial career within a personnel environment.

AGE 20-25
SKILLS: 80/50
City Office
01 600 0286
ANGELA MORTIMER

PERSONNEL SECRETARY

£12,000

Use your secretarial experience in personnel to take the next step. In addition to providing secretarial support to a Director you will be Personnel Officer of this major fashion and textile company. A fabulous opportunity not needing shorthand! 65 typing, wp and audio needed.

OSBORNE - RICHARDSON
Senior, Friendly & Very Professional
101 NEW BOND STREET, LONDON W1
RE IN ITINERARY CURR LOND

Call: 01-409 2393

DESIRABLE PROPERTY

£12,000

Specialising in the luxury end of the property market this company seek a secretary who can run the office and liaise with their cosmopolitan clients. 100/60/wp skills needed.

PAMELA DICKENS RECRUITMENT

DIRECTOR'S PA

£15,500 aae

If you would enjoy working in a busy atmosphere for a charming Sales Director, the ECI Trading Company would like to hear from you. Although you will need excellent shorthand/secretarial skills, you will be totally involved in the running of the department. Excellent perks, bonuses, pension, holidays and staff restaurant. Age 28+. Contact Doreen.

FINES ART PUBLISHERS

£7,000 + benefits

This specialist Fine Art Publishing Company are looking for a college leaver with some shorthand and good typing to work for the Director of Sales and the Fine Art Director. They are based in Holland Park in lovely offices. Contact Kim.

PRESTIGIOUS FASHION SECRETARY

£11,000 aae

Increasing opportunity to work for this superb Fashion House if you are in your mid 20's. With excellent shorthand/secretarial skills and if you like the idea of working in a very busy office, please apply. We offer excellent benefits, excellent career opportunities and a 50% dress allowance. Contact Kim.

01 491 7195

PROJECT SECRETARY

Lively W1 Architect's office are looking for an enthusiastic, friendly WP/Audio Secretary to work within a group of architects, administering a variety of projects.

We work a 4 day week, 35 hours, 8.30am-6.15pm Monday to Thursday.

Please send a CV stating previous experience and salary required to: Shephard, Epstein & Hunter plc, 60 Kings Street, Regent Street, London W1R 6EY

SEC/PA

£13,000 + \$W1

If you are looking for a busy and involved environment this position working for the MD of this Investment Company could be for you.

Ideally you will have good secretarial and WP skills (no s/h) and the ability to organise the smooth running of this office.

For further details call Kim on 01 834 0031 St Stephen's Secretariat, 316 Vauxhall Bridge Road, SW1. (Rec Cons).

SEC TO HEAD OF SALES/MARKETING

CABLE/SATELLITE TV, EUROPE

1 EUROPEAN LANGUAGE £11,250

Probably the most interesting position in London. You will actively assist in the Sales and Marketing of the major satellite cable channels in Europe and USA. You will be involved in the planning, production, and presentation of the channels. Deal with special projects. Chance to develop personal and managerial skills. Will be used. Excellent salary and WP required and must have experience.

We Dan 734 8762/2853
36-38 Glasshouse Street, London W1R 6SW
Stockton Associates Rec Cons

INVESTMENT COMPANY

£12,000 + benefits

An experienced secretary/PA is urgently required to work in an exciting, fast moving investment company. Shorthand would be an advantage. Salary offers and very attractive.

404 4635



BELLE SECRETARIAL LTD
Established 25 years

Secretary/Office Manager

£11,000 + profit share

Run the office of this expanding personnel/executive recruitment consultancy - everything from paper clips via normal secretarial support using WPM business planning! You will have help! from a Receptionist/Typist to control three Consultants. Great for the born tactful organiser who wants to grow with the business. GOOD BENEFITS.

Ring Tony Miller on 01-377 5681 (day) or write to him at 36 Spital Square, London E1 6DY.

Miller, Brand & Company Limited
PROFESSIONAL PERSONNEL CONSULTANTS

BLUE CHIP


£16,000

This highly successful and well-known American Finance House is looking for a senior secretary/PA to work for their Managing Director in charge of Equities.

He is responsible for the running of the whole department as well as integrating his own international clients. His busy work schedule means that he relies totally on his secretary to co-ordinate his day, making priority decisions regarding all aspects of the business life.

If you pride yourself on your drive and initiative and have the initiative to take control of situations, then this is an opportunity you will find rewarding.

AGE 25-35
SKILLS: 100/60
City Office
725 8451
ANGELA MORTIMER



PA/SECRETARY TO TRAVEL DIRECTOR

Salary £10,250 (including bonus).

The American Institute for Foreign Study (AIFS), the educational travel organisation, requires a PA/Secretary with good secretarial skills to work for the Travel Director. An aptitude for using a personal computer essential. Knowledge of French and/or Spanish an advantage. Must have good educational background. This is a challenging, interesting post, working in a small team with good prospects.

Apply in writing to:
Lynn Davenport, AIFS,
37 Queens Gate, London SW7 5HR.

HEATON BENNETT

ESTATE AGENTS CHELSEA

Our clients are young executive couples for day very busy offices. Must be organised, good appearance, have fast accurate typing (60+ a minute) and good telephone manner. Excellent opportunity to be involved in the property world.

Please call Carol/Lorrie
599 0668
581 5971

We also have various other exciting & rewarding positions available in all Rec Cons.

A TRUE SECRETARY

CITY PUBLIC RELATIONS

Absolutely top secretarial job in a dynamic PR consultancy in high-tech City office for UK and US. The role involves a high level of ability, s/h, literacy and fast responsiveness. Your time flies in this position, that serving company. Salary £21,000 per annum.

Telephone John Brookes, City of London Public Relations PLC, 01 628 5318.

THE GENERAL COUNCIL OF THE BAR

SEEKS TELEPHONIST/RECEPTIONIST

Well spoken, young person of very smart appearance. Mature, reliable. Good educational background. Typing: 45 wpm +. References required.

Please write with CV to Sandra Brunton Stiles
The General Council of the Bar
11 South Square, Grays Inn
WC1R 5EL

FOR IMMEDIATE AND CONTINUOUS TEMPORARY SECRETARIAL WORK

PHONE 439 0601 NOW

Carrington House, 130 Regent Street, London W1R 6FE





CAROLINE KING

PUBLISHING £10,500

SPECIAL INTERESTS DIVISION

A right hand person is needed for the M.D. responsible for publishing books on subjects such as cooking and gardening. Liaise with authors, editors and printers. Organise copy and run production meetings. 60/55 and WP essential, audio useful.

Please telephone: 01-499 8070
57 New Bond Street London W1.

CAROLINE KING SECRETARIAL APPOINTMENTS

DUTCH PA

£12,000ish

Dutch mother tongue & s/h/nd needed by big banking house, ECI. One to one work, scope for and opportunities in the senior role. Excellent perks. WP. Call MICHELLE FISHER 01-006 0011.



Maine-Tucker

THE THREE MUSKETEERS?...

£11,500 + PERKS

Spent your day ORGANISING three lovely, but totally impossible to manage, men? Their most important requirement is that you take the BLAME even if you were not there! They are only interested in you if you want to be promoted to Marketing Assistant and then from there to Marketing Consultants (grad & non grad welcome). We are seeking someone who can ORGANISE, do a little research, write about Marketing/Sales, arrange conferences, do about ONE HOUR'S typing per day & SMILE when asked to do the impossible (which is often). So, if you are a bored 21+ PA/Sec doing their tedious day, you could be ideal!

50 Pall Mall St, London SW1 9LS Telephone: 01-925 0548 9

GET INTO LEGAL

£12,000

+ free conveyancing

Organising the senior partner in charge of domestic and commercial conveyancing you will get totally involved with his clients and work. He's a workaholic, but down to earth with a great sense of humour and he's looking for someone with ambition and drive. His previous secretary is now a legal executive with the firm, so needs someone with a good standard of education - A's minimum - lots of admin and 80 shorthand. Age 22.

Call Michaela
Recruitment
on 01 588 1718

JANE CROSTHWAITE

RECRUITMENT CONSULTANT

SECRETARIAL + MORE

We are an independent Consultancy established in 1975 specialising in jobs with "bit more" to them. We are looking for a third permanent consultant to work as part of busy, successful team. Numerous opportunities would be helpful, more importantly the right person. We need a 22 - 28 year old female with education (preferably some as a 1st/2nd good social skills, a genuine interest in people and the ability to work on their own initiative. Generous salary and benefits package.

U Please call Jane Crosthwaite on 01 581 2577 or 244 8288

JANE CROSTHWAITE

PA WITH FLAIR

£13,000

This well established perfume and luxury products company, needs a PA with fluent FRENCH to join the Managing Director in a new and challenging role.

The MD is dynamic and forward thinking, enthusiastic about new ideas and will work closely with his PA providing involvement, team work, and scope for initiative.

The role will particularly involve the PR aspects of the company; liaison with France, organising presentations, conferences and Exhibitions.

Age 25-35
Skills 100/60

WEST END OFFICE
01-629 9686
ANGELA MORTIMER

SILVER SPOON

£15,000

This is a good career opportunity to join a company based in the heart of W1, with luxurious offices, who specialise in investing money for some of the world's wealthiest individuals.

As part of the Chairman's secretariat, you will be specialising in the administration for the company. This includes the supervision of junior personnel, controlling the office systems as well as arranging in-house meetings and lunches.

It is essential that you are familiar with computers, have the ability to innovate new ideas and systems and possess a mature and confident attitude.

Age 25-40
Skills: 80/50

WEST END OFFICE
01-629 9686
ANGELA MORTIMER

PROPERTY COMPANY

£12,000

Your past 5 years experience as a P.A. with top-notch skills will stand you in excellent stead for this exciting position.

As the right hand to this influential Managing Director some pressurised moments must be expected and you will see your people's skills often.

Prestigious office environment in this world renowned property company.

Near Piccadilly Circus. Call now:

Bernadette of Bond St.
Recruitment Consultants
No. 55, Bond Street W1
01-222 1296

INTERNATIONAL ORGANISATION

Seeks secretary PA for senior Director. The successful applicant will bring administrative/organisational capability and excellent secretarial skills to the job, entailing conference organising and information management.

Must have pleasant, outgoing personality and be able to interact with diverse multicultural public. French and Italian language fluency and WP experience an asset some travel required.

We offer competitive salary and good working conditions.

Write in confidence with CV to BOX H50.

LEGAL SECRETARY

£12,000 PLUS PERKS

Our WP client requires a good litigation secretary at senior level with WP experience.

01 436 7887
CAVENISH PERSONNEL

TRAVEL AWARDS LTD

SECRETARY

Director of specialist travel and sales promotion company requires the perfect secretary - intelligent, hardworking, accurate and able to cope on their own. Needs good shorthand of 60 wpm and a strong ability to work independently. Salary starts at £10,500 plus benefits.

Please call
Barbara Coleman
on 01-730 2261

SEC/PA TO PROPERTY MANAGEMENT DIRECTOR

for busy Putney office. Good secretarial skills and WP experience.

£9,000+
Phone
Ginny Sutton
01-871 9655

MULTILINGUAL SERVICES

West Enders SP/AL/LL: Experienced Secretary/Flight PA/PA with multi-lingual skills. Lots of admin and responsibility. To £10,000 + bonus.

Delicious: FRENCH: German Secretary to work for VP (French). Marketing oriented job needing team spirit, energy, experience and shorthand. Around £9,000.

New: Welles: GERMAN or another European language. Opportunity in Marketing Department for someone with creative/secretary with shorthand to train on the job. Around £9,000.

01 836 3794

AMERICAN LAW OFFICE

Seeks word processor operator/secretary £11,000 pa neg. Modern offices, busy, efficient and friendly atmosphere in prime West End location.

4 weeks holiday AES experience preferred but will cross train if necessary.

Write enclosing CV to
Miss D. Housley,
11 Waterloo Place,
London SW1Y 4AU.



PA

£13,500 + MTGE

Philip City Mktg needs a senior PA/Sec who can take a major role in the company's expansion. The ideal candidate will be a 25-35 year old female with a strong ability to work independently and a proven track record in a similar role. The successful candidate will be responsible for all aspects of the company's administrative and financial affairs. The role involves a high level of responsibility and a strong ability to work independently. The successful candidate will be responsible for all aspects of the company's administrative and financial affairs. The role involves a high level of responsibility and a strong ability to work independently.

01-222 3865

RECEPTIONIST TO £10,500

For new City office of established company. No secretarial duties. Good experience and presentation essential.

Please phone Sue
Hartman, Meridian Two-Cons
01 255 1555.

EMPLOYMENT AGENCY

STAFF £14,000++

PA

Due to expansion we require 2 people who have the right experience to run a successful branch. Exc incentives and prospects offered.

For a confidential appointment call Christine Le-Sart 227 6444.
Keynote East 30 yrs



ITALIAN SPEAKING PA

£15,000

Are you an experienced PA sec well able to work at director level? Have you got excellent sec skills including S/H and fluent Italian? If you personally match your skills call us now. City.

Tel 935 1593

SMALL PROPERTY COMPANY

requires PA/Sec (no S/H) for small work which includes property management. Applicants must enjoy working on own initiative. WP and shorthand essential.

£10,000

Apply to: David & Company, 41 Elm Street, W1R 7PL. 01-727 4321. (No agencies)

SECRETARY/AUDIO TYPIST

to replace an engaged lady 204 who has been with us for 21 years.

BAS (Secretarial) Ltd
High Holborn House
55-56 High Holborn
London WC1V 6PL
01-631 7015

SECRETARY / PERSON FRIDAY

for small busy SW1 office good admin skills essential, and pleasant telephone manner for incoming calls. Salary range £7,000 to £10,000 p.a.

Please call Niles Pail or Mr. Sturges, Farnham
01 838 3182

FLUENT FRENCH

£10,000

Put your French and secretarial skills to good use. Run the office using fast and accurate French and English. Excellent opportunity to work for a successful company. Salary range £10,000 to £12,000 p.a.

Tel 935 1593

NORTH LONDON CLINIC

Requires Secretary to the Psychiatrist-in-Charge. Pleasant working environment, flexible hours, excellent holidays. Good personal and professional manner essential.

Contact Gillian Cooper
01 794 2213

£10,000 NO SH/HD SEC

is vital role and ES LV's.

Int. Mayday co require admin sec age 22+ to assist young manager in running the business. Good shorthand, excellent typing, day, WP training offered. Ability to learn all of levels.

Details: 499 0274 Olive Mills (Rec Cons).

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

PA/Secretary
to Managing Director

Slough

Fed up with the daily drag into town?
Wish you could work closer to home, and still reap the benefits of a progressive company?
We can offer you the opportunity of an exciting career here at our client's new prestigious offices in Slough: part of an international chemical company and leading the market in the development of jointing systems for the construction and gas/oil pipeline industries.
As PA to the MD, your proven secretarial skills should include several years at a senior level and knowledge of a WANG WP would also be useful. You should have a flexible and mature approach to your

work, and be prepared for irregular hours when needed. Your dedication and commitment will be rewarded by an excellent salary package.
Austin Knight has been retained to advise on this appointment. So, if you have the qualities we are seeking please call our Consultant, Karen Rich, on 0784 51242 (day) or 01-979 0898 (evenings/weekends). Alternatively send her your CV with full salary details at Austin Knight Selection, Knightway House, Band Lane, Bgham, Surrey, TW20 9NX, quoting reference Y8264.

Austin
Knight
SelectionPINNACLE OF THE PUBLICATION
£13,000

A chance in a million has arisen for a very fortunate person to work in the Editor's office of a prestige publication. It is exciting, demanding, varied and interesting. No day will be the same.
You will be a member of the Editor's team dissecting articles and researching stories. Your telephone manner is crucial

as you could be talking to politicians in Downing Street, film producers in Hollywood or to the upper echelons of society.
Age is immaterial but you must be calm, flexible and able to cope in a crisis as well as having fast typing and 80 wpm shorthand.

Correra
RECRUITMENT ADVISERS
35 FLEET STREET, LONDON WC2E 7PP. TEL: 01-439 3233ARE YOU
AMBITIOUS?
DO YOU WANT A JOB WITH
PROSPECTS WHICH WOULD ALLOW
YOU TO ADVANCE UP CAREER
LADDER.

If you can:
Type at 80 WPM
Shorthand 100 WPM - Audio Equivalent
Have 3 'O' Levels not below 'C' pass
(English Language essential) or alternatively 2 years secretarial experience.
Then you can enjoy:
Good career structure
22 days annual leave, plus 1% Public and Privilege holidays
36 hour week, Monday to Friday
Interest free season ticket loan
Non-contributory pension
Starting salary up to £2200. Opportunity to increase this by a further £1100 - undertaking skill tests operation of WP can attract extra allowance.
If the above interests you, please ring or write to:
Norrie Kilbane
Department of the Environment
Room 024, Lambeth Bridge House
Albert Embankment, London SE1
Tel: 01-211 4460
THE CIVIL SERVICE
IS AN
EQUAL OPPORTUNITIES
EMPLOYER
(No agencies please)

DOE

HEALTH CARE INDUSTRY
SECRETARY FOR
INFORMATION/PUBLIC
RELATIONS EXECUTIVE

PAGB is the umbrella organisation for pharmaceutical manufacturers like Beecham, Reckitt & Colman, Sterling Health, and Nicholas. It is involved in negotiations with UK Government, EEC Institutions, the World Health Assembly, Advertising Industry, television companies, consumer pressure groups and the press.
PAGB Information/Public Relations covers research projects, the Bulletin, other publications, Commercial and European affairs and all public relations activities, so you will need to be energetic and literate and provide efficient shorthand and typing skills (100/50). You will also have had at least 2 years experience in a busy secretarial role.
Although the organisation is relatively small the work and environment are varied, challenging and competitive.
Salary £8000 - £9000 according to age and experience.
Please write with a detailed C.V. to Ms Gopa Mitra, Information/Public Relations Executive, PAGB, Vernon House, Sicilian Avenue, LONDON, WC1A 2QH.

GRADUATES WITH GERMAN
(and/or French)
MARKETING CAREER
Excellent Salary

Our client, a well-known, International Engineering concern 20 mins from Watford required graduates secretaries with language ability to move into marketing.
This is an exciting and unique opportunity. In particular, the Advertising and Publicity department have a vacancy for a graduate with fluent German. Excellent secretarial training (including shorthand, typing and some audio and WP) is an essential foundation for the career development envisaged. Immediate involvement with producing brochures, advertising, organising and attending exhibitions in Germany and market research data.
The pace is fast. The company looks after you with superb benefits.

International
Secretaries
Recruitment Consultants
01-491 7100A NEW START
£12,000

Join this charming director of this up market property consultancy and help him set up a new City office. You will be involved in all areas of his work from setting up meetings and lunches to securing the telephone, so real variety is guaranteed. 90/60 skills and an excellent telephone manner required.
HEAD HUNTERS
£13,000 + bonus
A PA to a consultant of this international executive search firm you will assist in top level assignments. An understanding research, interviewing potential clients and matching the firm. An 'A' level education/degree and 60 wpm typing are required for this excellent opportunity, shorthand preferred.
Please telephone 01-349 3311
Early/late appointments arranged.

Elizabeth Hunt

Recruitment Consultants
2 Bow Lane London EC4A glass of bubbly and
a sparkling new
career

On Wednesday evening (30th) our doors will be open between 5.30 and 7.00pm for you to find out, over that glass of ice cold bubbly, all about the Secretarial careers in Advertising, PR, Design and Television which our clients in London are offering. So why not telephone to make an appointment to see us on your way home.
Your career in the communications industry starts by communicating with us!

JOAN TREE
IN COVENT GARDEN
38 FLORAL STREET WC2
01-379 3815
RECRUITMENT CONSULTANTS£10,500
DIRECTOR'S
PA/SECRETARY

Required for electronics group based in attractive offices near the Barbican.
Mature person with good audio-typing and secretarial skills, plus the ability to organise and work without supervision on various projects essential in this position.
W.P. available.
C.V. to Ms Baillie,
Walmore Electronics Ltd,
132 Goswell Road, London EC1V 7LE
Please do not telephone.
(No Agencies)

T.V./RECEPTION

A smart and friendly receptionist is needed for this well known television company. You will be responsible for the presentation of the reception area and ensuring that the telephone system works smoothly. Age 25-40. Generous salary.

COBOLD AND DAVIS
RECRUITMENT LTD.
35 Brotham Place W1. 01-493 7789

CDR

£9,000
Excellent opportunity for 2nd jobber or confident college leaver with good SH/typing speeds, an eye on the future, to join progressive co. SW1. Assist two young executives. Luxurious office, promotional prospects, superb benefits.
CHAIRMAN'S PA/SEC £10,500
PA/Sec, 25+, 60/50 Multitask exp required. Assist charming Chairman with office administration and establish rapport with prestigious clients. Prominent Co. SW1.
MERCHANT BANK CITY £10,500
Three young executives require the assistance of a cheerful, confident PA/Sec, 20-28, 80/50 WPM.
£14,000 NEG AAE
Bilingual German. Senior PA/Sec 25+, SH in both languages to assist MD of prominent merchant bank City. Excellent benefits.
Phone 437 8476 or 734 3768,
133 Oxford St, Reg. Cons.
MILLER MCNISH

SW1

FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.Career Opportunity
to £10,000

Our client, London's leading Advertising Agency, presently seeks several secretaries with career ambitions. Creative, competitive and dynamic they offer a first-class career into the best of Media Advertising - taking TV commercials from planning stage through film shoots to national broadcast. Equally they are dedicated to career development - making sure that you achieve your fullest potential. If you are 20+, have good skills and are looking for real involvement and challenge then call today. 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION
MERRYWEATHERAN OPEN BOOK
TO £11,000

If you are interested in publishing, this could be ideal for you. Based in W.1 this leading Publishing House seeks a Senior Secretary to their Divisional Managing Director. Enjoy a true P.A. role with status and scope, get involved in all areas of the business. 60 wpm typing ability needed, shorthand an asset.

DESIGN AND PR
£10,500
A leading firm of Design and PR Consultants need a flexible team spirit secretary to join their very social and informal office. You'll enjoy a very varied day from organising and attending conferences to liaising with their creative teams. Lots of social events and laughter - healthy. 80 wpm typing ability needed, shorthand only useful.
Please telephone 01-240 9331
Early/late appointments arranged.
Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

Judy Fairclough Limited
47 New Bond Street, London, W1Y 1HA.
01-493 8624EXECUTIVE
ASSISTANT,
CHAIRMAN'S OFFICE
£18,000 + CAR

British international company, City based. Age 27 to 35, you will be required to run the Chairman's office, liaise with secretarial staff, supervise secretarial staff and chauffeur. In the Chairman's absence, you will report to the Main Board Director, be of attractive appearance, London based, non smoker, with a good cultural education, absolute integrity, confidentiality, discretion and PR experience of investor and press relations procedure a distinct advantage, but full support will be given in this expanding area.
If you are intelligent and energetic, enjoy your work and wish to understand the company you work for, this job offers an unusual opportunity.

JFL RECRUITMENT CONSULTANTS

THE SPANISH
COMMERCIAL
OFFICE

at the Spanish Embassy in London requires two Secretaries.
Accurate, fast typing and shorthand, bilingual English/Spanish (both written and spoken), flexible attitude, willing manner and ability to work on own initiative all necessary.
Each position carries a salary in the region of £10,000 per annum; 8.30-5pm Monday to Friday; 1 month; annual holiday; 3 months trial period.
Candidates please write with CV, within 15 days, to:
The General Secretary
The Spanish Commercial Office,
22 Manchester Square, London W1M 5AP.

SECRETARIES
SUNNY BERMUDA

Urgently required secretaries for temporary assignments. Shorthand, typing, word processing. Minimum 6 months contract.
Please reply with C.V. to BSOP, PO Box HM, 1154 Hamilton, HMEX, Bermuda.

SECRETARY/
ASSISTANT

In Marketing Services Manager of international hotel group responsible for advertising, PR and promotional activity for Europe, Middle East and S. Asia, and for internal communications and support.
Good typing skills and ability to work independently are essential; knowledge of German and French, and experience overseas desirable.
Salary around £9,500 + BUPA.
Please send CV to: Inga Ultenbacher,
Marketing Services Manager,
Kensada International Hotels,
160, Brompton Road,
London SW3 3JH
or phone 01-225 3839.

RAMADA
INTERNATIONAL HOTELS

DIRECTOR'S SECRETARY

A very experienced audio secretary with excellent repeat excellent typing speed/accuracy and organisational ability and preferably with professional/financial experience urgently required for Managing Director of property/finance services group. Modern friendly office in Baker Street area. This is not a glamour job but if you are enthusiastic, intelligent and prepared to work hard you will be rewarded with well above average salary.
Please phone Joanna on 01 935 2322

T.V./RECEPTION

A smart and friendly receptionist is needed for this well known television company. You will be responsible for the presentation of the reception area and ensuring that the telephone system works smoothly. Age 25-40. Generous salary.

COBOLD AND DAVIS
RECRUITMENT LTD.
35 Brotham Place W1. 01-493 7789

CDR

£9,000
Excellent opportunity for 2nd jobber or confident college leaver with good SH/typing speeds, an eye on the future, to join progressive co. SW1. Assist two young executives. Luxurious office, promotional prospects, superb benefits.
CHAIRMAN'S PA/SEC £10,500
PA/Sec, 25+, 60/50 Multitask exp required. Assist charming Chairman with office administration and establish rapport with prestigious clients. Prominent Co. SW1.
MERCHANT BANK CITY £10,500
Three young executives require the assistance of a cheerful, confident PA/Sec, 20-28, 80/50 WPM.
£14,000 NEG AAE
Bilingual German. Senior PA/Sec 25+, SH in both languages to assist MD of prominent merchant bank City. Excellent benefits.
Phone 437 8476 or 734 3768,
133 Oxford St, Reg. Cons.
MILLER MCNISH

SW1

FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£14,000
SECRETARY 20-25
£12,000
RECEPTIONIST
£10,400
ALEXIS
PERSONNEL
430-2777

BANKING PA
£12,000 + MTGE
Working with major banks and having access to highly confidential information, you will become totally involved in all aspects of the successful Executive's work. SH ability to cope with good presentation skills is essential. An interesting & rewarding job. Mrs May, Rose House, 28 Church St, E4 0-62 382.

SW1
FUNCTION
ORGANISER
£1

[illegible]

Victorious Europe keep the Cup

From Mitchell Platts, Golf Correspondent, Columbus, Ohio

Europe scaled a phenomenal peak when they completed an historic 15-13 triumph over the United States in the 27th Ryder Cup on the Muirfield Village course here yesterday.

For the first time in the 60-year history of this memorable match, the United States had lost in their own backyard although they staged a remarkable last-day rally which exerted enormous pressure on all of the European golfers.

Victory came at precisely 2.50 p.m. on a gloriously warm afternoon when Severiano Ballesteros secured the winning point by beating Curtis Strange 2 and 1. It was not the grandstand finish of two years ago but the celebrations began immediately as Tony Jacklin, the European captain, warmly shook hands with every person in sight.

Howard Clark had provided Europe with the first of the 3½ points they needed to make sure of retaining the Ryder Cup, and after Sam Torrance had halved, it was Eamonn Darcy who gained another vital point. It seemed a desperately long day, as the pendulum swung back in favour of the United States.

Bernard Langer, however, came back from three down to halve with Larry Nelson and by then Europe were home and dry because Ballesteros was two up with two to play. The Spaniard, however, finished it in style.

It was too much even for the personable Ben Crenshaw to accept and he displayed the frustration shared by his team colleagues when he broke his putter by slamming it against the ground after he had three-putted to lose the sixth hole. From then on he had to put with his one-iron.

For Nicklaus defeat represented a personal catastrophe as he watched his players lose on the course which he designed and where he felt the

American golfers would have a significant advantage.

He had suggested prior to the contest that being the captain was "not a big deal" and that it was more a question of keeping a supply of Band-aids and ice packs. He said: "We're the firm favourites, they are the underdogs, and this course will certainly suit our guys more."

Nicklaus, of course, accepted defeat with his usual good grace, but his laid-back style of captaincy has been questioned by some American observers whereas Tony Jacklin, the captain of the European team, was again the hero.

Jacklin, of course, had steered Europe to victory at The Belfry two years ago.



RYDER CUP

when the Americans were beaten for the first time since 1957. So, under another clear blue sky here yesterday, they retained the elegant golden chalice for the first time to create another piece of history.

This time Jacklin blended his team of four Scotsmen, three Spaniards, two Englishmen, one West German, one Welshman and one Irishman into an inspired unit determined to inspire the American theory that the Europeans lack strength in depth.

Jacklin, however, played his hunches and took firm decisions, like excluding the out-of-form Howard Clark and Sam Torrance after the first morning, and he piloted his team once more with vitality and vision.

Europe began the final series of 12 singles matches needing only 3½ points to tie, thereby retaining the Cup.

Woosnam, his energy tank not surprisingly beginning to run dry following his own exertions, fought all the way to take Sean to the last green. The American, however, rebelled and his win lifted the morale of his team.

Ten minutes later Howard Clark rescued an all-important point for Europe, as Phil Mickel cracked at the last. The emotions were beginning to run high and suddenly the Muirfield Village course was no place for weak hearts. Sam Torrance, the hero of The Belfry, managed to extract a half from Larry Mize in the next match to finish.

Nick Faldo had looked, on paper, a logical banker for Europe as he faced the out-of-form Mark Calcavecchia. Faldo led by one hole at the turn but he took six to lose the 11th and he was in trouble again at the 14th where the American moved ahead for the first time. Both were bunkered at the last, which they halved with five, so Calcavecchia captured a vital point for his team.

The pressure on the Europeans was beginning to tell and the distress signals were there for all to see. It seemed likely, especially with Ben Crenshaw, that the Americans would claw their way back from three behind against Eamonn Darcy, that the majority of matches would go to the last green. Even so, Ken Brown and Sandy Lyle were being soundly trounced by Lanny Wadkins and Tom Kite.

Europe still required two points and Jacklin was beginning to look nervously for them. Severiano Ballesteros, three up after 10, lost the 11th and 13th holes to Curtis Strange. Gordon Brand Jr, four up after 10, lost the 11th to a Hal Sutton eagle and then the 12th to a birdie two.

Crenshaw, putting with a one-iron, moved ahead at the 16th, but Darcy was back on level terms again at the next where the American left the ball in a greenside bunker. Ahead of them, José María Olazábal was playing with tremendous courage in order to stay in touch with Payne Stewart, but he came to the last one down.

Stewart's approach momentarily looked as if it might roll into a bunker, but the ball remained on the edge of the putting surface. He got down in two and Olazábal had been beaten by one hole.

The United States claimed another point when José Rivero, of Spain, lost two and one to Scott Simpson. But then came, perhaps, the turning point.

Darcy, having won the 17th, watched Crenshaw drive into trouble at the 18th. The Texan took four to reach the green, whereas Darcy was in a greenside bunker in two and was up and down in two to win the match.

By now Kite had shut out Lyle, 3 and 2, and Wadkins was four up on Brown with four to play. Europe, however, required only one more point.

The end came, without the majority of the spectators knowing, when Nelson surprisingly agreed to take a half with Langer.

Card of course

Hole	Yds	Par	Hole	Yds	Par
1	446	4	11	441	4
2	382	3	12	136	3
3	351	3	13	156	3
4	501	4	14	353	4
5	430	4	15	490	4
6	545	5	16	490	4
7	199	3	17	430	4
8	410	4	18	437	4

Out 3,803 in 3,501 38
Total yardage: 7,104 Par: 72

As Olazábal sees his 15-foot putt hover on the lip and finally drop for a half — he is one down to Stuart — Jacklin

Two for Rush in home league debut

Rome (Reuters) — Ian Rush made a perfect home debut in the Italian league with two masterly goals as Juventus beat Pescara 3-1 yesterday. The victory removed doubts about Rush's form after a long lay-off because of a thigh injury, and pushed the newly promoted club off the top of the table.

Rush opened the scoring for Juventus in the 43rd minute when he picked up a long cross from Laudrup, the Danish international, turned unexpectedly and struck home. His second was a solo effort in the 61st minute when he enticed Gatta off his line and pushed the ball into an open goal.

Napoli, the defending champions,

Quick move

Glyn Hodges will join Watford today after 86 days as a Newcastle United player. Dave Bassett, Hodges's former manager at Wimbledon, has agreed to give Newcastle the £300,000 they paid the Plough Lane club for him in the summer. Hodges, who will sign after a medical test, said: "I have only had seven games for Newcastle and I really don't think I have been given a fair chance."



European hero: Severiano Ballesteros on his way to his match-clinching victory over Curtis Strange yesterday

Defiant Americans carry on the fight to the last man

Columbus, Ohio

For drama fought against a background of unrivalled beauty, there have been few events such as the Ryder Cup in my 30 odd years in sport. Following two days of spectacular foursomes, the suspense is almost unbearable as the United States chip away at the five-point lead of the European team.

The result hovers for both sides like a beautiful, drifting balloon, one moment soaring skywards, the next about to land on a hollyhock.

Down at the first hole, when the sun is still rising, the crowd is already gathering. Two American grandfathers are there on their shooting sticks, determined to shout their boys home. "Andy, Andy, you're the man — if you can't beat 'em, no one can," they chant as each successive American player arrives at the green.

Yet the behaviour of the huge, enthusiastic American crowd has been exemplary, they are straight down the middle in their generous applause for which ever player strikes a great shot and there have been many by the Europeans.

There is humour. As Ballesteros bunkers his approach to the first, an American voice, unable to restrain its glee, yells: "Yessahh". Ballesteros merely gives the man a huge grin and proceeds to hole out from the bunker.

At 11.30, after two hours play, it is four up to the Americans, four to the Europeans and four matches even. An hour and a half later it is becoming edgy for Tony Jacklin, the European captain, as he watches them through the ninth green. It is now standing at 6-3-3.

As Olazábal sees his 15-foot putt hover on the lip and finally drop for a half — he is one down to Stuart — Jacklin



David Miller

lies back on the grass and stares at the sun.

"If only he can halve the match, that's important," Jacklin mutters a half as good as a point when you lead by five.

Darcy, with that idiosyncratic Irish swing, is two up against Crenshaw, who drives into trees on the right. Darcy is on the green 25 feet from the hole and two putts to go three up. Next is Rivero one down to Simpson. Rivero cannot match Simpson's glorious approach shot to within a foot and goes two down.

Jacklin, knowing the match is now looking like going the

full distance, decides his presence is needed up among the front matches, where Woosnam and Faldo are down, Clark and Torrance are even. The captain goes racing off to the 17th and finds Dean in trees. But Woosnam misses his chance on the green, goes to the last hole still one down, and cannot claw it back.

Down the final fairway comes Clark, even with Phil. Clark has hit a massive 290-yard drive, gets a free drop and because of an obscured line of sight and hits his iron to the green. Phil stumbles around in three bunkers and Clark at the last gasp has gained a vital point. Jacklin looks heavenwards.

He is equally thrilled when Torrance, one down to Mize coming to the last, snatches a

half. Mize has veered wide to the left, takes a penalty drop, and puts his approach in the front bunker at the green. Torrance plays safe from 10 feet.

The 20,000 crowd now massing round the 18th green is beginning to believe. The United States can still turn the match when Calcavecchia and Stuart halve the last hole to maintain their one hole leads. But Darcy has a poignant moment, as the one whose inclusion in the European team was questioned when his see-saw duel with Crenshaw is snatched with a par four.

With six pairs still to come in, the Americans still need four points; but are leading in only three with Europe up in two others. It remains desperate until Ballesteros finally clinches victory over Strange.

Day that will echo in sport

Columbus, Ohio — As the autumn sun dipped behind the hills on Saturday, a day of exceptional golf was drawing to a climax, one of three days of this Ryder Cup that will echo around sport for many a year (David Miller writes).

On the 17th green, a plateau surrounded by trees just beyond a 50ft deep grass ravine, Ballesteros and Olazábal, behind for most of the day against Sutton and Mize and now two down, were giving the last ounces of resistance in the lengthening shadows. Sutton had put his approach almost dead beside the pin. The Spaniards attempted birdies from the edge of the green and failed. To a roar, Ballesteros successfully took two putts for par. Would Sutton miss from two and a half feet for his three? No.

The United States now led 2-1 in the afternoon four-ball matches, reducing Europe's five-point margin after the morning foursomes to Friday's four-point margin. Could Wadkins and Nelson come back from three down with three to play against Lyle and Langer in the last match, in which there were a total of 17 birdies? It was critical for the US.

As the four players came to the par-three 16th, all of them made the green — Wadkins just seven feet from the hole. He got his two.

The Americans needed to win both remaining holes to halve the match and the afternoon. At the 17th the sun had gone, a mist was rising from the fairways, the light was going. With some four or five thousand spectators clustered round the green and fairway, not a sound could be heard but the crickets in the grass as Wadkins birdied from nine feet. One hole to go.

All four hit the 18th green with their short irons. Lyle 10 feet from the pin, Nelson a

little further, Wadkins pitching within two feet but rolling away to — perhaps — seven. Remarkable shots. Now came Langer, longest off the tee. His ball rose in the gloom, curved, fell, and to a tremendous shout dropped dead 14 inches from the hole. Amid memorable scenes, the Americans conceded.

"I never thought I'd live to see golf played like I saw today," Tony Jacklin, the European captain, said. "It was incredible on both sides, but 'incredible' is not enough."

Jack Nicklaus, generous in spite of his team's predicament, said: "Today we didn't give away anything, we were beaten by marvellous golf."

It is the tale of the Cup that on Friday Strange and Kite were six under par yet lost 2 and 1 to Olazábal and Ballesteros, and on Saturday afternoon were five under against Woosnam and Faldo yet were whipped 5 and 4.

The Times tomorrow begins a series of The Great Matches — six of the most memorable cricket matches as seen by contemporary reports in this newspaper... from England's recovery of the Ashes in 1926 to Ian Botham's heroics against Australia at Headingley in 1981; from Len Hutton's 364 at the Oval in 1938 to West Indies' win in the inaugural World Cup in 1975. The series is part of the day-by-day build-up in *The Times* to the World Cup in India and Pakistan, starting on October 8.

from the England party, Hadlee, from New Zealand, and Marshall and the West Indies, because they simply do not like playing in the sub-continent and that they are considering offers to play in Hong Kong.

Satish Jacob, a cricket enthusiast who works for the BBC in Delhi, says: "I have been talking to a lot of people, from the team, from the management, cricket watchers, and it is universally felt that the players have dropped out, not because they are tired, but because they simply don't like to come here. There is a lot of resentment about that."

"Let's face it," Bishen Singh Bedi, the former Indian captain, said the other day, "many English players don't like the Indian climate. They don't like our pitches or Indian hotels or Indian food."

This attitude has intensified the Indian perception that England believe the World Cup ought never to be played anywhere other than England.

Satish Jacob said: "It was a stupid idea that because India was the cup they had the right to stage it here. They don't have the dressing-rooms here. The day is not long enough. Apart from Bombay and Calcutta, no other cricketing centre offers decent facilities."

But Abbas Ali Baig, the former Indian Test player, is philosophical about the absence of Botham and Gower. "It doesn't make much difference or otherwise to the success of the tournament," he said. "It might actually enhance the tournament. They are jaded and probably need the rest, but the young ones who take their place will be eager to make their mark, and that enthusiasm is vital in one-day cricket."

England's task, page 39

Joe Bugner yesterday confirmed his agreement to box Frank Bruno at White Hart Lane on October 24. A contract signed by Bugner arrived at the office of the promoter, Barry Hearn, yesterday, clearing the way for a heavyweight contest that could gross more than £2 million.

Bugner, aged 37, the former British and European champion, who previously turned down Hearn's £200,000 offer, changed his mind in a 2.30 a.m. telephone call from his home in Sydney, Australia, on Saturday. Bugner will have the Australian TV rights.

It is Hearn's intention to match the winner of the bout against the world champion, Mike Tyson, sometime next summer. He expects a crowd of 40,000 to see the match.

Tickets for the bout, costing up to £100 for ringside seats, go on sale on Wednesday and Bugner is expected in London at the end of the week.

Bruno's manager, Terry Lawless, said: "It will be tough. I have the greatest respect for Joe Bugner. He is probably the most experienced professional in the world at the moment. But I think Frank's youth will be too much for him."

END COLUMN

England accused of Cup sabotage

From Michael Hainly, Delhi

Indian resentment at the attitude of England and a number of top international cricket players to the World Cup burst into the open yesterday when the chief organizer accused "reprehensible and deplorable attempts" to sabotage the tournament.

N. K. P. Selva, chairman of the India-Pakistan Joint Management Committee for the World Cup, which is sponsored by Reliance Industries, an Indian textile giant, said the Test and County Cricket Board in England had asked for facilities to be provided for a British company promoting a tournament for all-rounders in Hong Kong from November 7 to 10.

"They had the check to ask us to help them get players, while fully well knowing that the Reliance Cup final is being held on November 8. We have given them the reply they deserve," he said.

The Reliance Cup, which begins on October 8 at Hyderabad, Pakistan, and closes at Calcutta a month later, has been built into a matter of huge national pride in some Indian quarters with an outpouring of jingoistic rhetoric from some magazines and newspapers. The popular *Illustrated Weekly*, for instance, has devoted an entire issue to the tournament, at the front of which the editor, Prithvi Nandan, warns: "It will be a war, the likes of which has never been seen on Indian soil."

Such national pride is being wounded by rumours that the absence of Botham and Gower,

Six of the very best



Hutton: 364 at the Oval

The Times tomorrow begins a series of The Great Matches — six of the most memorable cricket matches as seen by contemporary reports in this newspaper... from England's recovery of the Ashes in 1926 to Ian Botham's heroics against Australia at Headingley in 1981; from Len Hutton's 364 at the Oval in 1938 to West Indies' win in the inaugural World Cup in 1975. The series is part of the day-by-day build-up in *The Times* to the World Cup in India and Pakistan, starting on October 8.

from the England party, Hadlee, from New Zealand, and Marshall and the West Indies, because they simply do not like playing in the sub-continent and that they are considering offers to play in Hong Kong.

Satish Jacob, a cricket enthusiast who works for the BBC in Delhi, says: "I have been talking to a lot of people, from the team, from the management, cricket watchers, and it is universally felt that the players have dropped out, not because they are tired, but because they simply don't like to come here. There is a lot of resentment about that."

"Let's face it," Bishen Singh Bedi, the former Indian captain, said the other day, "many English players don't like the Indian climate. They don't like our pitches or Indian hotels or Indian food."

This attitude has intensified the Indian perception that England believe the World Cup ought never to be played anywhere other than England.

Satish Jacob said: "It was a stupid idea that because India was the cup they had the right to stage it here. They don't have the dressing-rooms here. The day is not long enough. Apart from Bombay and Calcutta, no other cricketing centre offers decent facilities."

But Abbas Ali Baig, the former Indian Test player, is philosophical about the absence of Botham and Gower. "It doesn't make much difference or otherwise to the success of the tournament," he said. "It might actually enhance the tournament. They are jaded and probably need the rest, but the young ones who take their place will be eager to make their mark, and that enthusiasm is vital in one-day cricket."

England's task, page 39

House £
Contents £
Savings £

If it adds up to more than £90,000 prepare yourself for a tax bill.

Contrary to popular belief, you don't have to own a mansion to be liable for the new Inheritance Tax.

If the total value of your home, its contents, your car, savings and life assurance exceeds the magic sum, you should be prepared.

A little planning now will save a lot of money later. Hill Samuel offer personal advice and a range of plans to suit anyone faced with this tax liability.

So, it's not just your standard of living that we can help to maintain and improve. We'll look after your next generation, too.

If you'd like to know more, without obligation, simply post the coupon today.

To: David J. Riley, Hill Samuel Investment Services Limited, FREEPOST, Croydon CR9 9EH.

Telephone: 0800 100 100. Anytime. Free of charge.

I would like to know more about planning for Inheritance Tax.

Name

Address

Postcode

Business Tel

Home Tel

HILL SAMUEL
INVESTMENT SERVICES

Two for Rush in home league debut

Rome (Reuters) — Ian Rush made a perfect home debut in the Italian league with two masterly goals as Juventus beat Pescara 3-1 yesterday. The victory removed doubts about Rush's form after a long lay-off because of a thigh injury, and pushed the newly promoted club off the top of the table.

Rush opened the scoring for Juventus in the 43rd minute when he picked up a long cross from Laudrup, the Danish international, turned unexpectedly and struck home. His second was a solo effort in the 61st minute when he enticed Gatta off his line and pushed the ball into an open goal.

Napoli, the defending champions,

Quick move

Glyn Hodges will join Watford today after 86 days as a Newcastle United player. Dave Bassett, Hodges's former manager at Wimbledon, has agreed to give Newcastle the £300,000 they paid the Plough Lane club for him in the summer. Hodges, who will sign after a medical test, said: "I have only had seven games for Newcastle and I really don't think I have been given a fair chance."

Not plain sailing

The San Diego Yacht Club has asked the New York State Supreme Court to reject the New York Yacht Club's attempts to intervene this week in the dispute over New Zealand's contentious challenge for the America's Cup (Barry Pickthall writes).

The San Diego memorandum claims that the New York club, which held the Cup for 132 years before losing it to Alan Bond, of Australia, in 1983, is not an objective bystander because it cannot challenge again until a foreign club wins the trophy. Thus, by supporting the New Zealanders and contesting San Diego's move to change the Deed of Gift controlling this event, the New York club is merely trying to force San Diego into a match as soon as possible.

Playing on

New York (AP) — With negotiations stalled in the National Football League strike, the players' union said that it might stage its own games during the dispute. The owners intend to continue the schedule with non-union players beginning next Sunday. During the 1982 strike, the union staged several "all-star" games that were largely ignored by the public.

SPORT IN BRIEF

Thorpe again

David Thorpe retained the British 500cc moto-cross championship in dramatic fashion at the final round near Frome, Somerset, yesterday. He started the day level on points with Kurt Nicoll and after two races had taken a six points lead. In the third race, Thorpe was quickly into second place, but on the fourth lap he suffered a rear wheel puncture. Nicoll, who was behind, went past but he eventually managed to finish only sixth. Thorpe struggled on despite his handicap and finished in ninth place which meant the two were still level on points. On the tie-break, however, Thorpe took the title for a fifth time with 10 wins to Nicoll's two victories.

MP support

John Carlisle, the pro-South African Conservative MP, has taken up the case of three British runners barred from next Sunday's London to Brighton road race because they competed in South Africa. He has raised the issue with Colin Moynihan, the Sports Minister. The three are Vic Gutteridge, Steve Hollier and Steve Sharp. Don Turner, of the Road Runners' Club, who organizes the event, said: "The Amateur Athletic Association have seen every entry and have told me not to accept these three."

Third title

Brian Eastham, of Preston, yesterday became the only driver to hold the world, European and British L3-litre offshore powerboat titles in one season when he won the Prudential Bournemouth Festival.

Tiriatic tired

Ion Tiriatic is looking for someone to take his place as trainer of Boris Becker, the double Wimbledon champion, he told *Sport Illustrated*. Tiriatic, a Romanian, said he has had enough of the constant travelling and living out of a suitcase which goes with the job, and wants to give up the post and take a rest.

Tiriatic tired

Ion Tiriatic is looking for someone to take his place as trainer of Boris Becker, the double Wimbledon champion, he told *Sport Illustrated*. Tiriatic, a Romanian, said he has had enough of the constant travelling and living out of a suitcase which goes with the job, and wants to give up the post and take a rest.

Third title

Brian Eastham, of Preston, yesterday became the only driver to hold the world, European and British L3-litre offshore powerboat titles in one season when he won the Prudential Bournemouth Festival.